

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Acting Purchasing Manager *JB*

DATE: October 2, 2007

SUBJECT: Approve the Rejection of the Sole Bid Response to Competitive Bid No. 9697, and Approve the Award of Competitive Re-bid No. 9716 to Sierra Safety Company for the Purchase of Two Crash Attenuator Systems in the Total Amount of \$30,308.85

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**ACTION REQUESTED**

Approve the rejection of the sole bid response to Bid No. 9697, and approve the award of competitive Re-bid No. 9716 to Sierra Safety Company of Newcastle, CA, for the purchase of two crash attenuator systems for the Department of Public Works (DPW) in the total amount of \$30,308.85, and authorize the Purchasing Manager to sign the resulting purchase order.

**BACKGROUND**

DPW requires crash attenuator systems to be installed on both ends of the Foresthill Bridge. These systems absorb the impact of vehicle crashes, thus reducing occupant injuries. Bid No. 9697 was released in accordance with the Public Contract Code for a contractor to furnish and deliver two crash attenuator systems and, if awarded the additive alternate, install the systems. Owens Construction submitted the sole bid response in the amounts of \$115,000.00 for materials and delivery and \$10,000.00 for installation. The material and delivery price alone far exceeded Public Works' estimate of \$52,000.00 for material, delivery and installation combined. As a result, DPW requested to reject this sole bid, revise the specifications, and re-solicit bids to furnish and deliver two crash attenuator systems with no installation. Placer County crews shall install the systems.

Four bids were received in response to Re-bid No. 9716. With Local Vendor Preference and prompt payment discounts taken into consideration, Sierra Safety Company is the low bidder at a total reference price of \$28,490.32. Because the re-bid was for materials only, suppliers, rather than contractors, responded to the bid, which resulted in a lower material price compared with the original bid material price. A bid evaluation is submitted as Attachment A.

**FISCAL IMPACT**

A department Fiscal Impact Statement is submitted as Attachment B.

Attachments: 'A' Bid Evaluation  
'B' Fiscal Impact Statement

Cc: Landy Darrow, Associate Civil Engineer, DPW  
Cynthia Taylor, Senior Administrative Services Officer, DPW



## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors  
FROM: Ken Grehm, Director  
DATE: September 12, 2007  
SUBJECT: **Fiscal Impact Statement**  
Bid award for Crash Attenuator Systems

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The department has budgeted appropriately for this purchase and funding is available in the FY 2007-08 department budget.

