

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager 

DATE: August 22, 2006

SUBJECT: Approve the purchase of a CNG Fueled Vactor Truck Used for Sewer Cleaning Services from Ricker Machinery in the Amount of \$416,036.25

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**ACTION REQUESTED**

Approve the purchase of a CNG fueled Vactor truck from Ricker Machinery of Oakland in the amount of \$416,036.25, and authorize the Purchasing Manager to sign the resulting Purchasing Order.

**BACKGROUND**

Public Works is requesting your Board's approval for the purchase of a CNG fueled Vactor sewer cleaning truck. The City of Riverbank recently awarded a bid to Ricker Machinery for an identical truck as the result of a competitive bid. The attached documents show that the City of Riverbank received 2 bids for this truck. Ricker Machinery provided the lowest responsive bid. Also included in file is the City of Riverbank's notice of award to Ricker. There is also a letter from Ricker Machinery extending the same pricing for this truck to the County. The Placer County Purchasing Policy Manual, Section 1.3(e)(3) allows for an exception to competitive bidding when "personal property or services are obtainable from any private vendor which has an agreement with another public agency."

Public Works currently has several Vactor trucks in their Fleet which have performed very well over the years and this purchase will be consistent with standardization practices for interchangeability of parts. It is very unlikely that a separate bid by Placer County would result in a better price than the City of Riverbank bid.

**FISCAL IMPACT**

The Purchase Order resulting from this recommendation will total \$416,036.25. The difference in price between the Riverside bid and Placer County is a result of the difference in sales tax. Public Works has sufficient fixed asset approval for this purchase.

Attachments: A - Letter dated July 17, 2006 from Ricker Machinery  
B - City of Riverbank Notice of Award  
C - City of Riverbank Council Agenda

Cc: Jim Geach, DPW Fleet Services  
Cynthia Taylor, DPW Administration

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**CONSTRUCTION  
and  
MUNICIPAL  
EQUIPMENT**

Attachment A

July 17, 2006

Steven Mc Credie, CPPB  
County of Placer

Dear Mr. Mc Credie:

Please accept this letter as our extension of the contract with the City of Riverbank for the purchase of one Vactor CNG unit awarded to Ricker Machinery on April 10, 2006 for the total amount \$415,069.45. This amount included sales tax of \$28,508.84 (7.375%) and may be adjusted for Placer County sales tax rate. The sale price less tax is \$386,560.61.

Delivery of this unit with the CNG chassis and conversion is estimated at 240 days ARO. This price is FOB Auburn, CA.

Sincerely,

Steve Villata  
Governmental Sales

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# City of Riverbank

6707 Third Street • Riverbank, CA 95367-2396  
Phone: (209) 869-7101 • Fax: (209) 869-7100

## NOTICE OF AWARD

TO: Mr. James D. Ricker  
Ricker Machinery Company  
909 7<sup>th</sup> Street  
Oakland, CA 94607-3197

PROJECT: CNG Powered Vactor Truck

The City of Riverbank has considered the bid submitted by you for the above referenced work in response to our advertisement for bids dated March 8, 2006 and March 15, 2006, and Information for Bidders.

You are hereby notified that your bid has been accepted for items in the amount of **\$415,069.45.**

You are required by the Information for Bidders to execute the Agreement and furnish the required Contractor's Performance Bond, Payment Bond, and certificates of insurance within ten (10) calendar days from the date of this Notice to you.

If you fail to execute said Agreement and to furnish said Bonds within ten (10) days from the date of this Notice, the City of Riverbank will be entitled to consider all your rights arising out of the City of Riverbank's acceptance of your bid as abandoned and as a forfeiture of your bid bond. The City of Riverbank will be entitled to such other rights as may be granted by law.

You are required to return an acknowledged copy of this NOTICE OF AWARD to the City of Riverbank.

Dated this 13<sup>th</sup> day of April 2006.

By: Jerry Meyer Title: Assistant Public Works Director  
Jerry Meyer

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**ACCEPTANCE OF NOTICE**

Receipt of the above NOTICE OF AWARD is hereby acknowledged by this 19 day of APRIL, 2006.

By: Gerald P. Ricker Title: President

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**RIVERBANK CITY COUNCIL AGENDA ITEM NO. 4.G**

**SECTION 4: CONSENT CALENDAR**

<b>Meeting Date:</b>	April 10, 2006
<b>Subject/ Title:</b>	Award Bid for the Compressed Natural Gas Powered Vector Truck
<b>Submitted by:</b>	Laura Graybill, Administrative Assistant
<b>City Manager Approval:</b>	_____

**RECOMMENDATION:**

On Consent Calendar, City Council to award bid to Ricker Machinery Co. in the amount of \$415,069.45 the lowest responsible bidder, by roll call vote.

**STAFF SUMMARY:**

A bid opening was held on Thursday, March 23, 2006, to consider the bids for the CNG Powered Vector Truck. The following bids were received:

Ricker Machinery Co.	\$415,069.45
Haaker Equipment Co.	\$432,986.00

Staff has reviewed the bids, and is recommending that Ricker Machinery Co. be awarded the bid.

**FINANCIAL IMPACT:**

Federal Funds \$290,387; System Development Fees \$44,682.45; Water Funds \$50,000; and \$30,000 - \$40,000 through Valley Air District.

**ATTACHMENTS:** (List attachments in order of placement)

None.