

**MEMORANDUM**  
**COUNTY OF PLACER**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager

DATE: February 14, 2012

SUBJECT: Approve the Award of Competitive Bid No. 10128 to Albany Ford Subaru, Downtown Ford Sales, Future Ford of Roseville, and Winner Chevrolet for the County's Annual Vehicle Purchases in the Total Aggregate Amount of \$354,619.87

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**ACTION REQUESTED**

Approve the award of competitive Bid No. 10128 to Albany Ford Subaru, Downtown Ford Sales, Future Ford of Roseville, and Winner Chevrolet for the County's annual vehicle purchases in the total aggregate amount of \$354,619.87, and authorize the Purchasing Manager to sign the resulting purchase orders.

**BACKGROUND**

On behalf of the Department of Public Works Fleet Services Division (DPW), the Procurement Services Division developed Bid No. 10128 to solicit bids for the County's annual vehicle purchase requirements. The bid was distributed via the County's E-Bid system to eighty-one potential bidders and was advertised on the County's website. A total of five responsive bids were received. The bid requested pricing for nine types of vehicles consisting of full size, two and four-wheel drive pickup trucks, a cargo van, light and full size sport utility vehicles, and five passenger sedans. The bids were evaluated on the unit pricing offered for each bid package, upgraded bumper-to-bumper warranty, and compliance with the IFB specifications, terms, and conditions.

The bid evaluation illustrates that Future Ford of Roseville is the lowest responsive bidder for Bid Package 1 – one each 3/4 Ton, 4x2 Long Bed Pickup Truck, Bid Package 2 – one each 1 Ton, 4x4 Long Bed Pickup Truck, Bid Package 3 – one each 1/2 Ton, 4x4 Full Size Bed Pickup Truck, Bid Package 5 – three each Four Door Enclosed Light Sport Utility Vehicles, and Bid Package 8 – one each 1/2 Ton, 4x2 Extra Cab Pickup Truck. Albany Ford Subaru of Albany, CA, is the lowest responsive bidder for Bid Package 4 – one each 3/4 Ton Cargo Van. Winner Chevrolet of Colfax is the lowest responsive bidder for Bid Package 6 – two each Five Passenger Intermediate Sedans. Downtown Ford Sales of Sacramento is the lowest responsive bidder for Bid Package 7 – two each Four Door Enclosed Full Size Sport Utility Vehicles, and Bid Package 9 – one each 3/4 Ton, 4x4 Long Bed Pickup Truck.

A complete evaluation summary is provided as Attachment A. Prompt payment discounts and local vendor preference were considered during the award evaluation. The bid evaluation illustrates that Future Ford is the lowest responsive bidder for six total vehicles in the total aggregate amount of \$165,484.81 because of their local vendor preference credit. Winner Chevrolet is the lowest responsive bidder for two vehicles in the total amount of \$45,644.72 because of their local vendor

preference credit. In light of the current fiscal environment, DPW will not purchase the optional power package upgrade in Bid Package 1 and the maximum extended warranty upgrades offered in Bid Packages 3, 4, 5, 6, 8, and 9. Based on this decision, the County will save \$23,968.89.

**FISCAL IMPACT**

Upon your Board's approval, purchase orders will be awarded to Future Ford of Roseville in the total amount of \$197,504.33; Albany Ford Subaru in the total amount of \$20,436.07; Winner Chevrolet in the total amount of \$45,644.72; and Downtown Ford Sales in the total amount of \$91,034.75. The Department of Public Works' Fiscal Impact Statement is attached (refer to Attachment B).

- Attachments: A. IFB 10128 Evaluation Spreadsheets  
B. Department of Public Works' Fiscal Impact Statement

cc: Cynthia Taylor, Public Works Senior Administrative Services Officer  
Chuck Gordon, Public Works Manager-Fleet Operations

**AWARD SUMMARY**  
**(BASED ON TOTAL PURCHASE ORDER COST PER BID PACKAGE)**

<b>FUTURE FORD OF ROSEVILLE</b>		<b>ALBANY FORD SUBARU</b>		<b>WINNER CHEVROLET</b>		<b>DOWNTOWN FORD SALES</b>	
Bid Package #1 - \$	27,205.52	Bid Package #4 - \$	20,436.07	Bid Package #6 - \$	45,644.72	Bid Package #7 - \$	65,554.04
Bid Package #2 - \$	32,019.52					Bid Package #9 - \$	25,480.71
Bid Package #3 - \$	26,095.72						
Bid Package #5 - \$	90,449.88						
Bid Package #8 - \$	21,733.70						
<b>Ref. Price</b>	<b>\$ 197,504.33</b>	<b>Ref. Price</b>	<b>\$ 20,436.07</b>	<b>Ref. Price</b>	<b>\$ 45,644.72</b>	<b>Ref. Price</b>	<b>\$ 91,034.75</b>
<b>TOTAL RECOMMENDED AWARD AMOUNT: \$ 354,619.87</b>							

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COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION & AWARD RECOMMENDATION**  
**BID PACKAGE 1 - 3/4 TON, 4X2, LONG BED PICKUP TRUCK (RQ053900)**

**Bid No.** 10128  
**Title:** Multi-Vehicle Purchases  
**Due Date:** 12/21/11

**Buyer Name:** Jon Manning  
**Phone:** 530-889-4290  
**Estimated Award Date:** 2/14/12  
*- Recommended award*

Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension																																																																		
<table border="1"> <tr> <td>Name of Firm City/State</td> <td><b>Downtown Ford Sales</b> Sacramento, CA</td> <td><b>Future Ford of Roseville</b> Roseville, CA</td> <td><b>Albany Ford Subaru</b> Albany, CA</td> <td><b>Winner Chevrolet</b> Coffax, CA</td> <td><b>Malta Nissan</b> Sacramento, CA</td> </tr> <tr> <td>Telephone Fax Number</td> <td>916-442-6931 916-491-3138</td> <td>916-969-0822 916-786-2670</td> <td>510-528-1244 510-524-1655</td> <td>530-346-8313 530-346-8407</td> <td>916-488-5400 916-486-2737</td> </tr> <tr> <td>FOB Delivery Time</td> <td>Destination 120 days ARO</td> <td>Destination 42-56 days ARO</td> <td>Destination N/A</td> <td>Destination N/A</td> <td>Destination N/A</td> </tr> <tr> <td>Bidder's Warranty Information</td> <td>Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/125,000 mile \$0 Deductible.</td> <td>Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/125,000 mile \$0 Deductible.</td> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>Manufacturer's Cut-Off Date</td> <td>4/12/2012</td> <td>3/15/2012</td> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>Compliance With Vehicle Specifications?</td> <td>Yes</td> <td>Yes</td> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>Exceptions to Vehicle Specifications</td> <td>None</td> <td>None</td> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>Axle Ratio</td> <td>4.3</td> <td>4.3</td> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>EPA - Estimated MPG</td> <td>N/A</td> <td>N/A</td> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>LVP Certified? <sup>(1)</sup></td> <td>No</td> <td>Yes</td> <td>No</td> <td>Yes</td> <td>No</td> </tr> <tr> <td>Invoice Terms <sup>(2)</sup></td> <td>\$500.00 discount per vehicle for payment within 20 days</td> <td>\$500.00 discount per vehicle for payment within 20 days</td> <td>Net 30</td> <td>Net 30</td> <td>Net 30</td> </tr> </table>													Name of Firm City/State	<b>Downtown Ford Sales</b> Sacramento, CA	<b>Future Ford of Roseville</b> Roseville, CA	<b>Albany Ford Subaru</b> Albany, CA	<b>Winner Chevrolet</b> Coffax, CA	<b>Malta Nissan</b> Sacramento, CA	Telephone Fax Number	916-442-6931 916-491-3138	916-969-0822 916-786-2670	510-528-1244 510-524-1655	530-346-8313 530-346-8407	916-488-5400 916-486-2737	FOB Delivery Time	Destination 120 days ARO	Destination 42-56 days ARO	Destination N/A	Destination N/A	Destination N/A	Bidder's Warranty Information	Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/125,000 mile \$0 Deductible.	Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/125,000 mile \$0 Deductible.	N/A	N/A	N/A	Manufacturer's Cut-Off Date	4/12/2012	3/15/2012	N/A	N/A	N/A	Compliance With Vehicle Specifications?	Yes	Yes	N/A	N/A	N/A	Exceptions to Vehicle Specifications	None	None	N/A	N/A	N/A	Axle Ratio	4.3	4.3	N/A	N/A	N/A	EPA - Estimated MPG	N/A	N/A	N/A	N/A	N/A	LVP Certified? <sup>(1)</sup>	No	Yes	No	Yes	No	Invoice Terms <sup>(2)</sup>	\$500.00 discount per vehicle for payment within 20 days	\$500.00 discount per vehicle for payment within 20 days	Net 30	Net 30	Net 30
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1.1	3/4 Ton, 4x2 Long Bed Pickup Truck Brand and Model Vehicle Offered:	1	20,960.00	20,960.00	22,853.37	22,853.37	NO BID	-	NO BID	-	NO BID	-																																																																		
			2012 Ford F-250 (F2A)		2012 Ford F-250 (F2A)																																																																									
(1) Local Vendor Preference (LVP) is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid. LVP Credit cannot exceed \$5,000.00 in accordance with Purchasing Policy Manual Section 1.2(f).			Subtotal	20,960.00	Subtotal	22,853.37	Subtotal	-	Subtotal	-	Subtotal	-																																																																		
			7.25% Sales Tax	1,519.60	7.25% Sales Tax	1,656.87	7.25% Sales Tax	-	7.25% Sales Tax	-	7.25% Sales Tax	-																																																																		
			CA Tire Fees	8.75	CA Tire Fees	8.75	CA Tire Fees	-	CA Tire Fees	-	CA Tire Fees	-																																																																		
(2) Invoice Terms of less than 10 days cannot be considered.			Bid Total	22,488.35	Bid Total	24,518.99	Bid Total	-	Bid Total	-	Bid Total	-																																																																		
			LVP	0.00	LVP (Bid Total and Line Item 1.2)	1,225.95	LVP	-	LVP (Bid Total and Line Item 1.2)	-	LVP	-																																																																		
			Prompt Pay Disc	500.00	Prompt Pay Disc	500.00	Prompt Pay Disc	-	Prompt Pay Disc	-	Prompt Pay Disc	-																																																																		
1.2	WARRANTY UPGRADE Bumper-to-Bumper 75,000 Mile Warranty	0	1,460.00	0.00	1,510.00	0.00	-	-	-	-	-	-																																																																		
			<b>Ref. Price</b>	<b>\$21,988.35</b>	<b>Ref. Price</b>	<b>\$22,793.04</b>	<b>Ref. Price</b>	-	<b>Ref. Price</b>	-	<b>Ref. Price</b>	-																																																																		
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			Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension																																																																		
1.3	Warranty Cost to Upgrade to Max. Ext. Warranty	1	3,400.00	3,400.00	2,590.00	2,590.00	-	-	-	-	-	-																																																																		
1.4	Cost to Upgrade to Power Door Locks, Windows, Etc.	0	817.00	0.00	895.00	0.00	-	-	-	-	-	-																																																																		
1.5	Cost to Upgrade Lightbar to LFL Liberty SX Series	1	300.00	300.00	90.00	90.00	-	-	-	-	-	-																																																																		
			Subtotal	3,700.00	Subtotal	2,680.00	Subtotal	-	Subtotal	-	Subtotal	-																																																																		
			7.25% Sales Tax	21.75	7.25% Sales Tax (Lines 1.4 and 1.5)	6.53	7.25% Sales Tax (Lines 1.4 and 1.5)	-	7.25% Sales Tax (Lines 1.4 and 1.5)	-	7.25% Sales Tax (Lines 1.4 and 1.5)	-																																																																		
			LVP	0.00	LVP	134.33	LVP	-	LVP	-	LVP	-																																																																		
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	-	Prompt Pay Disc	-	Prompt Pay Disc	-																																																																		
			<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	<b>\$25,710.10</b>	<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	<b>\$25,345.24</b>	<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	-	<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	-	<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	-																																																																		
<b>TOTAL PURCHASE ORDER COST:</b>																																																																														
<b>Total Purchase Order Cost includes 7.25% Sales Tax, CA Tire Fees, and Selected Upgrades. Local Vendor Preference and Prompt Payment Discounts are not included in the purchase order cost.</b>				\$26,210.10		\$27,205.52		-		-		-																																																																		

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COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION & AWARD RECOMMENDATION**  
**BID PACKAGE 2 - 1 TON, 4X4, LONG BED PICKUP TRUCK (RQ053899)**

**Bid No.** 10128  
**Title:** Multi-Vehicle Purchases  
**Due Date:** 12/21/11

**Buyer Name:** Jon Manning  
**Phone:** 530-889-4290  
**Estimated Award Date:** 1/24/12  
*- Recommended award*

Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension																																																																													
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			2012 Ford F-350 (F3B)		2012 Ford F-350 (F3B)																																																																																				
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			7.25% Sales Tax	1,893.70	7.25% Sales Tax	1,977.90	7.25% Sales Tax	-	7.25% Sales Tax	-	7.25% Sales Tax	-																																																																													
			CA Tire Fees	8.75	CA Tire Fees	8.75	CA Tire Fees	-	CA Tire Fees	-	CA Tire Fees	-																																																																													
			<b>Bid Total</b>	<b>28,022.45</b>	<b>Bid Total</b>	<b>29,267.99</b>	<b>Bid Total</b>	-	<b>Bid Total</b>	-	<b>Bid Total</b>	-																																																																													
(2)	Invoice Terms of less than 10 days cannot be considered.		LVP	0.00	LVP (Bid Total and Line Item 2.2)	1,463.40	LVP	-	LVP (Bid Total and Line Item 2.2)	-	LVP	-																																																																													
			Prompt Pay Disc	500.00	Prompt Pay Disc	500.00	Prompt Pay Disc	-	Prompt Pay Disc	-	Prompt Pay Disc	-																																																																													
2.2	WARRANTY UPGRADE Bumper-to-Bumper 75,000 Mile Warranty	0	1,800.00	0.00	1,635.00	0.00	-	-	-	-	-	-																																																																													
			<b>Ref. Price</b>	<b>\$27,522.45</b>	<b>Ref. Price</b>	<b>\$27,304.59</b>	<b>Ref. Price</b>	-	<b>Ref. Price</b>	-	<b>Ref. Price</b>	-																																																																													
	OPTIONAL WARRANTY UPGRADE/EQUIPMENT		Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension																																																																													
2.3	Warranty Cost to Upgrade to Max. Ext. Warranty	1	3,712.00	3,712.00	2,655.00	2,655.00	-	-	-	-	-	-																																																																													
2.4	Cost to Upgrade Lightbar to LFL Liberty SX Series	1	300.00	300.00	90.00	90.00	-	-	-	-	-	-																																																																													
			Subtotal	4,012.00	Subtotal	2,745.00	Subtotal	-	Subtotal	-	Subtotal	-																																																																													
			7.25% Sales Tax (Line Item 2.4 Only)	21.75	7.25% Sales Tax (Line Item 2.4 Only)	6.53	7.25% Sales Tax (Line Item 2.4 Only)	-	7.25% Sales Tax (Line Item 2.4 Only)	-	7.25% Sales Tax (Line Item 2.4 Only)	-																																																																													
			LVP	0.00	LVP	137.58	LVP	-	LVP	-	LVP	-																																																																													
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	-	Prompt Pay Disc	-	Prompt Pay Disc	-																																																																													
			<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	<b>\$31,556.20</b>	<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	<b>\$29,918.54</b>	<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	-	<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	-	<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	-																																																																													
<b>TOTAL PURCHASE ORDER COST:</b>																																																																																									
<b>(Total Purchase Order Cost includes 7.25% Sales Tax, CA Tire Fees, and Selected Upgrades. Local Vendor Preference and Prompt Payment Discounts are not included in the purchase order cost.)</b>				<b>\$32,056.20</b>		<b>\$32,019.52</b>																																																																																			

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COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION & AWARD RECOMMENDATION**  
**BID PACKAGE 3 - 1/2 TON, 4X4, FULL SIZE BED PICKUP TRUCK (RQ053972)**

**Bid No.** 10128  
**Title:** Multi-Vehicle Purchases  
**Due Date:** 12/21/11

**Buyer Name:** Jon Manning  
**Phone:** 530-889-4290  
**Estimated Award Date:** 1/24/12  
**- Recommended award**

Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension																																																																		
<table border="1"> <thead> <tr> <th>Name of Firm City/State</th> <th>Downtown Ford Sales Sacramento, CA</th> <th>Future Ford of Roseville Roseville, CA</th> <th>Albany Ford Subaru Albany, CA</th> <th>Winner Chevrolet Colfax, CA</th> <th>Malta Nissan Sacramento, CA</th> </tr> </thead> <tbody> <tr> <td>Telephone Fax Number</td> <td>916-442-6931 916-491-3138</td> <td>916-969-0822 916-786-2670</td> <td>510-528-1244 510-524-1655</td> <td>530-346-8313 530-346-8407</td> <td>916-488-5400 916-486-2737</td> </tr> <tr> <td>FOB Delivery Time</td> <td>Destination 120 days ARO</td> <td>Destination 42-56 days ARO</td> <td>Destination 60-90 days ARO</td> <td>Destination 56-70 days ARO</td> <td>Destination N/A</td> </tr> <tr> <td>Bidder's Warranty Information</td> <td>Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 Deductible.</td> <td>Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 Deductible.</td> <td>Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/125,000 mile \$0 Deductible.</td> <td>Basic Warranty is 36 months/36,000 miles. Powertrain is 60 months/100,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 Deductible.</td> <td>N/A</td> </tr> <tr> <td>Manufacturer's Cut-Off Date</td> <td>4/12/2012</td> <td>3/15/2012</td> <td>6/1/2012</td> <td>3/31/2012</td> <td>N/A</td> </tr> <tr> <td>Compliance With Vehicle Specifications?</td> <td>Yes</td> <td>Yes</td> <td>Yes</td> <td>No</td> <td>N/A</td> </tr> <tr> <td>Exceptions to Vehicle Specifications</td> <td>None</td> <td>None</td> <td>None</td> <td>Brakes - Front Disc/Rear Drum</td> <td>N/A</td> </tr> <tr> <td>Axle Ratio</td> <td>3.55</td> <td>3.55</td> <td>3.55</td> <td>3.42</td> <td>N/A</td> </tr> <tr> <td>EPA - Estimated MPG</td> <td>14/19</td> <td>14/19</td> <td>14/19</td> <td>15/21</td> <td>N/A</td> </tr> <tr> <td>LVP Certified? <sup>(1)</sup></td> <td>No</td> <td>Yes</td> <td>No</td> <td>Yes</td> <td>No</td> </tr> <tr> <td>Invoice Terms <sup>(2)</sup></td> <td>\$500.00 discount per vehicle for payment within 20 days</td> <td>\$500.00 discount per vehicle for payment within 20 days</td> <td>Net 30</td> <td>Net 30</td> <td>Net 30</td> </tr> </tbody> </table>													Name of Firm City/State	Downtown Ford Sales Sacramento, CA	Future Ford of Roseville Roseville, CA	Albany Ford Subaru Albany, CA	Winner Chevrolet Colfax, CA	Malta Nissan Sacramento, CA	Telephone Fax Number	916-442-6931 916-491-3138	916-969-0822 916-786-2670	510-528-1244 510-524-1655	530-346-8313 530-346-8407	916-488-5400 916-486-2737	FOB Delivery Time	Destination 120 days ARO	Destination 42-56 days ARO	Destination 60-90 days ARO	Destination 56-70 days ARO	Destination N/A	Bidder's Warranty Information	Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 Deductible.	Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 Deductible.	Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/125,000 mile \$0 Deductible.	Basic Warranty is 36 months/36,000 miles. Powertrain is 60 months/100,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 Deductible.	N/A	Manufacturer's Cut-Off Date	4/12/2012	3/15/2012	6/1/2012	3/31/2012	N/A	Compliance With Vehicle Specifications?	Yes	Yes	Yes	No	N/A	Exceptions to Vehicle Specifications	None	None	None	Brakes - Front Disc/Rear Drum	N/A	Axle Ratio	3.55	3.55	3.55	3.42	N/A	EPA - Estimated MPG	14/19	14/19	14/19	15/21	N/A	LVP Certified? <sup>(1)</sup>	No	Yes	No	Yes	No	Invoice Terms <sup>(2)</sup>	\$500.00 discount per vehicle for payment within 20 days	\$500.00 discount per vehicle for payment within 20 days	Net 30	Net 30	Net 30
Name of Firm City/State	Downtown Ford Sales Sacramento, CA	Future Ford of Roseville Roseville, CA	Albany Ford Subaru Albany, CA	Winner Chevrolet Colfax, CA	Malta Nissan Sacramento, CA																																																																									
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Manufacturer's Cut-Off Date	4/12/2012	3/15/2012	6/1/2012	3/31/2012	N/A																																																																									
Compliance With Vehicle Specifications?	Yes	Yes	Yes	No	N/A																																																																									
Exceptions to Vehicle Specifications	None	None	None	Brakes - Front Disc/Rear Drum	N/A																																																																									
Axle Ratio	3.55	3.55	3.55	3.42	N/A																																																																									
EPA - Estimated MPG	14/19	14/19	14/19	15/21	N/A																																																																									
LVP Certified? <sup>(1)</sup>	No	Yes	No	Yes	No																																																																									
Invoice Terms <sup>(2)</sup>	\$500.00 discount per vehicle for payment within 20 days	\$500.00 discount per vehicle for payment within 20 days	Net 30	Net 30	Net 30																																																																									
3.1	1/2 Ton, 4x4 Full Size Bed Pickup Truck Brand and Model Vehicle Offered:	1	22,230.00	22,230.00	22,971.53	22,971.53	21,960.53	21,960.53	24,278.00	24,278.00	NO BID	-																																																																		
(1) Local Vendor Preference (LVP) is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid. LVP Credit cannot exceed \$5,000.00 in accordance with Purchasing Policy Manual Section 1.2(f).			Subtotal	22,230.00	Subtotal	22,971.53	Subtotal	21,960.53	Subtotal	24,278.00	Subtotal	-																																																																		
(2) Invoice Terms of less than 10 days cannot be considered.			7.25% Sales Tax	1,611.68	7.25% Sales Tax	1,665.44	7.25% Sales Tax	1,592.14	7.25% Sales Tax	1,760.16	7.25% Sales Tax	-																																																																		
			CA Tire Fees	8.75	CA Tire Fees	8.75	CA Tire Fees	8.75	CA Tire Fees	8.75	CA Tire Fees	-																																																																		
			Bid Total	23,850.43	Bid Total	24,645.72	Bid Total	23,561.42	Bid Total	26,046.91	Bid Total	-																																																																		
			LVP	0.00	LVP (Bid Total and Line Item 3.2)	1,304.79	LVP	0.00	LVP (Bid Total and Line Item 3.2)	1,353.70	LVP	-																																																																		
			Prompt Pay Disc	500.00	Prompt Pay Disc	500.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	-																																																																		
3.2	WARRANTY UPGRADE Bumper-to-Bumper 75,000 Mile Warranty	1	1,415.00	1,415.00	1,450.00	1,450.00	1,075.00	1,075.00	1,027.00	1,027.00	-	-																																																																		
			Ref. Price	\$24,765.43	Ref. Price	\$24,290.93	Ref. Price	\$24,636.42	Ref. Price	\$25,720.21	Ref. Price	-																																																																		
OPTIONAL WARRANTY UPGRADE			Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension																																																																		
3.3	Warranty Cost to Upgrade to Max. Ext. Warranty	0	2,890.00	0.00	2,455.00	0.00	2,030.00	0.00	1,233.00	0.00	-	-																																																																		
			Subtotal	0.00	Subtotal	0.00	Subtotal	0.00	Subtotal	0.00	Subtotal	-																																																																		
			7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	-																																																																		
			LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00	LVP	-																																																																		
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	-																																																																		
			Ref. Price + Warranty Upgrade:	\$24,765.43	Ref. Price + Warranty Upgrade:	\$24,290.93	Ref. Price + Warranty Upgrade:	\$24,636.42	Ref. Price + Warranty Upgrade:	\$25,720.21	Ref. Price + Warranty Upgrade:	-																																																																		
<b>TOTAL PURCHASE ORDER COST:</b> (Total Purchase Order Cost Includes 7.25% Sales Tax, CA Tire Fees, and Selected Upgrades. Local Vendor Preference and Prompt Payment Discounts are not included in the purchase order cost.)				\$25,265.43		\$26,095.72		\$24,636.42		\$27,073.91		-																																																																		

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COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION & AWARD RECOMMENDATION**  
**BID PACKAGE 4 - 3/4 TON CARGO VAN (RQ054043)**

**Bid No.** 10128  
**Title:** Multi-Vehicle Purchases  
**Due Date:** 12/21/11

**Buyer Name:** Jon Manning  
**Phone:** 530-889-4290  
**Estimated Award Date:** 1/24/12  
*- Recommended award*

Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension																																																																		
<table border="1"> <thead> <tr> <th>Name of Firm City/State</th> <th>Downtown Ford Sales Sacramento, CA</th> <th>Future Ford of Roseville Roseville, CA</th> <th>Albany Ford Subaru Albany, CA</th> <th>Winner Chevrolet Colfax, CA</th> <th>Malta Nissan Sacramento, CA</th> </tr> </thead> <tbody> <tr> <td>Telephone Fax Number</td> <td>916-442-6931 916-491-3138</td> <td>916-969-0822 916-786-2670</td> <td>510-528-1244 510-524-1655</td> <td>530-346-8313 530-346-8407</td> <td>916-488-5400 916-486-2737</td> </tr> <tr> <td>FOB Delivery Time</td> <td>Destination 120 days ARO</td> <td>Destination 42-56 days ARO</td> <td>Destination 60-90 days ARO</td> <td>Destination 56-70 days ARO</td> <td>Destination ?</td> </tr> <tr> <td>Bidder's Warranty Information</td> <td>Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/125,000 mile \$0 Deductible.</td> <td>Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is ?.</td> <td>Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/125,000 mile \$0 Deductible.</td> <td>Basic Warranty is 36 months/36,000 miles. Powertrain is 60 months/100,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 Deductible.</td> <td>?</td> </tr> <tr> <td>Manufacturer's Cut-Off Date</td> <td>4/12/2012</td> <td>3/15/2012</td> <td>4/27/2012</td> <td>3/31/2012</td> <td>?</td> </tr> <tr> <td>Compliance With Vehicle Specifications?</td> <td>Yes</td> <td>Yes</td> <td>Yes</td> <td>Yes</td> <td>No</td> </tr> <tr> <td>Exceptions to Vehicle Specifications</td> <td>None</td> <td>None</td> <td>None</td> <td>None</td> <td>28 Gallon Fuel Tank</td> </tr> <tr> <td>Axle Ratio</td> <td>4.1</td> <td>3.73</td> <td>3.73</td> <td>3.42</td> <td>?</td> </tr> <tr> <td>EPA - Estimated MPG</td> <td>N/A</td> <td>14/19</td> <td>N/A</td> <td>N/A</td> <td>?</td> </tr> <tr> <td>LVP Certified? <sup>(1)</sup></td> <td>No</td> <td>Yes</td> <td>No</td> <td>Yes</td> <td>No</td> </tr> <tr> <td>Invoice Terms <sup>(2)</sup></td> <td>\$500.00 discount per vehicle for payment within 20 days</td> <td>\$500.00 discount per vehicle for payment within 20 days</td> <td>Net 30</td> <td>Net 30</td> <td>Net 30</td> </tr> </tbody> </table>													Name of Firm City/State	Downtown Ford Sales Sacramento, CA	Future Ford of Roseville Roseville, CA	Albany Ford Subaru Albany, CA	Winner Chevrolet Colfax, CA	Malta Nissan Sacramento, CA	Telephone Fax Number	916-442-6931 916-491-3138	916-969-0822 916-786-2670	510-528-1244 510-524-1655	530-346-8313 530-346-8407	916-488-5400 916-486-2737	FOB Delivery Time	Destination 120 days ARO	Destination 42-56 days ARO	Destination 60-90 days ARO	Destination 56-70 days ARO	Destination ?	Bidder's Warranty Information	Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/125,000 mile \$0 Deductible.	Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is ?.	Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/125,000 mile \$0 Deductible.	Basic Warranty is 36 months/36,000 miles. Powertrain is 60 months/100,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 Deductible.	?	Manufacturer's Cut-Off Date	4/12/2012	3/15/2012	4/27/2012	3/31/2012	?	Compliance With Vehicle Specifications?	Yes	Yes	Yes	Yes	No	Exceptions to Vehicle Specifications	None	None	None	None	28 Gallon Fuel Tank	Axle Ratio	4.1	3.73	3.73	3.42	?	EPA - Estimated MPG	N/A	14/19	N/A	N/A	?	LVP Certified? <sup>(1)</sup>	No	Yes	No	Yes	No	Invoice Terms <sup>(2)</sup>	\$500.00 discount per vehicle for payment within 20 days	\$500.00 discount per vehicle for payment within 20 days	Net 30	Net 30	Net 30
Name of Firm City/State	Downtown Ford Sales Sacramento, CA	Future Ford of Roseville Roseville, CA	Albany Ford Subaru Albany, CA	Winner Chevrolet Colfax, CA	Malta Nissan Sacramento, CA																																																																									
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Manufacturer's Cut-Off Date	4/12/2012	3/15/2012	4/27/2012	3/31/2012	?																																																																									
Compliance With Vehicle Specifications?	Yes	Yes	Yes	Yes	No																																																																									
Exceptions to Vehicle Specifications	None	None	None	None	28 Gallon Fuel Tank																																																																									
Axle Ratio	4.1	3.73	3.73	3.42	?																																																																									
EPA - Estimated MPG	N/A	14/19	N/A	N/A	?																																																																									
LVP Certified? <sup>(1)</sup>	No	Yes	No	Yes	No																																																																									
Invoice Terms <sup>(2)</sup>	\$500.00 discount per vehicle for payment within 20 days	\$500.00 discount per vehicle for payment within 20 days	Net 30	Net 30	Net 30																																																																									
4.1	3/4 Ton Cargo Van Brand and Model Vehicle Offered:	1	18,166.00	18,166.00	20,454.94	20,454.94	18,025.47	18,025.47	20,985.00	20,985.00	28,577.00	28,577.00																																																																		
			2012 Ford E-250 (E2E)		2012 Ford E-250 (E2E)		2012 Ford E-250 Econoline Cargo		2012 Chevrolet Express Cargo Van 2500		2012 Nissan NV2500 HD SV V8																																																																			
(1) Local Vendor Preference (LVP) is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid. LVP Credit cannot exceed \$5,000.00 in accordance with Purchasing Policy Manual Section 1.2(f).			Subtotal	18,166.00	Subtotal	20,454.94	Subtotal	18,025.47	Subtotal	20,985.00	Subtotal	28,577.00																																																																		
			7.25% Sales Tax	1,317.04	7.25% Sales Tax	1,482.98	7.25% Sales Tax	1,306.85	7.25% Sales Tax	1,521.41	7.25% Sales Tax	2,071.83																																																																		
			CA Tire Fees	8.75	CA Tire Fees	8.75	CA Tire Fees	8.75	CA Tire Fees	8.75	CA Tire Fees	8.75																																																																		
			<b>Bid Total</b>	<b>19,491.79</b>	<b>Bid Total</b>	<b>21,946.67</b>	<b>Bid Total</b>	<b>19,341.07</b>	<b>Bid Total</b>	<b>22,515.16</b>	<b>Bid Total</b>	<b>30,657.58</b>																																																																		
(2) Invoice Terms of less than 10 days cannot be considered.			LVP	0.00	LVP (Bid Total and Line Item 4.2)	1,172.83	LVP	0.00	LVP (Bid Total and Line Item 4.2)	1,173.51	LVP	0.00																																																																		
			Prompt Pay Disc	500.00	Prompt Pay Disc	500.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00																																																																		
4.2	WARRANTY UPGRADE Bumper-to-Bumper 75,000 Mile Warranty	1	1,460.00	1,460.00	1,510.00	1,510.00	1,095.00	1,095.00	955.00	955.00	3,370.00	3,370.00																																																																		
			<b>Ref. Price</b>	<b>\$20,451.79</b>	<b>Ref. Price</b>	<b>\$21,783.84</b>	<b>Ref. Price</b>	<b>\$20,436.07</b>	<b>Ref. Price</b>	<b>\$22,296.65</b>	<b>Ref. Price</b>	<b>\$34,027.58</b>																																																																		
OPTIONAL WARRANTY UPGRADE			Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension																																																																		
4.3	Warranty Cost to Upgrade to Max. Ext. Warranty	0	3,400.00	0.00	2,590.00	0.00	2,185.00	0.00	1,125.00	0.00	2,897.00	0.00																																																																		
			Subtotal	0.00	Subtotal	0.00	Subtotal	0.00	Subtotal	0.00	Subtotal	0.00																																																																		
			7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	0.00																																																																		
			LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00																																																																		
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00																																																																		
			<b>Ref. Price + Warranty Upgrade:</b>	<b>\$20,451.79</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$21,783.84</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$20,436.07</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$22,296.65</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$34,027.58</b>																																																																		
<b>TOTAL PURCHASE ORDER COST:</b>																																																																														
<b>(Total Purchase Order Cost includes 7.25% Sales Tax, CA Tire Fees, and Selected Upgrades. Local Vendor Preference and Prompt Payment Discounts are not included in the purchase order cost.)</b>				<b>\$20,951.79</b>		<b>\$23,456.67</b>		<b>\$20,436.07</b>		<b>\$23,470.16</b>		<b>\$34,027.58</b>																																																																		

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COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION & AWARD RECOMMENDATION**  
**BID PACKAGE 5 - FOUR DOOR ENCLOSED LIGHT SPORT UTILITY VEHICLES (RQ054028)**

**Bid No.** 10128  
**Title:** Multi-Vehicle Purchases  
**Due Date:** 12/21/11

**Buyer Name:** Jon Manning  
**Phone:** 530-889-4290  
**Estimated Award Date:** 1/24/12  
**- Recommended award**

Name of Firm City/State		Downtown Ford Sales Sacramento, CA		Future Ford of Roseville Roseville, CA		Albany Ford Subaru Albany, CA		Winner Chevrolet Coffax, CA		Maita Nissan Sacramento, CA		
Telephone Fax Number		916-442-6931 916-491-3138		916-969-0822 916-786-2670		510-528-1244 510-524-1655		530-346-8313 530-346-8407		916-488-5400 916-486-2737		
FOB Delivery Time		Destination 120 days ARO		Destination 56-70 days ARO		Destination 90-120 days ARO		Destination 56-70 days ARO		Destination N/A		
Bidder's Warranty Information		Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is ?		Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is ?		Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/125,000 mile \$0 Deductible.		Basic Warranty is 36 months/36,000 miles. Powertrain is 60 months/100,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 Deductible.		N/A		
Manufacturer's Cut-Off Date Compliance With Vehicle Specifications?		9/7/2012 Yes		3/15/2012 Yes		6/1/2012 No		3/31/2012 No		N/A N/A		
Exceptions to Vehicle Specifications		Vehicles will be 2013 instead of 2012 models		None		Heated Mirrors Not Available - Bid Power Mirrors		GVWR is 5,300 lbs. and no skid plates are available.		N/A		
Axle Ratio EPA - Estimated MPG		3.39 17/23		3.39 17/23		3.39 N/A		2.77 16/23		N/A N/A		
LVP Certified? <sup>(1)</sup> Invoice Terms <sup>(2)</sup>		No \$500.00 discount per vehicle for payment within 20 days		Yes \$500.00 discount per vehicle for payment within 20 days		No Net 30		Yes Net 30		No Net 30		
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
5.1	Four Door Enclosed Light SUV, 4x4 or AWD Brand and Model Vehicle Offered:	3	26,520.00	79,560.00	26,751.71	80,255.13	25,880.53	77,641.59	26,800.00	80,400.00	NO BID	-
			2013 Ford Explorer (K8B) 79,560.00		2012 Ford Explorer (K8B) 80,255.13		2013 Ford Explorer AWD Base 77,641.59		2012 Chevrolet Equinox AWD 4DR LT 80,400.00			
(1)	Local Vendor Preference (LVP) is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid. LVP Credit cannot exceed \$5,000.00 in accordance with Purchasing Policy Manual Section 1.2(f).		7.25% Sales Tax	5,768.10	7.25% Sales Tax	5,818.50	7.25% Sales Tax	5,629.02	7.25% Sales Tax	5,829.00	7.25% Sales Tax	-
			CA Tire Fees	26.25	CA Tire Fees	26.25	CA Tire Fees	26.25	CA Tire Fees	26.25	CA Tire Fees	-
			<b>Bid Total</b>	<b>85,354.35</b>	<b>Bid Total</b>	<b>86,099.88</b>	<b>Bid Total</b>	<b>83,296.86</b>	<b>Bid Total</b>	<b>86,255.25</b>	<b>Bid Total</b>	-
(2)	Invoice Terms of less than 10 days cannot be considered.		LVP	0.00	LVP (Bid Total and Line Item 5.2)	4,522.49	LVP	0.00	LVP (Bid Total and Line Item 5.2)	4,466.81	LVP	-
			Prompt Pay Disc	1,500.00	Prompt Pay Disc	1,500.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	-
5.2	WARRANTY UPGRADE Bumper-to-Bumper 70,000 Mile Warranty	3	1,400.00	4,200.00	1,450.00	4,350.00	1,465.00	4,395.00	1,027.00	3,081.00	-	-
			<b>Ref. Price</b>	<b>\$88,054.35</b>	<b>Ref. Price</b>	<b>\$84,427.38</b>	<b>Ref. Price</b>	<b>\$87,691.86</b>	<b>Ref. Price</b>	<b>\$84,869.44</b>	<b>Ref. Price</b>	-
5.3	OPTIONAL WARRANTY UPGRADE Warranty Cost to Upgrade to Max. Ext. Warranty	0	2,900.00	0.00	2,455.00	0.00	2,735.00	0.00	1,233.00	0.00	-	-
			Subtotal	0.00	Subtotal	0.00	Subtotal	0.00	Subtotal	0.00	Subtotal	-
			7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	-
			LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00	LVP	-
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	-
			<b>Ref. Price + Warranty Upgrade:</b>	<b>\$88,054.35</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$84,427.38</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$87,691.86</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$84,869.44</b>	<b>Ref. Price + Warranty Upgrade:</b>	-
<b>TOTAL PURCHASE ORDER COST:</b>												
<b>(Total Purchase Order Cost includes 7.25% Sales Tax, CA Tire Fees, and Selected Upgrades. Local Vendor Preference and Prompt Payment Discounts are not included in the purchase order cost.)</b>				<b>\$89,554.35</b>		<b>\$90,449.88</b>		<b>\$87,691.86</b>		<b>\$89,336.25</b>		-

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COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION & AWARD RECOMMENDATION**  
**BID PACKAGE 6 - FIVE PASSENGER INTERMEDIATE SEDANS (RQ054103)**

**Bid No.** 10128  
**Title:** Multi-Vehicle Purchases  
**Due Date:** 12/21/11

**Buyer Name:** Jon Manning  
**Phone:** 530-889-4290  
**Estimated Award Date:** 1/24/12  
**- Recommended award**

Name of Firm City/State		Downtown Ford Sales Sacramento, CA		Future Ford of Roseville Roseville, CA		Albany Ford Subaru Albany, CA		Winner Chevrolet Colfax, CA		Maita Nissan Sacramento, CA		
Telephone Fax Number		916-442-6931 916-491-3138		916-969-0822 916-786-2670		510-528-1244 510-524-1655		530-346-8313 530-346-8407		916-488-5400 916-486-2737		
FOB Delivery Time		Destination 120 days ARO		Destination 42-56 days ARO		Destination 60-90 days ARO		Destination 56-70 days ARO		Destination N/A		
Bidder's Warranty Information		Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 deductible.		Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is ?.		Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/125,000 mile \$0 Deductible.		Basic Warranty is 36 months/36,000 miles. Powertrain is 60 months/100,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 Deductible.		N/A		
Manufacturer's Cut-Off Date Compliance With Vehicle Specifications?		4/12/2012 Yes		3/15/2012 Yes		5/1/2012 No		3/31/2012 No		N/A N/A		
Exceptions to Vehicle Specifications		None		None		Full Size Spare Tire Not Available		Battery CCA Unknown; Alternator is 125 amp; Wheels are aluminum		N/A		
Axle Ratio EPA - Estimated MPG		3.1 20/28		3.2 20/28		3.2 20/28		2.77 18/30		N/A N/A		
LVP Certified? <sup>(1)</sup> Invoice Terms <sup>(2)</sup>		No \$500.00 discount per vehicle for payment within 20 days		Yes \$500.00 discount per vehicle for payment within 20 days		No Net 30		Yes Net 30		No Net 30		
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
6.1	Five Passenger Intermediate Sedans Brand and Model Vehicle Offered:	2	20,124.00	40,248.00	20,496.56	40,993.12	19,281.06	38,562.12	20,436.00	40,872.00	NO BID	-
			2012 Ford Fusion (POH)		2012 Ford Fusion (POH)		2012 Ford Fusion SE		2012 Chevrolet Impala 4DR Sedan LS			
(1)	Local Vendor Preference (LVP) is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid. LVP Credit cannot exceed \$5,000.00 in accordance with Purchasing Policy Manual Section 1.2(f).		Subtotal	40,248.00	Subtotal	40,993.12	Subtotal	38,562.12	Subtotal	40,872.00	Subtotal	-
			7.25% Sales Tax	2,917.98	7.25% Sales Tax	2,972.00	7.25% Sales Tax	2,795.75	7.25% Sales Tax	2,963.22	7.25% Sales Tax	-
			CA Tire Fees	17.50	CA Tire Fees	17.50	CA Tire Fees	17.50	CA Tire Fees	17.50	CA Tire Fees	-
			<b>Bid Total</b>	<b>43,183.48</b>	<b>Bid Total</b>	<b>43,982.62</b>	<b>Bid Total</b>	<b>41,375.37</b>	<b>Bid Total</b>	<b>43,852.72</b>	<b>Bid Total</b>	-
(2)	Invoice Terms of less than 10 days cannot be considered.		LVP	0.00	LVP (Bid Total and Line Item 6.2)	2,367.13	LVP	0.00	LVP (Bid Total and Line Item 6.2)	2,282.24	LVP	-
			Prompt Pay Disc	1,000.00	Prompt Pay Disc	1,000.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	-
6.2	WARRANTY UPGRADE Bumper-to-Bumper 75,000 Mile Warranty	2	1,300.00	2,600.00	1,680.00	3,360.00	1,315.00	2,630.00	896.00	1,792.00	-	-
			<b>Ref. Price</b>	<b>\$44,783.48</b>	<b>Ref. Price</b>	<b>\$43,975.49</b>	<b>Ref. Price</b>	<b>\$44,005.37</b>	<b>Ref. Price</b>	<b>\$43,362.48</b>	<b>Ref. Price</b>	-
6.3	OPTIONAL WARRANTY UPGRADE Warranty Cost to Upgrade to Max. Ext. Warranty	0	2,640.00	0.00	2,645.00	0.00	2,450.00	0.00	1,037.00	0.00	-	-
			Subtotal	0.00	Subtotal	0.00	Subtotal	0.00	Subtotal	0.00	Subtotal	-
			7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	-
			LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00	LVP	-
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	-
			<b>Ref. Price + Warranty Upgrade:</b>	<b>\$44,783.48</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$43,975.49</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$44,005.37</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$43,362.48</b>	<b>Ref. Price + Warranty Upgrade:</b>	-
<b>TOTAL PURCHASE ORDER COST:</b> (Total Purchase Order Cost includes 7.25% Sales Tax, CA Tire Fees, and Selected Upgrades. Local Vendor Preference and Prompt Payment Discounts are not included in the purchase order cost.)				<b>\$45,783.48</b>		<b>\$47,342.62</b>		<b>\$44,005.37</b>		<b>\$45,644.72</b>		-

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COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION & AWARD RECOMMENDATION**  
**BID PACKAGE 7 - FOUR DOOR ENCLOSED FULL SIZE SPORT UTILITY VEHICLES (RQ054208)**

**Bid No.** 10128  
**Title:** Multi-Vehicle Purchases  
**Due Date:** 12/21/11

**Buyer Name:** Jon Manning  
**Phone:** 530-889-4290  
**Estimated Award Date:** 1/24/12  
*- Recommended award*

		Name of Firm City/State		Downtown Ford Sales Sacramento, CA		Future Ford of Roseville Roseville, CA		Albany Ford Subaru Albany, CA		Winner Chevrolet Colfax, CA		Maïta Nissan Sacramento, CA	
		Telephone Fax Number		916-442-6931 916-491-3138		916-969-0822 916-786-2670		510-528-1244 510-524-1655		530-346-8313 530-346-8407		916-488-5400 916-486-2737	
		FOB Delivery Time		Destination 120 days ARO		Destination 42-56 days ARO		Destination N/A		Destination 56-70 days ARO		Destination N/A	
		Bidder's Warranty Information		Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 deductible.		Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is ?.		N/A		Basic Warranty is 36 months/36,000 miles. Powertrain is 60 months/100,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 Deductible.		N/A	
		Manufacturer's Cut-Off Date Compliance With Vehicle Specifications?		4/12/2012 No		3/15/2012 Yes		N/A N/A N/A		3/31/2012 No		N/A N/A N/A	
		Exceptions to Vehicle Specifications		Limited Slip Axle Not Available - Traction Control is Standard. Inboard Arm Rest Not Available.		None		N/A N/A		No Driver Side Keypad; Interior Color is Ebony		N/A N/A	
		Axle Ratio EPA - Estimated MPG		3.73 18/23		3.73 13/18		N/A N/A		3.42 15/21		N/A N/A	
		LVP Certified? <sup>(1)</sup> Invoice Terms <sup>(2)</sup>		No \$500.00 discount per vehicle for payment within 20 days		Yes \$500.00 discount per vehicle for payment within 20 days		No Net 30		Yes Net 30		No Net 30	
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	
7.1	Four Door Enclosed Full Size 4x4 SUV Brand and Model Vehicle Offered:	2	28,065.00	56,130.00	29,965.67	59,931.34	NO BID	-	34,930.00	69,860.00	NO BID	-	
				2012 Ford Expedition (U1G)		2012 Ford Expedition (U1G)			2012 Chevrolet Tahoe 4WD 4DR 1500				
(1)	Local Vendor Preference (LVP) is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid. LVP Credit cannot exceed \$5,000.00 in accordance with Purchasing Policy Manual Section 1.2(f).		Subtotal	56,130.00	Subtotal	59,931.34	Subtotal	-	Subtotal	69,860.00	Subtotal	-	
			7.25% Sales Tax	4,069.43	7.25% Sales Tax	4,345.02	7.25% Sales Tax	-	7.25% Sales Tax	5,064.85	7.25% Sales Tax	-	
			CA Tire Fees	17.50	CA Tire Fees	17.50	CA Tire Fees	-	CA Tire Fees	17.50	CA Tire Fees	-	
			<b>Bid Total</b>	<b>60,216.93</b>	<b>Bid Total</b>	<b>64,293.86</b>	<b>Bid Total</b>	<b>-</b>	<b>Bid Total</b>	<b>74,942.35</b>	<b>Bid Total</b>	<b>-</b>	
(2)	Invoice Terms of less than 10 days cannot be considered.		LVP	0.00	LVP (Bid Total and Line Item 7.2)	3,287.19	LVP	-	LVP (Bid Total and Line Item 7.2)	3,798.47	LVP	-	
			Prompt Pay Disc	1,000.00	Prompt Pay Disc	1,000.00	Prompt Pay Disc	-	Prompt Pay Disc	0.00	Prompt Pay Disc	-	
7.2	WARRANTY UPGRADE Bumper-to-Bumper 75,000 Mile Warranty	1	1,400.00	1,400.00	1,450.00	1,450.00	-	-	1,027.00	1,027.00	-	-	
			<b>Ref. Price</b>	<b>\$60,616.93</b>	<b>Ref. Price</b>	<b>\$61,456.67</b>	<b>Ref. Price</b>	<b>-</b>	<b>Ref. Price</b>	<b>\$72,170.88</b>	<b>Ref. Price</b>	<b>-</b>	
	OPTIONAL WARRANTY UPGRADE/EQUIPMENT		Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	
7.3	Warranty Cost to Upgrade to Max. Ext. Warranty	1	2,900.00	2,900.00	2,455.00	2,455.00	-	-	1,233.00	1,233.00	-	-	
7.4	Additional Cost to Upgrade 1 SUV w/Dual Spotlamps	1	967.00	967.00	1,053.34	1,053.34	-	-	720.00	720.00	-	-	
			Subtotal	3,867.00	Subtotal	3,508.34	Subtotal	-	Subtotal	1,953.00	Subtotal	-	
			7.25% Sales Tax (Line Item 7.4 Only)	70.11	7.25% Sales Tax (Line Item 7.4 Only)	76.37	7.25% Sales Tax (Line Item 7.4 Only)	-	7.25% Sales Tax (Line Item 7.4 Only)	52.20	7.25% Sales Tax (Line Item 7.4 Only)	-	
			LVP	0.00	LVP	179.24	LVP	-	LVP	100.26	LVP	-	
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	-	Prompt Pay Disc	0.00	Prompt Pay Disc	-	
			<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	<b>\$64,554.04</b>	<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	<b>\$64,862.14</b>	<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	<b>-</b>	<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	<b>\$74,075.82</b>	<b>Ref. Price + Warranty Upgrade &amp; Optional Equipment:</b>	<b>-</b>	
<b>TOTAL PURCHASE ORDER COST:</b>													
<b>(Total Purchase Order Cost includes 7.25% Sales Tax, CA Tire Fees, and Selected Upgrades. Local Vendor Preference and Prompt Payment Discounts are not included in the purchase order cost.)</b>				<b>\$65,554.04</b>		<b>\$69,328.57</b>				<b>\$77,974.55</b>			

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COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION & AWARD RECOMMENDATION**  
**BID PACKAGE 8 - 1/2 TON, 4X2 EXTRA CAB PICKUP TRUCK (RQ054209)**

**Bid No.** 10128  
**Title:** Multi-Vehicle Purchases  
**Due Date:** 12/21/11

**Buyer Name:** Jon Manning  
**Phone:** 530-889-4290  
**Estimated Award Date:** 1/24/12  
**- Recommended award**

Name of Firm City/State		Downtown Ford Sales Sacramento, CA		Future Ford of Roseville Roseville, CA		Albany Ford Subaru Albany, CA		Winner Chevrolet Colfax, CA		Maits Nissan Sacramento, CA		
Telephone Fax Number		916-442-6931 916-491-3138		916-969-0822 916-786-2670		510-528-1244 510-524-1655		530-346-8313 530-346-8407		916-488-5400 916-486-2737		
FOB Delivery Time		Destination 120 days ARO		Destination 42-56 days ARO		Destination 60-90 days ARO		Destination N/A		Destination N/A		
Bidder's Warranty Information		Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 deductible.		Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 deductible.		Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/125,000 mile \$0 Deductible.		N/A		N/A		
Manufacturer's Cut-Off Date		4/12/2012		3/15/2012		6/1/2012		N/A		N/A		
Compliance With Vehicle Specifications?		Yes		Yes		Yes		N/A		N/A		
Exceptions to Vehicle Specifications		None		None		None		N/A		N/A		
Axle Ratio		3.73		3.73		3.73		N/A		N/A		
EPA - Estimated MPG		17/23		17/23		16/21		N/A		N/A		
LVP Certified? <sup>(1)</sup>		No		Yes		No		Yes		No		
Invoice Terms <sup>(2)</sup>		\$500.00 discount per vehicle for payment within 20 days		\$500.00 discount per vehicle for payment within 20 days		Net 30		Net 30		Net 30		
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
8.1	1/2 Ton, 4x2, Extra Cab Pickup Truck Brand and Model Vehicle Offered:	1	18,388.00	18,388.00	18,955.66	18,955.66	17,923.53	17,923.53	NO BID	-	NO BID	-
			2012 Ford F-150 (X1C)		2012 Ford F-150 (X1C)		2012 Ford F-150 S/C 4x2 SWB					
(1)	Local Vendor Preference (LVP) is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid. LVP Credit cannot exceed \$5,000.00 in accordance with Purchasing Policy Manual Section 1.2(f).		Subtotal	18,388.00	Subtotal	18,955.66	Subtotal	17,923.53	Subtotal	-	Subtotal	-
			7.25% Sales Tax	1,333.13	7.25% Sales Tax	1,374.29	7.25% Sales Tax	1,299.46	7.25% Sales Tax	-	7.25% Sales Tax	-
			CA Tire Fees	8.75	CA Tire Fees	8.75	CA Tire Fees	8.75	CA Tire Fees	-	CA Tire Fees	-
			<b>Bid Total</b>	<b>19,729.88</b>	<b>Bid Total</b>	<b>20,338.70</b>	<b>Bid Total</b>	<b>19,231.74</b>	<b>Bid Total</b>	-	<b>Bid Total</b>	-
(2)	Invoice Terms of less than 10 days cannot be considered.		LVP	0.00	LVP (Bid Total and Line Item 8.2)	1,086.68	LVP	0.00	LVP (Bid Total and Line Item 8.2)	-	LVP	-
			Prompt Pay Disc	500.00	Prompt Pay Disc	500.00	Prompt Pay Disc	0.00	Prompt Pay Disc	-	Prompt Pay Disc	-
8.2	WARRANTY UPGRADE Bumper-to-Bumper 75,000 Mile Warranty	1	1,400.00	1,400.00	1,395.00	1,395.00	1,005.00	1,005.00	-	-	-	-
			<b>Ref. Price</b>	<b>\$20,629.88</b>	<b>Ref. Price</b>	<b>\$20,147.01</b>	<b>Ref. Price</b>	<b>\$20,236.74</b>	<b>Ref. Price</b>	-	<b>Ref. Price</b>	-
	OPTIONAL WARRANTY UPGRADE		Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
8.3	Warranty Cost to Upgrade to Max. Ext. Warranty	0	2,900.00	0.00	2,320.00	0.00	1,875.00	0.00	-	-	-	-
			Subtotal	0.00	Subtotal	0.00	Subtotal	0.00	Subtotal	-	Subtotal	-
			7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	-	7.25% Sales Tax	-
			LVP	0.00	LVP	0.00	LVP	0.00	LVP	-	LVP	-
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	-	Prompt Pay Disc	-
			<b>Ref. Price + Warranty Upgrade:</b>	<b>\$20,629.88</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$20,147.01</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$20,236.74</b>	<b>Ref. Price + Warranty Upgrade:</b>	-	<b>Ref. Price + Warranty Upgrade:</b>	-
<b>TOTAL PURCHASE ORDER COST:</b>												
<b>(Total Purchase Order Cost Includes 7.25% Sales Tax, CA Tire Fees, and Selected Upgrades. Local Vendor Preference and Prompt Payment Discounts are not included in the purchase order cost.)</b>				<b>\$21,129.88</b>		<b>\$21,733.70</b>		<b>\$20,236.74</b>				

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COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION & AWARD RECOMMENDATION**  
**BID PACKAGE 9 - 3/4 TON, 4X4, LONG BED PICKUP TRUCK (RQ054210)**

**Bid No.** 10128  
**Title:** Multi-Vehicle Purchases  
**Due Date:** 12/21/11

**Buyer Name:** Jon Manning  
**Phone:** 530-889-4290  
**Estimated Award Date:** 1/24/12  
*- Recommended award*

Name of Firm City/State		Downtown Ford Sales Sacramento, CA		Future Ford of Roseville Roseville, CA		Albany Ford Subaru Albany, CA		Winner Chevrolet Colfax, CA		Maita Nissan Sacramento, CA		
Telephone Fax Number		916-442-6931 916-491-3138		916-969-0822 916-786-2670		510-528-1244 510-524-1655		530-346-8313 530-346-8407		916-488-5400 916-486-2737		
FOB Delivery Time		Destination 120 days ARO		Destination 42-56 days ARO		Destination N/A		Destination 56-70 days ARO		Destination N/A		
Bidder's Warranty Information		Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 deductible.		Basic Warranty is 36 months/36,000 miles. Powertrain and Roadside Assistance is 60 months/60,000 miles. Max Ext. Warranty is 7.		N/A		Basic Warranty is 36 months/36,000 miles. Powertrain is 60 months/100,000 miles. Max Ext. Warranty is 7 year/100,000 mile \$0 Deductible.		N/A		
Manufacturer's Cut-Off Date Compliance With Vehicle Specifications?		4/12/2012 Yes		3/15/2012 Yes		N/A N/A		3/31/2012 No		N/A N/A		
Exceptions to Vehicle Specifications		None		None		N/A		Battery is 600 CCA; Alternator is 125 Amp; No locking gas cap.		N/A		
Axle Ratio EPA - Estimated MPG		3.73 N/A		4.3 N/A		N/A N/A		4.1 N/A		N/A N/A		
LVP Certified? <sup>(1)</sup> Invoice Terms <sup>(2)</sup>		No \$500.00 discount per vehicle for payment within 20 days		Yes \$500.00 discount per vehicle for payment within 20 days		No Net 30		Yes Net 30		No Net 30		
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
9.1	3/4 Ton, 4x4, Long Bed Pickup Truck Brand and Model Vehicle Offered:	1	22,165.00	22,165.00	23,715.51	23,715.51	NO BID	-	24,693.00	24,693.00	NO BID	-
			2012 Ford F-250 (F2B)		2012 Ford F-250 (F2B)				2012 Chevrolet Silverado 2500HD 4WD			
	(1) Local Vendor Preference (LVP) is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid. LVP Credit cannot exceed \$5,000.00 in accordance with Purchasing Policy Manual Section 1.2(f).		Subtotal	22,165.00	Subtotal	23,715.51	Subtotal	-	Subtotal	24,693.00	Subtotal	-
			7.25% Sales Tax	1,606.96	7.25% Sales Tax	1,719.37	7.25% Sales Tax	-	7.25% Sales Tax	1,790.24	7.25% Sales Tax	-
			CA Tire Fees	8.75	CA Tire Fees	8.75	CA Tire Fees	-	CA Tire Fees	8.75	CA Tire Fees	-
	(2) Invoice Terms of less than 10 days cannot be considered.		Bid Total	23,780.71	Bid Total	25,443.63	Bid Total	-	Bid Total	26,491.99	Bid Total	-
			LVP	0.00	LVP (Bid Total and Line Item 9.2)	1,347.68	LVP	-	LVP (Bid Total and Line Item 9.2)	1,375.95	LVP	-
			Prompt Pay Disc	500.00	Prompt Pay Disc	500.00	Prompt Pay Disc	-	Prompt Pay Disc	0.00	Prompt Pay Disc	-
9.2	WARRANTY UPGRADE Bumper-to-Bumper 75,000 Mile Warranty	1	1,700.00	1,700.00	1,510.00	1,510.00	-	-	1,027.00	1,027.00	-	-
			<b>Ref. Price</b>	<b>\$24,980.71</b>	<b>Ref. Price</b>	<b>\$25,105.95</b>	<b>Ref. Price</b>	<b>-</b>	<b>Ref. Price</b>	<b>\$26,143.04</b>	<b>Ref. Price</b>	<b>-</b>
	OPTIONAL WARRANTY UPGRADE		Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
9.3	Warranty Cost to Upgrade to Max. Ext. Warranty	0	3,710.00	0.00	2,590.00	0.00	-	-	1,233.00	0.00	-	-
			Subtotal	0.00	Subtotal	0.00	Subtotal	-	Subtotal	0.00	Subtotal	-
			7.25% Sales Tax	0.00	7.25% Sales Tax	0.00	7.25% Sales Tax	-	7.25% Sales Tax	0.00	7.25% Sales Tax	-
			LVP	0.00	LVP	0.00	LVP	-	LVP	0.00	LVP	-
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	-	Prompt Pay Disc	0.00	Prompt Pay Disc	-
			<b>Ref. Price + Warranty Upgrade:</b>	<b>\$24,980.71</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$25,105.95</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>-</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>\$26,143.04</b>	<b>Ref. Price + Warranty Upgrade:</b>	<b>-</b>
<b>TOTAL PURCHASE ORDER COST:</b>												
<b>(Total Purchase Order Cost includes 7.25% Sales Tax, CA Tire Fees, and Selected Upgrades. Local Vendor Preference and Prompt Payment Discounts are not included in the purchase order cost.)</b>				<b>\$25,480.71</b>		<b>\$26,953.63</b>				<b>\$27,518.99</b>		

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# MEMORANDUM

DEPARTMENT OF PUBLIC WORKS  
County of Placer

TO: Honorable Board of Supervisors  
FROM: Ken Grehm, Director  
DATE: February 14, 2012  
SUBJECT: **Fiscal Impact Statement**  
Bid No 10128 Various Vehicles

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Sufficient funding exists in the FY2011/2012 Final Budget for Bid No. 10128 for the following vehicles for the total amount of \$356,000.

- Bid Package #1 - 3/4 Ton, 4x2 Long Bed Pickup Truck
- Bid Package #2 - 1 Ton, 4x4 Long Bed Pickup Truck
- Bid Package #3 - 1/2 Ton, 4x4 Full Size Bed Pickup Truck
- Bid Package #4 - 3/4 Ton Cargo Van
- Bid Package #5 - Four Door Enclosed Light Sport Utility Vehicles
- Bid Package #6 - Five Passenger Intermediate Sedans
- Bid Package #7 - Four Door Enclosed Full Size Sport Utility Vehicles
- Bid Package #8 - 1/2 Ton, 4x2 Extra Cab Pickup Truck
- Bid Package #9 - 3/4 Ton, 4x4 Long Bed Pickup Truck

