

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager
DATE: February 14, 2012
SUBJECT: Approve the Award of Competitive Bid No. 10123 to Baldoni Construction for Annual Paving Services in the Maximum Amount of \$150,000.00

ACTION REQUESTED

Approve the award of competitive Bid No. 10123 to Baldoni Construction of Newcastle for annual paving services for the Department of Public Works Road Maintenance Division (DPW) in the maximum amount of \$150,000.00, and authorize the Purchasing Manager to sign the resulting contract and blanket purchase order (BPO).

BACKGROUND

DPW requires a contractor to provide paving services as needed throughout the year for various road maintenance projects. DPW's BPO for these services expired on November 30, 2011. Procurement Services released Public Project Bid No. 10123 on December 22, 2011 to establish a new annual paving services contract. Bid notices were distributed to thirty-seven potential bidders and advertised in accordance with the requirements of the Public Contract Code.

The bid was based on pricing for paving services performed in Eastern and Western Placer County regions and evaluated on the basis of a partial selection of the most commonly utilized tasks. Priced bids were received from twelve firms. The bid evaluation illustrates that Baldoni Construction is the lowest responsive bidder. The bid evaluation is submitted as Attachment A.

FISCAL IMPACT

Upon your Board's approval, a BPO will be awarded to Baldoni Construction in the maximum amount of \$150,000.00. The resulting BPO will be effective for the period February 14, 2012 through March 31, 2013. DPW's Fiscal Impact Statement is attached (refer to Attachment B).

Attachments: A. Public Project Bid 10123 Evaluation Spreadsheet
B. DPW's Fiscal Impact Statement

cc: Cynthia Taylor, Public Works Senior Administrative Services Officer
Kevin Taber, Public Works Manager – Road Maintenance

425



BID EVALUATION & AWARD RECOMMENDATION

Bid No. 10123
Title: Annual Paving Contract
Due Date: 1/12/12 Prior to 3:30 PM (Pacific)

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 2/14/12
(Recommended award is highlighted)

| Name of Firm City/State | | Vintage Paving Co. Inc. Winters, CA | | | | Baldoni Construction Newcastle, CA | | | | Gabe Mendez Inc. Newcastle, CA | | | | | | | |
|---|---|--|--------------------|-----------|-------------------|---------------------------------------|--------------------|-----------|-----------|-----------------------------------|--------------------|---------------------------------|-----------|--|--|--|-------------------|
| Telephone Fax Number | | 530-795-0132 530-795-5734 | | | | 530-885-5210 530-885-0153 | | | | 916-663-3372 916-663-1478 | | | | | | | |
| Item No. | Item Description | Unit Price | Hours/ Quantity | Frequency | Extension | Unit Price | Hours/ Quantity | Frequency | Extension | Unit Price | Hours/ Quantity | Frequency | Extension | | | | |
| Region A - Paving Services Performed in Western Placer County | | | | | | | | | | | | | | | | | |
| 1 | Min. Charge for jobs less than 100 tons | 13,393.00 | 1 | 1 | 13,393.00 | 3,950.00 | 1 | 1 | 3,950.00 | 5,200.00 | 1 | 1 | 5,200.00 | | | | |
| 2 | 100 to 250 tons in place (per ton) | 73.25 | 200 | 1 | 14,650.00 | 24.00 | 200 | 1 | 4,800.00 | 51.75 | 200 | 1 | 10,350.00 | | | | |
| 3 | 251 to 400 tons in place (per ton) | 48.00 | 350 | 2 | 33,600.00 | 19.00 | 350 | 2 | 13,300.00 | 36.00 | 350 | 2 | 25,200.00 | | | | |
| 4 | Above 400 tons in place (per ton) | 39.00 | 500 | 3 | 58,500.00 | 14.00 | 500 | 3 | 21,000.00 | 28.50 | 500 | 3 | 42,750.00 | | | | |
| 5 | Hourly rate for hauling A/C | 100.00 | 1 | 160 | 16,000.00 | 100.00 | 1 | 160 | 16,000.00 | 100.00 | 1 | 160 | 16,000.00 | | | | |
| 6 | Hourly rate for standby time | 100.00 | 1 | 20 | 2,000.00 | 100.00 | 1 | 20 | 2,000.00 | 100.00 | 1 | 20 | 2,000.00 | | | | |
| Ref. Price for Region A: | | | | | 138,143.00 | Ref. Price for Region A: | | | | | 61,050.00 | Ref. Price for Region A: | | | | | 101,500.00 |
| Region B - Paving Services Performed in Eastern Placer County | | | | | | | | | | | | | | | | | |
| 1 | Min. Charge for jobs less than 100 tons | 14,466.00 | 1 | 1 | 14,466.00 | 4,000.00 | 1 | 1 | 4,000.00 | 8,000.00 | 1 | 1 | 8,000.00 | | | | |
| 2 | 100 to 250 tons in place | 86.25 | 200 | 1 | 17,250.00 | 25.00 | 200 | 1 | 5,000.00 | 79.75 | 200 | 1 | 15,950.00 | | | | |
| 3 | 251 to 400 tons in place | 54.25 | 350 | 2 | 37,975.00 | 20.00 | 350 | 2 | 14,000.00 | 47.50 | 350 | 2 | 33,250.00 | | | | |
| 4 | Above 400 tons in place | 44.00 | 500 | 3 | 66,000.00 | 15.00 | 500 | 3 | 22,500.00 | 40.00 | 500 | 3 | 60,000.00 | | | | |
| 5 | Hourly rate for hauling A/C | 110.00 | 1 | 160 | 17,600.00 | 105.00 | 1 | 160 | 16,800.00 | 105.00 | 1 | 160 | 16,800.00 | | | | |
| 6 | Hourly rate for standby time | 110.00 | 1 | 20 | 2,200.00 | 105.00 | 1 | 20 | 2,100.00 | 105.00 | 1 | 20 | 2,100.00 | | | | |
| Ref. Price for Region B: | | | | | 155,491.00 | Ref. Price for Region B: | | | | | 64,400.00 | Ref. Price for Region B: | | | | | 136,100.00 |
| TOTAL BID AMOUNT: | | | | | 293,634.00 | TOTAL BID AMOUNT: | | | | | 125,450.00 | TOTAL BID AMOUNT: | | | | | 237,600.00 |

| Name of Firm City/State | | Hansen Bros. Enterprises Grass Valley, CA | | | | Blondi Paving & Engineering Sacramento, CA | | | | Delta Construction Co. Inc. Sacramento, CA | | | | | | | |
|---|---|--|--------------------|-----------|-------------------|---|--------------------|-----------|-----------|---|--------------------|---------------------------------|-----------|--|--|--|-------------------|
| Telephone Fax Number | | 530-273-3381 530-273-4396 | | | | 916-383-5986 916-383-3077 | | | | 916-364-0292 916-364-7641 | | | | | | | |
| Item No. | Item Description | Unit Price | Hours/ Quantity | Frequency | Extension | Unit Price | Hours/ Quantity | Frequency | Extension | Unit Price | Hours/ Quantity | Frequency | Extension | | | | |
| Region A - Paving Services Performed in Western Placer County | | | | | | | | | | | | | | | | | |
| 1 | Min. Charge for jobs less than 100 tons | 3,694.00 | 1 | 1 | 3,694.00 | 4,000.00 | 1 | 1 | 4,000.00 | 6,000.00 | 1 | 1 | 6,000.00 | | | | |
| 2 | 100 to 250 tons in place (per ton) | 36.50 | 200 | 1 | 7,300.00 | 53.00 | 200 | 1 | 10,600.00 | 46.00 | 200 | 1 | 9,200.00 | | | | |
| 3 | 251 to 400 tons in place (per ton) | 25.50 | 350 | 2 | 17,850.00 | 33.00 | 350 | 2 | 23,100.00 | 32.00 | 350 | 2 | 22,400.00 | | | | |
| 4 | Above 400 tons in place (per ton) | 21.25 | 500 | 3 | 31,875.00 | 24.00 | 500 | 3 | 36,000.00 | 26.00 | 500 | 3 | 39,000.00 | | | | |
| 5 | Hourly rate for hauling A/C | 112.00 | 1 | 160 | 17,920.00 | 112.00 | 1 | 160 | 17,920.00 | 90.00 | 1 | 160 | 14,400.00 | | | | |
| 6 | Hourly rate for standby time | 134.00 | 1 | 20 | 2,680.00 | 112.00 | 1 | 20 | 2,240.00 | 90.00 | 1 | 20 | 1,800.00 | | | | |
| Ref. Price for Region A: | | | | | 81,319.00 | Ref. Price for Region A: | | | | | 93,860.00 | Ref. Price for Region A: | | | | | 92,800.00 |
| Region B - Paving Services Performed in Eastern Placer County | | | | | | | | | | | | | | | | | |
| 1 | Min. Charge for jobs less than 100 tons | 4,027.00 | 1 | 1 | 4,027.00 | 4,500.00 | 1 | 1 | 4,500.00 | 9,500.00 | 1 | 1 | 9,500.00 | | | | |
| 2 | 100 to 250 tons in place | 39.00 | 200 | 1 | 7,800.00 | 57.00 | 200 | 1 | 11,400.00 | 52.00 | 200 | 1 | 10,400.00 | | | | |
| 3 | 251 to 400 tons in place | 26.50 | 350 | 2 | 18,550.00 | 37.00 | 350 | 2 | 25,900.00 | 34.00 | 350 | 2 | 23,800.00 | | | | |
| 4 | Above 400 tons in place | 22.25 | 500 | 3 | 33,375.00 | 26.00 | 500 | 3 | 39,000.00 | 28.00 | 500 | 3 | 42,000.00 | | | | |
| 5 | Hourly rate for hauling A/C | 112.00 | 1 | 160 | 17,920.00 | 115.00 | 1 | 160 | 18,400.00 | 95.00 | 1 | 160 | 15,200.00 | | | | |
| 6 | Hourly rate for standby time | 134.00 | 1 | 20 | 2,680.00 | 115.00 | 1 | 20 | 2,300.00 | 95.00 | 1 | 20 | 1,900.00 | | | | |
| Ref. Price for Region B: | | | | | 84,352.00 | Ref. Price for Region B: | | | | | 101,500.00 | Ref. Price for Region B: | | | | | 102,800.00 |
| TOTAL BID AMOUNT: | | | | | 165,671.00 | TOTAL BID AMOUNT: | | | | | 195,360.00 | TOTAL BID AMOUNT: | | | | | 195,600.00 |

4726



BID EVALUATION & AWARD RECOMMENDATION

Bid No. 10123
Title: Annual Paving Contract
Due Date: 1/12/12 Prior to 3:30 PM (Pacific)

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 2/14/12
(Recommended award is highlighted)

| Name of Firm City/State | | Western Engineering Contractors Loomis, CA | | | | Teichert Construction Roseville, CA | | | | Wopahoe Const. dba Freddis Grading & Paving Lincoln, CA | | | | | | | | | | |
|---|---|---|--------------------|-----------|---------------------------------|--|--------------------|-----------|-----------|--|--------------------|---------------------------------|-------------------|--|--|--|--|--|---------------------------------|-------------------|
| Telephone Fax Number | | 916-652-3990 916-652-3995 | | | | 916-645-4800 916-645-4801 | | | | 916-645-3164 916-645-2852 | | | | | | | | | | |
| Item No. | Item Description | Unit Price | Hours/ Quantity | Frequency | Extension | Unit Price | Hours/ Quantity | Frequency | Extension | Unit Price | Hours/ Quantity | Frequency | Extension | | | | | | | |
| Region A - Paving Services Performed in Western Placer County | | | | | | | | | | | | | | | | | | | | |
| 1 | Min. Charge for jobs less than 100 tons | 8,500.00 | 1 | 1 | 8,500.00 | 6,200.00 | 1 | 1 | 6,200.00 | 13,500.00 | 1 | 1 | 13,500.00 | | | | | | | |
| 2 | 100 to 250 tons in place (per ton) | 66.00 | 200 | 1 | 13,200.00 | 38.00 | 200 | 1 | 7,600.00 | 64.55 | 200 | 1 | 12,910.00 | | | | | | | |
| 3 | 251 to 400 tons in place (per ton) | 43.00 | 350 | 2 | 30,100.00 | 32.00 | 350 | 2 | 22,400.00 | 37.75 | 350 | 2 | 26,425.00 | | | | | | | |
| 4 | Above 400 tons in place (per ton) | 33.00 | 500 | 3 | 49,500.00 | 29.00 | 500 | 3 | 43,500.00 | 26.43 | 500 | 3 | 39,645.00 | | | | | | | |
| 5 | Hourly rate for hauling A/C | 105.00 | 1 | 160 | 16,800.00 | 100.00 | 1 | 160 | 16,000.00 | 85.00 | 1 | 160 | 13,600.00 | | | | | | | |
| 6 | Hourly rate for standby time | 105.00 | 1 | 20 | 2,100.00 | 50.00 | 1 | 20 | 1,000.00 | 80.00 | 1 | 20 | 1,600.00 | | | | | | | |
| | | | | | Ref. Price for Region A: | 120,200.00 | | | | | | Ref. Price for Region A: | 96,700.00 | | | | | | Ref. Price for Region A: | 107,680.00 |
| Region B - Paving Services Performed in Eastern Placer County | | | | | | | | | | | | | | | | | | | | |
| 1 | Min. Charge for jobs less than 100 tons | 11,500.00 | 1 | 1 | 11,500.00 | 6,700.00 | 1 | 1 | 6,700.00 | 15,500.00 | 1 | 1 | 15,500.00 | | | | | | | |
| 2 | 100 to 250 tons in place | 90.00 | 200 | 1 | 18,000.00 | 46.00 | 200 | 1 | 9,200.00 | 76.90 | 200 | 1 | 15,380.00 | | | | | | | |
| 3 | 251 to 400 tons in place | 53.00 | 350 | 2 | 37,100.00 | 37.00 | 350 | 2 | 25,900.00 | 44.80 | 350 | 2 | 31,360.00 | | | | | | | |
| 4 | Above 400 tons in place | 40.00 | 500 | 3 | 60,000.00 | 32.00 | 500 | 3 | 48,000.00 | 31.37 | 500 | 3 | 47,055.00 | | | | | | | |
| 5 | Hourly rate for hauling A/C | 120.00 | 1 | 160 | 19,200.00 | 115.00 | 1 | 160 | 18,400.00 | 90.00 | 1 | 160 | 14,400.00 | | | | | | | |
| 6 | Hourly rate for standby time | 120.00 | 1 | 20 | 2,400.00 | 60.00 | 1 | 20 | 1,200.00 | 85.00 | 1 | 20 | 1,700.00 | | | | | | | |
| | | | | | Ref. Price for Region B: | 148,200.00 | | | | | | Ref. Price for Region B: | 109,400.00 | | | | | | Ref. Price for Region B: | 125,395.00 |
| | | | | | TOTAL BID AMOUNT: | 268,400.00 | | | | | | TOTAL BID AMOUNT: | 206,100.00 | | | | | | TOTAL BID AMOUNT: | 233,075.00 |

| Name of Firm City/State | | JD Pasquetti Engineering, Inc. Lincoln, CA | | | | David Engineering Const. Inc. Foresthill, CA | | | | Cagliano Engineering El Dorado Hills, CA | | | | | | | | | | |
|---|---|---|--------------------|-----------|---------------------------------|---|--------------------|-----------|------------|---|--------------------|---------------------------------|-------------------|--|--|--|--|--|---------------------------------|-------------------|
| Telephone Fax Number | | 916-543-9401 916-543-9426 | | | | 530-367-3508 530-820-9120 | | | | 916-501-0611 916-244-0844 | | | | | | | | | | |
| Item No. | Item Description | Unit Price | Hours/ Quantity | Frequency | Extension | Unit Price | Hours/ Quantity | Frequency | Extension | Unit Price | Hours/ Quantity | Frequency | Extension | | | | | | | |
| Region A - Paving Services Performed in Western Placer County | | | | | | | | | | | | | | | | | | | | |
| 1 | Min. Charge for jobs less than 100 tons | 6,900.00 | 1 | 1 | 6,900.00 | 25,000.00 | 1 | 1 | 25,000.00 | 13,000.00 | 1 | 1 | 13,000.00 | | | | | | | |
| 2 | 100 to 250 tons in place (per ton) | 58.00 | 200 | 1 | 11,600.00 | 248.00 | 200 | 1 | 49,600.00 | 90.00 | 200 | 1 | 18,000.00 | | | | | | | |
| 3 | 251 to 400 tons in place (per ton) | 34.00 | 350 | 2 | 23,800.00 | 100.00 | 350 | 2 | 70,000.00 | 80.00 | 350 | 2 | 56,000.00 | | | | | | | |
| 4 | Above 400 tons in place (per ton) | 27.00 | 500 | 3 | 40,500.00 | 99.00 | 500 | 3 | 148,500.00 | 80.00 | 500 | 3 | 120,000.00 | | | | | | | |
| 5 | Hourly rate for hauling A/C | 109.00 | 1 | 160 | 17,440.00 | 205.00 | 1 | 160 | 32,800.00 | 100.00 | 1 | 160 | 16,000.00 | | | | | | | |
| 6 | Hourly rate for standby time | 109.00 | 1 | 20 | 2,180.00 | 85.00 | 1 | 20 | 1,700.00 | 150.00 | 1 | 20 | 3,000.00 | | | | | | | |
| | | | | | Ref. Price for Region A: | 102,420.00 | | | | | | Ref. Price for Region A: | 327,600.00 | | | | | | Ref. Price for Region A: | 226,000.00 |
| Region B - Paving Services Performed in Eastern Placer County | | | | | | | | | | | | | | | | | | | | |
| 1 | Min. Charge for jobs less than 100 tons | 12,870.00 | 1 | 1 | 12,870.00 | 35,000.00 | 1 | 1 | 35,000.00 | 13,000.00 | 1 | 1 | 13,000.00 | | | | | | | |
| 2 | 100 to 250 tons in place | 83.00 | 200 | 1 | 16,600.00 | 350.00 | 200 | 1 | 70,000.00 | 90.00 | 200 | 1 | 18,000.00 | | | | | | | |
| 3 | 251 to 400 tons in place | 48.00 | 350 | 2 | 33,600.00 | 140.00 | 350 | 2 | 98,000.00 | 80.00 | 350 | 2 | 56,000.00 | | | | | | | |
| 4 | Above 400 tons in place | 37.00 | 500 | 3 | 55,500.00 | 85.00 | 500 | 3 | 127,500.00 | 80.00 | 500 | 3 | 120,000.00 | | | | | | | |
| 5 | Hourly rate for hauling A/C | 114.00 | 1 | 160 | 18,240.00 | 175.00 | 1 | 160 | 28,000.00 | 100.00 | 1 | 160 | 16,000.00 | | | | | | | |
| 6 | Hourly rate for standby time | 114.00 | 1 | 20 | 2,280.00 | 170.00 | 1 | 20 | 3,400.00 | 150.00 | 1 | 20 | 3,000.00 | | | | | | | |
| | | | | | Ref. Price for Region B: | 139,090.00 | | | | | | Ref. Price for Region B: | 361,900.00 | | | | | | Ref. Price for Region B: | 226,000.00 |
| | | | | | TOTAL BID AMOUNT: | 241,510.00 | | | | | | TOTAL BID AMOUNT: | 689,500.00 | | | | | | TOTAL BID AMOUNT: | 452,000.00 |

427

MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors

DATE: February 14, 2012

FROM: Ken Grehm, Director

SUBJECT: **FISCAL IMPACT STATEMENT**
Annual Paving Services Contract

Sufficient funding has been budgeted in the amount of \$150,000.00 in the FY 2011-12 Roads Aggregates and Oils Budget in Fund 120.