

**MEMORANDUM**  
**COUNTY OF PLACER**  
**ADMINISTRATIVE SERVICES DEPARTMENT**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager *BW*

DATE: August 20, 2013

SUBJECT: On-Board Surveillance Project – 247 Security, Inc.

**ACTION REQUESTED**

1. Approve the award of Competitive Bid No. 10260 to 247 Security, Inc. of Alpharetta, GA in the maximum amount of \$131,628 for On-Board Surveillance Cameras, funded with Proposition 1B Transit Security Funds granted by the California Office of Emergency Services, and authorize the Purchasing Manager to sign the resulting purchase order.

**BACKGROUND**

The Department of Public Works manages and operates Placer County Transit and Tahoe Area Regional Transit. These transit systems operate forty agency owned buses in Western Placer County and North Tahoe. The department requires a qualified vendor to furnish and install digital video surveillance cameras in the buses. Each bus will be fitted with camera systems capable of monitoring the entire interior of the bus.

The Procurement Services Division developed Invitation for Bids (IFB) No. 10260 for the department's surveillance equipment and installation requirements. The IFB was distributed via the County's electronic bidding system to forty-eight potential bidders and was also posted on Procurement's website. Forty-six firms accessed the IFB and a total of five bids were received.

The bid solicitation described the County's intent to award a purchase order (PO) to the lowest responsive and responsible bidder complying with the provisions of the IFB. 247 Security, Inc. submitted the lowest, responsive bid. None of the responding firms are local vendors or offered prompt pay discounts.

**FISCAL IMPACT**

Upon your Board's approval, a PO will be awarded to 247 Security, Inc. for the purchase and installation of on-board surveillance cameras in the maximum amount of \$131,628. The department's Fiscal Impact Statement is attached.

Cc: Will Garner, Public Works Manager – Transit Services  
Tony Middleton, Senior Transportation Systems Supervisor

Attachment: Fiscal Impact Statement

