

MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager *BW*

DATE: April 10, 2012

SUBJECT: Approve the Award of Competitive Bid No. 10159 to West Coast Sand & Gravel and Blain Stumpf Trucking for Aggregate Materials and Hauling Service in the Total Aggregate Amount of \$239,000.00

ACTION REQUESTED

Approve the award of competitive Bid No. 10159 to West Coast Sand & Gravel of Sacramento, CA, and Blain Stumpf Trucking of Shingle Springs, CA, for aggregate materials and hauling services as detailed in Attachment A in the total aggregate amount of \$239,000.00, and authorize the Purchasing Manager to sign the resulting blanket purchase orders (BPOs) and to transfer funds between BPOs as needed.

BACKGROUND

The Department of Public Works Road Maintenance Division (DPW) requires annual blanket purchase orders for the purchase and delivery of various types of aggregate materials on an as-needed basis for various road maintenance projects. The department's current BPO expired on March 31, 2012.

On behalf of DPW the Procurement Services Division developed Invitation for Bids (IFB) No. 10159 to solicit competitive bids for the various aggregate materials requested by the department. The bid was distributed via the County's E-Bid system to sixty-one potential bidders and was advertised on the County's website. A total of five responsive bids were received. Local vendor preference was considered but did not affect the outcome. West Coast Sand & Gravel was the lowest bidder for Categories A, B, and C, and Blain Stumpf Trucking was the lowest bidder for Categories D, E, and F. Attachments A and B summarize the recommended award and bidder rankings. The complete bid evaluation is on file with the Clerk of the Board.

FISCAL IMPACT

Upon your Board's approval, BPOs will be awarded to West Coast Sand & Gravel in the maximum amount of \$167,500.00 and to Blain Stumpf Trucking in the maximum amount of \$71,500.00. The new BPOs will be effective for the period of April 10, 2012 through March 31, 2013. The Department of Public Works' Fiscal Impact Statement is attached (refer to Attachment C).

Attachments: A – Recommended Award
B – Rankings
C – Public Works' Fiscal Impact Statement

cc: Cynthia Taylor, Public Works Senior Administrative Services Officer
Kevin Taber, Public Works Manager – Road Maintenance

**Recommended Award (Blanket Purchase Orders)
 BID NO. 10159 - AGGREGATE MATERIALS**

West Coast Sand & Gravel, Sacramento

| <u>Destination</u> | <u>Combined Material & Hauling Price (Including Sales Tax)</u> | <u>Estimated Tonnage</u> | <u>Extended Price</u> |
|--|--|------------------------------|---------------------------|
| <u>Category A - 3/4" Class II Aggregate Base</u> | | | |
| Roseville | \$ 12.97 | 500 | \$ 6,485.00 |
| Granite Bay/Cavitt Stallman | \$ 15.87 | 500 | \$ 7,935.00 |
| Lincoln | \$ 11.79 | 1,000 | \$ 11,790.00 |
| Auburn | \$ 14.21 | 1,500 | \$ 21,315.00 |
| Foresthill | \$ 21.45 | 1,000 | \$ 21,450.00 |
| Colfax | \$ 19.57 | 1,000 | \$ 19,570.00 |
| <u>Category B - 1/2" Crushed Drain Rock</u> | | | |
| Roseville | \$ 17.80 | 250 | \$ 4,450.00 |
| Lincoln | \$ 16.35 | 250 | \$ 4,087.50 |
| Auburn | \$ 19.57 | 250 | \$ 4,892.50 |
| Foresthill | \$ 24.82 | 250 | \$ 6,205.00 |
| Colfax | \$ 20.91 | 250 | \$ 5,227.50 |
| <u>Category C - 3/4" Crushed Drain Rock</u> | | | |
| Roseville | \$ 17.54 | 300 | \$ 5,262.00 |
| Granite Bay/Cavitt Stallman | \$ 18.88 | 100 | \$ 1,888.00 |
| Lincoln | \$ 16.09 | 1,000 | \$ 16,090.00 |
| Auburn | \$ 19.31 | 1,000 | \$ 19,310.00 |
| Foresthill | \$ 24.56 | 300 | \$ 7,368.00 |
| Colfax | \$ 20.65 | 200 | \$ 4,130.00 |
| Total Amount | | | \$ 167,455.50 |
| Total Recommended Award to West Coast Sand & Gravel (Rounded) | | | \$ 167,500.00 |

Blain Stumpf Trucking, Shingle Springs

| <u>Destination</u> | <u>Combined Material & Hauling Price (Including Sales Tax)</u> | <u>Estimated Tonnage</u> | <u>Extended Price</u> |
|---|--|------------------------------|---------------------------|
| <u>Category D - 1-1/2" Crushed Drain Rock</u> | | | |
| Roseville | \$ 20.70 | 300 | \$ 6,210.00 |
| Lincoln | \$ 19.56 | 500 | \$ 9,780.00 |
| Auburn | \$ 18.88 | 500 | \$ 9,440.00 |
| Foresthill | \$ 19.92 | 300 | \$ 5,976.00 |
| Colfax | \$ 21.60 | 300 | \$ 6,480.00 |
| <u>Category E - 4 x 12 Rip Rap</u> | | | |
| Roseville | \$ 24.92 | 200 | \$ 4,984.00 |
| Lincoln | \$ 23.45 | 200 | \$ 4,690.00 |
| Auburn | \$ 22.58 | 200 | \$ 4,516.00 |
| Foresthill | \$ 24.92 | 200 | \$ 4,984.00 |
| Colfax | \$ 23.29 | 200 | \$ 4,658.00 |
| <u>Category F - 4 x 12 Cobble</u> | | | |
| Roseville | \$ 20.06 | 200 | \$ 4,012.00 |
| Foresthill | \$ 27.84 | 200 | \$ 5,568.00 |
| Total Amount | | | \$ 71,298.00 |
| Total Recommended Award to Blain Stumpf Trucking (Rounded) | | | \$ 71,500.00 |

TOTAL AWARD AMOUNT: \$ 239,000.00

WESTERN PLACER COUNTY

Category A - 3/4" Class II Aggregate Base

Destinations: Roseville, Granite Bay/Cavitt Stallman, Lincoln, Auburn, Foresthill, Colfax

| <u>Rank</u> | <u>Bidder</u> | <u>Mine ID Information</u> | <u>Combined Total Price</u> |
|-------------|--|--|-----------------------------|
| 1 | West Coast Sand & Gravel, Sacramento | CEMEX Construction Materials - ID #91-57-0008 | \$ 87,660.00 |
| 2 | Blain Stumpf Trucking, Shingle Springs | CEMEX Construction Materials - ID #91-57-0008 (A.1-A.3), Teichert Aggregates (Cool Cave) - ID #91-09-0005 (A.4, A.5), Hansen Brothers (Greenhorn) - ID #91-29-0006 (A.6) | \$ 89,340.00 |
| 3 | Robinson Sand & Gravel, Auburn | CEMEX Construction Materials - ID #91-57-0008 (A.1-A.3), Teichert Aggregates (Cool Cave) - ID #91-09-0005 (A.4-A.6) | \$ 101,380.00 |
| 4 | Hansen Bros., Grass Valley | Hansen Bros. (Greenhorn) - ID #91-29-0006 (A.1-A.6) | \$ 104,405.00 |
| 5 | Larry Newman Trucking, Lincoln | Western Aggregates - ID #91-58-0001 (A.1, A.2), Knife River Hallwood - ID #91-58-0002 (A.3, A.4), Teichert Aggregates (Perkins) - ID #91-34-0006 (A.5, A.6) | \$ 137,835.00 |

Category B - 1/2" Crushed Drain Rock

Destinations: Roseville, Lincoln, Auburn, Foresthill, Colfax

| <u>Rank</u> | <u>Bidder</u> | <u>Mine ID Information</u> | <u>Combined Total Price</u> |
|-------------|--|--|-----------------------------|
| 1 | West Coast Sand & Gravel, Sacramento | Western Aggregates - ID #91-58-0001 (B.1-B.5) | \$ 24,612.50 |
| 2 | Blain Stumpf Trucking, Shingle Springs | Western Aggregates - ID #91-58-0001 (B.1-B.3, B.5), Teichert Aggregates (Perkins) - ID #91-34-0006 (B.4) | \$ 24,975.00 |
| 3 | Larry Newman Trucking, Lincoln | Teichert Aggregates (Cool Cave) - ID #91-09-0005 (B.1-B.5) | \$ 33,387.50 |
| 4 | Robinson Sand & Gravel, Auburn Hansen Bros., Grass Valley | Western Aggregates - ID #91-58-0001 (B.1-B.5) | \$ 33,572.50 No Bid |

Category C - 3/4" Crushed Drain Rock

Destinations: Roseville, Granite Bay/Cavitt Stallman, Lincoln, Auburn, Foresthill, Colfax

| <u>Rank</u> | <u>Bidder</u> | <u>Mine ID Information</u> | <u>Combined Total Price</u> |
|-------------|--|--|-----------------------------|
| 1 | West Coast Sand & Gravel, Sacramento | Western Aggregates - ID #91-58-0001 (C.1-C.6) | \$ 53,508.00 |
| 2 | Blain Stumpf Trucking, Shingle Springs | Western Aggregates - ID #91-58-0001 (C.1, C.3, C.4, & C.6), Teichert Aggregates (Perkins) - ID #91-34-0006 (C.2), Teichert Aggregates (Cool Cave) - ID #91-09-0005 (C.5) | \$ 53,768.00 |
| 3 | Robinson Sand & Gravel, Auburn | Western Aggregates - ID #91-58-0001 (C.1-C.3, C.6), Teichert Aggregates (Cool Cave) - ID #91-09-0005 (C.4, C.5) | \$ 66,173.00 |
| 4 | Larry Newman Trucking, Lincoln Hansen Bros., Grass Valley | Western Aggregates - ID #91-58-0001 (C.1 & C.2), Knife River Hallwood - ID #91-58-0002 (C.3 & C.4), Teichert Aggregates (Perkins) - ID #91-34-0006 (C.5 & C.6) | \$ 68,947.00 No Bid |

Category D - 1-1/2" Crushed Drain Rock

Destinations: Roseville, Lincoln, Auburn, Foresthill, Colfax

| <u>Rank</u> | <u>Bidder</u> | <u>Mine ID Information</u> | <u>Combined Total Price</u> |
|-------------|--|---|-----------------------------|
| 1 | Blain Stumpf Trucking, Shingle Springs | Teichert Aggregates (Cool Cave) - ID #91-09-0005 (D.1 - D.5) | \$ 37,886.00 |
| 2 | West Coast Sand & Gravel, Sacramento | Western Aggregates - ID #91-58-0001 (D.1-D.5) | \$ 41,202.00 |
| 3 | Robinson Sand & Gravel, Auburn | Western Aggregates - ID #91-58-0001 (D.1, D.2, & D5), Teichert Aggregates (Cool Cave) - ID #91-09-0005 (D.3, D.4) | \$ 45,455.00 |
| 4 | Larry Newman Trucking, Lincoln Hansen Bros., Grass Valley | Teichert Aggregates (Hallwood) - ID #91-58-0006 (D.1-D.5) | \$ 54,919.00 No Bid |

Category E - 4 x 12 Rip Rap

Destinations: Roseville, Lincoln, Auburn, Foresthill, Colfax

| <u>Rank</u> | <u>Bidder</u> | <u>Mine ID Information</u> | <u>Combined Total Price</u> |
|-------------|--|--|-----------------------------|
| 1 | Blain Stumpf Trucking, Shingle Springs | Teichert Aggregates (Cool Cave) - ID #91-09-0005 (E.1-E.4), Hansen Bros. (Bear River) - ID #91-29-0007 (E.5) | \$ 23,832.00 |
| 2 | Hansen Bros., Grass Valley | Hansen Bros. (Bear River) - ID #91-29-0007 (E.1-E.5) | \$ 24,004.00 |
| 3 | Robinson Sand & Gravel, Auburn | Teichert Aggregates (Cool Cave) - ID #91-09-0005 (E.1-E.5) | \$ 29,660.00 |
| 4 | West Coast Sand & Gravel, Sacramento | Nordic Industries (Parks Bar Quarry) - ID #91-58-0013 (E.1-E.5) | \$ 32,404.00 |
| 5 | Larry Newman Trucking, Lincoln | Western Aggregates - ID #91-58-0001 (E.1-E.3), Teichert Aggregates (Perkins) - ID #91-34-0006 (E.4), Teichert Aggregates (Hallwood) - ID #91-58-0006 (E.5) | \$ 46,338.00 |

Category F - 4 x 12 Cobble

Destinations: Roseville, Foresthill

| <u>Rank</u> | <u>Bidder</u> | <u>Mine ID Information</u> | <u>Combined Total Price</u> |
|-------------|--|---|-----------------------------|
| 1 | Blain Stumpf Trucking, Shingle Springs | Western Aggregates - ID #91-58-0001 (F.1-F.2) | \$ 9,580.00 |
| 2 | West Coast Sand & Gravel, Sacramento | SRI Supreme - ID #91-58-0022 (F.1-F.2) | \$ 10,936.00 |
| 3 | Robinson Sand & Gravel, Auburn | SRI Supreme - ID #91-58-0022 (F.1-F.2) | \$ 12,326.00 |
| 4 | Larry Newman Trucking, Lincoln Hansen Bros., Grass Valley | Knife River Hallwood - ID #91-58-0002 (F.1-F.2) | \$ 14,856.00 No Bid |

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