

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: Jim Boggan, Purchasing Manager *JB*
DATE: June 8, 2010
SUBJECT: Approve the Award of Competitive Bid No. 9986 to Sacramento Truck Center for Four Five-Yard Dump Trucks in the Maximum Amount of \$398,545.10

ACTION REQUESTED

Approve the award of competitive Bid No. 9986 to Sacramento Truck Center of Sacramento for four five-yard dump trucks in the maximum amount of \$398,545.10, and authorize the Purchasing Manager to sign the resulting purchase order (PO).

BACKGROUND

The Procurement Services Division developed Bid No. 9986 to solicit bids for four five-yard dump trucks to be used during road maintenance projects. The Bid was sent to forty eight vendors through E-bid and posted on the County's website. Bids were received from four dealers: Miramar Truck Body and Equipment, NorCal Kenworth, Riverview International Trucks, and Sacramento Truck Center.

The bid evaluation considered pricing for (4) ea. five cubic-yard dump trucks. Local vendor preference, early payment discount, and compliance to specifications were also considered during the bid evaluation. Pricing for optional \$0 deductible extended warranties and additional repair and parts manuals were provided by the vendors. However, the bid award was based on the lowest price for the vehicles.

Sacramento Truck Center is the lowest responsive bidder for four 2011 Freightliner M2 model dump trucks. The County will also purchase optional upgraded warranties and additional shop repair and parts manuals. A complete evaluation summary is submitted as Attachment A.

FISCAL IMPACT

Your approval is recommended to award Bid No. 9986 to Sacramento Truck Center in the maximum amount of \$398,545.10. DPW's Fiscal Impact Statement is attached (Attachment B).

Attachments

- A. Bid Evaluation
- B. Fiscal Impact Statement

cc: Chuck Gordon, DPW Fleet Services
Kevin Taber, DPW Road Maintenance
Cynthia Taylor, DPW Administration



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9986
Title: Five-Yard Dump Trucks
Due Date: 5/17/10

Buyer Name: Ben Bramer
Phone: 530-889-4257
Estimated Award Date: 6/22/10

(Recommended award is highlighted)

Name of Firm City/State		Miramar Truck Body & Equip San Diego, CA		NorCal Kenworth Sacramento, CA		Riverview International Trucks West Sacramento, CA		Sacramento Truck Center Sacramento, CA		
Telephone		858-450-0707		916-371-3372		916-371-3110		916-286-2011		
Fax Number		858-450-1182		916-371-0737		916-372-8541				
FOB Delivery Time								120 day		
LVP Certified? ⁽¹⁾		No		No		No		No		
Invoice Terms ⁽²⁾		1,811.00 chassis prepay/25 days		Net 10		Net 30		Net 30		
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1.1	Five Cubic Yard, Two-Axle Dump Truck	4	114,604.00	458,416.00	99,826.00	399,304.00	90,044.00	360,176.00	87,635.00	350,540.00
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.			Subtotal	458,416.00	Subtotal	399,304.00	Subtotal	360,176.00	Subtotal	350,540.00
			8.25% Sales Tax	37,819.32	8.25% Sales Tax	32,942.58	8.25% Sales Tax	29,714.52	8.25% Sales Tax	28,919.55
			Tire Fee	42.00	Tire Fee	42.00	Tire Fee	42.00	Tire Fee	42.00
			Bid Total	496,277.32	Bid Total	432,288.58	Bid Total	389,932.52	Bid Total	379,501.55
(2) Invoice Terms of less than 10 days were not considered in this evaluation.			LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00
			Prompt Pay Disc	7,244.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00
			Ref. Price	\$489,033.32	Ref. Price	\$432,288.58	Ref. Price	\$389,932.52	Ref. Price	\$379,501.55

NOTE: Warranty Upgrades and Additional Manuals were not included in the bid evaluation per Bid Attribute 7.

Warranty Upgrade		
Cab/Chassis - 5yr/100k	1,315.00	5,260.00
Engine/Emission - 5yr/100k	2,050.00	8,200.00
Transmission - 5yr/500k	425.00	1,700.00
Drive Axle - 5yr/750k	500.00	2,000.00
Additional Manuals		
Shop Repair	400.00	800.00
Parts	470.00	940.00
PURCHASE PRICE		398,545.10

70

MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: May 21, 2010

SUBJECT: **Fiscal Impact Statement**
Purchase of Fixed Assets: RQ051308- 4 ea. 2 Axle Dump Trucks.

Sufficient funding has been budgeted in the amount of \$393,600 with the balance of 4,945.10 available in the FY 2009-1010 Roads Division Fixed Asset budget to cover the increase in cost from not purchasing a snow blower.

