

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors  
FROM: Brett Wood, Purchasing Manager  
DATE: March 13, 2012  
SUBJECT: Approve the Renewal of a Negotiated Blanket Purchase Order with Teichert  
Aggregates for Asphalt Concrete Used for Road Maintenance in the Maximum  
Amount of \$220,000.00

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**ACTION REQUESTED**

Approve the renewal of a negotiated Blanket Purchase Order (BPO) with Teichert Aggregates of Martis Valley for the as-needed purchase of asphalt concrete used for road maintenance in the maximum amount of \$220,000.00, and authorize the Purchasing Manager to sign the resulting BPO.

**BACKGROUND**

The Department of Public Works' Road Maintenance Division (DPW) requires annual BPOs for the purchase of various types of asphalt concrete on an as-needed basis for their road maintenance programs throughout Placer County. On April 5, 2011, your Board approved the award of competitive Bid No. 10057 to Vulcan Materials for asphalt concrete purchases in Western Placer County and also approved the award of a negotiated BPO with Teichert Aggregates for asphalt concrete purchases in Eastern Placer County. These BPOs expire on March 31, 2012.

DPW still requires BPOs for these operational supplies and submitted requests to renew their BPOs for another one-year term, effective April 1, 2012, through March 31, 2013. Procurement Services successfully negotiated an agreement with Teichert Aggregates to renew for another year with an average price increase of 0.36%. Procurement Services determined that these proposed increases are reasonable because they are lower than the various indices that are representative of the current market conditions affecting the cost of these products. Section 7.2 of the Purchasing Policy Manual (PPM) allows the County to negotiate contracts for operational services and supplies based on geographic proximity to the County's site of operations. PPM Section 1.3(o) also allows for the renewal of a contract based on the vendors' satisfactory contract performance.

**FISCAL IMPACT**

Upon your Board's approval, a BPO will be awarded to Teichert Aggregates in the maximum amount of \$220,000.00 for the period of April 1, 2012, through March 31, 2013. The Department of Public Works' Fiscal Impact Statement is attached.

Attachment: Department of Public Works' Fiscal Impact Statement

cc: Cynthia Taylor, Public Works Senior Administrative Services Officer  
Kevin Taber, Public Works Manager-Road Maintenance

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# MEMORANDUM

DEPARTMENT OF PUBLIC WORKS  
County of Placer

TO: Honorable Board of Supervisors

DATE: March 13, 2012

FROM: Ken Grehm, Director

SUBJECT: **FISCAL IMPACT STATEMENT**  
Annual Asphaltic Concrete Contract

Sufficient funding has been budgeted in the amount of \$220,000.00 in the FY 2012-13 Roads Aggregates and Oils Budget in Fund 120.