

MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager *BW*

DATE: July 10, 2012

SUBJECT: Approve the Award of Competitive Bid No. 10185 to Valley Slurry Seal for Fog Seal Emulsion Delivered and Spread in the Maximum Amount of \$300,000.00

ACTION REQUESTED

Approve the award of competitive Bid No. 10185 to Valley Slurry Seal of West Sacramento, CA for fog seal emulsion delivered and spread in the maximum amount of \$300,000.00 and authorize the Purchasing Manager to sign the resulting blanket purchase order (BPO).

BACKGROUND

The Department of Public Works Road Maintenance Division (DPW) requires a BPO for the purchase of fog seal emulsion delivered and spread on an as-needed basis for the various road maintenance projects including the department's chip seal program. The department's most recent BPO expired on March 31, 2012.

The Procurement Services Division developed Invitation for Bids (IFB) No. 10185 to solicit competitive bids for fog seal emulsion delivered and spread as required by DPW. The bid was distributed via the County's E-Bid system to thirty-three (33) potential bidders and was advertised on the County's website. The sole bidder is Valley Slurry Seal, who was the department's most recent service provider. Valley Slurry Seal's bid prices represent an overall 52.98% increase compared to the most recent contract pricing. The bidder's pricing is representative of the current market conditions for asphalt as documented in the Producer Price Index Commodity data obtained from the US Department of Labor Bureau of Labor Statistics. The department was informed of the bid results and has requested to move forward with the award of this bid based on the bidder's past performance and satisfactory products and service.

FISCAL IMPACT

Upon your Board's approval, a BPO will be awarded to Valley Slurry Seal in the maximum amount of \$300,000.00 for the period of July 10, 2012, through June 30, 2013. The Department's Fiscal Impact Statement is attached.

Attachments: DPWs' Fiscal Impact Statement

cc: Cynthia Taylor, Public Works Senior Administrative Services Officer
Kevin Taber, Public Works Manager-Road Maintenance

