

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: David Seward, Purchasing Manager 
DATE: October 10, 2006
SUBJECT: Approve the Award of Bid No. 9602 for Septic Pumping and Vector Truck Services to APS Environmental, Inc. and Chuck's & Auburn Septic in the Maximum Aggregate Amount of \$115,000.00.

ACTION REQUESTED

Approve the award of Bid No. 9602 for septic pumping and vector truck services to APS Environmental, Inc. of North Highlands and Chuck's & Auburn Septic of Rocklin, in the maximum aggregate amount of \$115,000.00, and authorize the Purchasing Manager to sign the resulting contracts.

BACKGROUND

Solid Waste Division of Facility Services needs contractors to vacuum sewers and storage tanks, transport, and discharge the sewage. Procurement solicited bids from thirty-seven firms on behalf of the Solid Waste Division. Attachment A provides a comparison of the prices offered by the five responding firms. Although Local Vendor Preference was considered, it did not affect the award recommendation. After careful review, staff elected to interview the top four firms and their customer references. After completing this process, staff determined that the top two firms – APS Environmental (the lowest responsive bidder) and Chuck's & Auburn Septic (the second lowest responsive bidder) are fully capable of performing to the contract specifications. Solid Waste requests your Board's approval for the following award of annual blanket purchase orders: Category A, Applegate Ponds; Category B, Meadow Vista Landfill and Loomis Landfill; and Category C, Emergency Call Out Service to APS Environmental in the amount of \$100,000.00; and a back up contract for Emergency Call Out Service to Chuck's & Auburn Septic in the amount of \$15,000.00.

FISCAL IMPACT

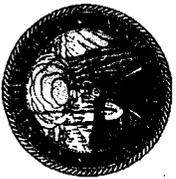
The aggregate amount of these BPOs will be \$115,000.00. They will be effective from your Board's approval through September 30, 2007. Facility Services has budgeted sufficiently for these expenditures.

Attachment

Attachment A – Bid Award and Evaluation

Cc: Mike Barret, Facility Services - Utilities Division
Val Bayne, Facility Services Administration

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COUNTY OF PLACER, AUBURN, CA

Attachment A

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9602 **Buyer Name:** Steven McCredie
Title: Septic Pumping **Phone:** 530-889-4257
Due Date: 8/10/06 **Estimated Award Date:** October 10, 2006

(Recommended award is highlighted)

| Name of Firm | | APS Environmental | | | Chuck's Septic | | | Curt's Pumping | | | Quick Response | | | Advanced Septic | | |
|--------------|----------------------|-------------------|-------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Item No. | Item Description | Qty | Unit Price | Extension | Unit Price | Extension | Unit Price | Extension | Unit Price | Extension | Unit Price | Extension | Unit Price | Extension | Unit Price | Extension |
| A | Applegate Ponds | 486.666 | 74.98 | 36,490.22 | 85.00 | 41,366.61 | 89.00 | 43,313.27 | 98.50 | 47,936.60 | 89.00 | 43,313.27 | 89.00 | 43,313.27 | 89.00 | 43,313.27 |
| B | Meadowvista Landfill | 243.333 | 74.98 | 18,245.11 | 85.00 | 20,683.31 | 89.00 | 21,656.64 | 98.50 | 23,968.30 | 89.00 | 21,656.64 | 89.00 | 21,656.64 | 89.00 | 21,656.64 |
| C | Loomis Landfill | | 74.98 | 0.00 | 85.00 | 0.00 | 89.00 | 0.00 | 98.50 | 0.00 | 89.00 | 0.00 | 89.00 | 89.00 | 89.00 | 0.00 |
| | Emergency Pumping | 1 | 74.98 | 74.98 | 85.00 | 85.00 | 100.00 | 100.00 | 124.50 | 124.50 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| | | | Subtotal | 54,810.31 | 62,134.92 | 65,069.91 | 69,787.48 | 72,029.40 | 77,251.53 |
| | | | 7.25% Tax | 3,973.75 | 4,504.78 | 4,717.57 | 4,717.57 | 5,222.13 |
| | | | Freight | 0.00 |
| | | | Bid Total | 58,784.05 | 66,639.70 | 69,787.48 | 74,505.05 | 77,251.53 | 82,473.63 |
| | | | LVP | 0.00 | 3,331.98 | 0.00 |
| | | | Prompt Pay | 0.00 | 666.40 | 4,187.25 |
| | | | Ref. Price | \$58,784.05 | \$62,641.31 | \$69,787.48 | \$69,787.48 | \$77,251.53 |

A - Usage: 4 hours per day, 7 days per week for 4 months
 B - Usage: 4 hours per day, 7 days per week for 2 months

Calculation Assumptions

Item A: 4 (hours) X 365 (days per year) / 12 (months per year) X 4 (months of usage) = 486.666
 Item B: 4 (hours) X 365 (days per year) / 12 (months per year) X 2 (months of usage) = 243.333

| Bid Submittals | brief Company Profile | Company Profile | Septage Hauler Permit | References |
|----------------|-----------------------|-----------------|-----------------------|------------|
| | brief Company Profile | Company Profile | Septage Hauler Permit | References |
| | brief Company profile | Company profile | Septage Hauler Permit | References |

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