

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors  
FROM: Brett Wood, Purchasing Manager *BW*  
DATE: August 20, 2013  
SUBJECT: Chevrolet Tahoe Police Pursuit Vehicles – John L Sullivan Chevrolet Inc.

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**ACTION REQUESTED**

1. Approve the award of competitive Bid No. 10289 to John L Sullivan Chevrolet Inc. of Roseville, CA, for the purchase of 13 Chevrolet Tahoe Police Pursuit Vehicles in the total amount of \$399,705, funded by revenue collected from replacement funds with no net County cost, and authorize the Purchasing Manager to sign the resulting purchase orders.

**BACKGROUND**

The Department of Public Works Fleet Services Division (DPW) submitted a request to purchase 8 two-wheel drive and 5 four-wheel drive Chevrolet Tahoe Police Pursuit Vehicles for use by the Placer County Sheriff's Office. The Procurement Services Division developed Invitation for Bids (IFB) No. 10289 to solicit competitive bids for the requested vehicles. The bid was distributed via the County's e-Procurement platform, Public Purchase, and bid notices were e-mailed to 26 potential bidders. The bid was also posted on the County's website. A total of 5 bids were received.

The bids were evaluated on the unit pricing offered for the vehicles and electronic parts and service manuals, the electronic filing charge to register and title each vehicle with the State of California, and compliance with the bid specifications, terms, and conditions. Local vendor preference and prompt payment discounts were considered in the bid evaluation and local vendor preference affected the outcome of the bid results. The bid evaluation illustrates that John L Sullivan Chevrolet Inc. is the lowest responsive bidder. A complete bid evaluation summary is submitted as Attachment A.

**FISCAL IMPACT**

Upon your Board's approval purchase orders will be awarded to John L Sullivan Chevrolet Inc. in the total amount of \$399,705. DPW's Fiscal Impact Statement is attached (refer to Attachment B).

Attachments: A. IFB No. 10289 Bid Evaluation Spreadsheet and Recommended Award  
B. Department of Public Works Fleet Services' Fiscal Impact Statement

cc: Cynthia Taylor, Public Works Senior Administrative Services Officer  
Chuck Gordon, Public Works Manager – Fleet Operations



# MEMORANDUM

DEPARTMENT OF PUBLIC WORKS  
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: August 20, 2013

SUBJECT: **Fiscal Impact Statement**  
RQ057231 Qty 8 Chevrolet Tahoe PPV Police Pursuit vehicles  
RQ057232 Qty 5 Tahoe 4 x 4 PPV Sheriff SUV patrol vehicles

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1. Approve the purchase of eight (8) Chevrolet Tahoe 4x2 and five (5) Chevrolet Tahoe 4x4 Police Pursuit vehicles in the total amount of \$399,705. Revenue collected from replacement funds with no net county cost, for the period of FY 2013-14, and authorize the Purchasing Manager to purchase the above fixed assets on requisitions RQ057231 and RQ057232.

