

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Acting Purchasing Manager *JB*

DATE: September 18, 2007

SUBJECT: Approve a Purchase Order in the Amount of \$89,619.16 to AT&T/SBC Utilizing a Competitively Bid State of California Contract for Maintenance of Cisco Network Infrastructure Equipment and Software.

ACTION REQUESTED

Approve a purchase order in the amount of \$89,619.16 to AT&T/SBC of San Ramon, CA utilizing a competitively bid State of California contract for maintenance of Cisco network infrastructure equipment and software, and authorize the Acting Purchasing Manager to sign the resulting documents.

BACKGROUND

The Administrative Services' Telecommunications Division is responsible for ensuring the operability of the County's Enterprise Data Network infrastructure. The network is comprised of various Cisco brand switches and routers. AT&T/SBC DataComm is an authorized Cisco service provider and has been successfully maintaining our equipment and software for the past several years. On January 29, 2007 the State awarded a contract ("CALNET 2") for voice data and video services to AT&T/SBC for the term January 30, 2007 through January 29, 2012. Under the CALNET 2 contract the County receives a fifteen percent (15%) discount off of the list price for maintenance services.

AT&T/SBC has agreed to renew support for the period August 23, 2007 through September 30, 2008 for \$89,619.16. This will result in coterminous renewal dates for maintenance of the County's Cisco infrastructure.

In accordance with Purchasing Policy Manual 1.3(e)(3), a purchase made against another public agency's competitively awarded contract is exempt from the normal competitive bidding process. The CALNET 2 Contract meets this criterion.

FISCAL IMPACT

The Telecommunications Division has budgeted sufficiently for this maintenance agreement in their Fiscal Year 2007/08 budget.

CC: Jerry Gamez, IT Division Manager
Sandy Hammock, Senior Administrative Services Officer

