

**MEMORANDUM**  
**COUNTY OF PLACER**  
**ADMINISTRATIVE SERVICES DEPARTMENT**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager *BW*

DATE: November 20, 2012

SUBJECT: Fire Alarm System Response, Inspection, Testing & Maintenance Services – Tri-Signal Integration, Inc.

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**ACTION REQUESTED**

1. Approve the award of competitive Bid #10175 to Tri-Signal Integration, Inc. of El Dorado Hills for fire alarm system response, inspection, testing and maintenance services in the amount of \$53,700, which is funded by Facility Services' Building Maintenance budget resulting in no additional net county cost, for the period of November 20, 2012 to December 31, 2013, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Order.

**BACKGROUND**

Facility Services requires a blanket purchase order (BPO) for fire alarm system response, inspection, testing and maintenance services for various facilities twenty-four hours a day, three hundred sixty-five days of the year. Notices announcing the availability of Bid 10175 were emailed to forty-eight vendors via Procurement's EBID system and posted on the County's website. The bid requested annual and semi-annual inspection, testing and maintenance fees; fire alarm response fees; and fixed hourly rates for on-call repairs.

Three bids were received. Bids were evaluated for compliance with license and certification requirements and ability to comply with the Scope of Services. Tri-Signal Integration, Inc. is the sole responsive bidder.

**FISCAL IMPACT**

Upon your Board's approval, a BPO will be awarded to Tri-Signal Integration in the maximum amount of \$53,700 for Facility Services. The resulting BPO will be effective November 20, 2012 to December 31, 2013. Facility Services' Fiscal Impact Statement is attached.

Attachments: Bid Evaluation  
Facility Services' Fiscal Impact Statement

cc: Valerie Bayne, Administrative Services Manager  
Randy Chan, Senior Project Manager



**COUNTY OF PLACER, AUBURN, CA**  
**BID EVALUATION & AWARD RECOMMENDATION**

**Bid No.** 10175  
**Title:** Fire Alarm System Response, Inspection, Testing & Maintenance  
**Due Date:** 10/1/12  
**Buyer Name/Phone:** Bob Bigney, 530-889-4255  
 (Recommended award is highlighted)

|  |  | Name of Firm<br>City/State    | Tri-Signal Integration Inc.<br>El Dorado Hills, CA |                    |
|--|--|-------------------------------|--|--------------------|
|  |  | Contact Person<br>Telephone   | Walter Walkup<br>916-933-3155                      |                    |
|  |  | LVP Certified? <sup>(1)</sup> | No   |                    |
|  |  | Invoice Terms <sup>(2)</sup>  | Net 30   |                    |
| Item No.   | Item Description   | Qty                           | Unit Price   | Extension          |
| <b>Annual Fee for Fire Alarm System Inspection, Testing and Maintenance</b>      |  |                               |  |                    |
| 1.1  | Community Development Resource Agency  | 1                             | 3,039.00   | 3,039.00           |
| 1.2  | Finance Administration Building  | 1                             | 5,131.00   | 5,131.00           |
| 1.3  | Fulweiler Administrative Annex   | 1                             | 1,215.00   | 1,215.00           |
| 1.4  | Domes, Fulweiler   | 1                             | 1,866.00   | 1,866.00           |
| 1.5  | Rocklin Library  | 1                             | 868.00   | 868.00             |
| 1.6  | Bill Santucci Justice Center   | 1                             | 1,581.00   | 1,581.00           |
| <b>Semi-annual Fee for Fire Alarm System Inspection, Testing and Maintenance</b> |  |                               |  |                    |
| 2.1  | Community Development Resource Agency  | 1                             | 260.00   | 260.00             |
| 2.2  | Finance Administration Building  | 1                             | 260.00   | 260.00             |
| 2.3  | Fulweiler Administrative Annex   | 1                             | 260.00   | 260.00             |
| 2.4  | Domes, Fulweiler   | 1                             | 260.00   | 260.00             |
| 2.5  | Rocklin Library  | 1                             | 260.00   | 260.00             |
| 2.6  | Bill Santucci Justice Center   | 1                             | 260.00   | 260.00             |
| <b>Fire Alarm Response Services Fee</b>  |  |                               |  |                    |
| 3.1  | Community Development Resource Agency  | 3                             | 295.00   | 885.00             |
| 3.2  | Finance Administration Building  | 3                             | 295.00   | 885.00             |
| 3.3  | Fulweiler Administrative Annex   | 3                             | 295.00   | 885.00             |
| 3.4  | Domes, Fulweiler   | 3                             | 295.00   | 885.00             |
| 3.5  | Rocklin Library  | 3                             | 295.00   | 885.00             |
| 3.6  | Bill Santucci Justice Center   | 3                             | 295.00   | 885.00             |
| <b>Standard Hourly Rate</b>  |  |                               |  |                    |
| Minimum Billable Hours or Minimum Charge   |  |                               | 2 hours  |                    |
| 4.1  | Journey Level Technician   | 80                            | 125.00   | 10,000.00          |
| 4.2  | Apprentice   | 80                            | 125.00   | 10,000.00          |
| <b>Overtime Hourly Rate</b>  |  |                               |  |                    |
| Minimum Billable Hours or Minimum Charge   |  |                               | 4 hours  |                    |
| 5.1  | Journey Level Technician   | 20                            | 187.50   | 3,750.00           |
| 5.2  | Apprentice   | 20                            | 187.50   | 3,750.00           |
| <b>Saturday, Sunday &amp; Holiday Hourly Rate</b>                                |  |                               |  |                    |
| Minimum Billable Hours or Minimum Charge   |  |                               | 4 hours  |                    |
| 6.1  | Journey Level Technician   | 5                             | 250.00   | 1,250.00           |
| 6.2  | Apprentice   | 5                             | 250.00   | 1,250.00           |
| (1)  | Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid. |                               | Subtotal   | 50,570.00          |
| (2)  | Invoice Terms of less than 10 days were not considered in this evaluation.   |                               | LVP  | 0.00               |
|  |  |                               | Prompt Pay Disc                                    | 0.00               |
|  |  |                               | <b>Ref. Price</b>                                  | <b>\$50,570.00</b> |

## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors  
FROM: Valerie Bayne, Administrative Services Manager  
DATE: November 20, 2012  
SUBJECT: **Fiscal Impact Statement**  
BPO for Fire Alarm System Response, Inspection, Testing and Maintenance.

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The Department of Facility Services requires an annual blanket purchase order for routine service, maintenance, repair, and annual inspections and testing of six fire alarm systems located at various sites throughout Placer County. These six locations are required to have their fire alarm systems operational, 24 hours a day, 365 days a year.

The Department has budgeted appropriately for these supplies in the Building Maintenance budget for FY12/13. There is no additional net county cost for this request.

