

**MEMORANDUM  
COUNTY OF PLACER  
ADMINISTRATIVE SERVICES DEPARTMENT  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Acting Purchasing Manager *JB*

DATE: November 6, 2007

SUBJECT: Approve the Award of Competitive Bid No. 9735 to This End Up Furniture Company in the Amount of \$55,736.97 for Dorm Furniture for the Children's Emergency Shelter

---

**ACTION REQUESTED**

Approve the award of competitive Bid No. 6735 to This End Up Furniture Company of Sanford, NC for dorm furniture for the Children's Emergency Shelter, and authorize the Acting Purchasing Manager to sign the resulting purchase order in the amount of \$55,736.97.

**BACKGROUND**

Facility Services-Capital Improvements submitted a requisition to order dorm furniture for the Children's Emergency Shelter building located in the Dewitt Government Center.

Invitations for Bid were sent to 19 vendors that specialize in dorm furnishings. Three vendors responded with bids. This End Up Furniture Company was the lowest responsive, responsible bidder for an all or none award. The complete bid evaluation is attached.

**FISCAL IMPACT**

The purchase order resulting from this recommendation will total \$55,736.97. The department's Fiscal Impact Statement is attached.

Attachments: Bid Tabulation  
Facility Services Fiscal Impact Statement

cc: Rob Unholz, Capital Improvements

*2169*



COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION & AWARD RECOMMENDATION**

**Bid No.** 9735  
**Title:** Dorm Furniture  
**Due Date:** 10/1/07

**Buyer Name:** Shery Meschede  
**Phone:** 530-889-4252  
**Estimated Award Date:** 10/23/07

*(Recommended award is highlighted)*

		Name of Firm City/State	<b>This End Up Furniture Co</b> Sanford, NC		<b>Residential Medical Supply</b> Oxford, MS		<b>Interior Resources</b> Bohemia, NY	
		Telephone	800-979-4579		248-969-2266		631-256-6577	
		Fax Number	919-774-7430		248-969-9611		631-567-0075	
		FOB Delivery Time	Destination 75 days ARO		Destination 90 days ARO		Destination 90 days ARO	
		LVP Certified? (1)	No		No		No	
		Invoice Terms (2)	N/30		N/30		N/30	
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
<b>Category A: Furnishings</b>								
1	Artisan Chair, 31"L x 33"D x 31"H Fabric: Sherpa Willow, Honey Pine Stain PN 21013	4	433.60	1,734.40	542.00	2,168.00	487.00	1,948.00
2	Artisan Chair, 31"L x 33"D x 31"H Fabric: Sherpa Teal, Honey Pine Stain PN 21013	4	433.60	1,734.40	487.00	1,948.00	487.00	1,948.00
3	Artisan Coffee Table 42"L x 24"D x 16"H Honey Pine Stain PN 22003	4	224.80	899.20	281.00	1,124.00	281.00	1,124.00
4	Artisan End Tables 24"L x 20"D x 19"H Honey Pine Stain PN 22001	8	195.20	1,561.60	244.00	1,952.00	244.00	1,952.00
5	Artisan Sofa 79"L x 33"D x 31"H Fabric: Shire Dragonfly Honey Pine Stain PN 21011	1	599.20	599.20	749.00	749.00	749.00	749.00
6	Artisan Sofa 79"L x 33"D x 31"H Fabric: Shire Pesto Honey Pine Stain PN 21011	1	599.20	599.20	749.00	749.00	749.00	749.00
7	Artisan Sofa 79"L x 33"D x 31"H Fabric: Shire Hummingbird, Honey Pine Stain PN 21011	1	599.20	599.20	749.00	749.00	749.00	749.00
8	Artisan Sofa 79"L x 33"D x 31"H Fabric: Shire Patina, Honey Pine Stain PN 21011	1	599.20	599.20	749.00	749.00	749.00	749.00
9	Classic Large Bench 58"L x 14"D x 17"H Honey Pine Stain w/Lacquer Finish PN 05017	4	152.80	611.20	173.00	692.00	173.00	692.00
10	Large Cushion 55"L x 15"W x 3"H Fabric: Shire Patina PN 05018	1	60.80	60.80	61.00	61.00	61.00	61.00
11	Large Cushion 55"L x 15"W x 3"H Fabric: Shire Dragonfly PN 05018	1	60.80	60.80	61.00	61.00	61.00	61.00
12	Large Cushion 55"L x 15"W x 3"H Fabric: Shire Pesto PN 05018	1	60.80	60.80	61.00	61.00	61.00	61.00
13	Large Cushion 55"L x 15"W x 3"H Fabric: Shire Hummingbird PN 05018	1	60.80	60.80	61.00	61.00	61.00	61.00

270

Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension		
14	Classic Cubbie 19"L x 21"D x 25"H Customized, back panel extends only down to the first shelf. Securely mounted to wall PN 09006	17	84.00	1,428.00	86.00	1,462.00	98.00	1,666.00		
15	Classic Solid End 1/2 Bunk 80"L x 42"W x 75"H Honey Pine Stain w/Lacquer Finish PN 08005	28	210.40	5,891.20	239.00	6,692.00	604.00	16,912.00		
16	Classic Bunk Drawer Unit 75"L x 21"D x 9"H Honey Pine Stain w/Lacquer Finish PN 08013	28	191.20	5,353.60	217.00	6,076.00	239.00	6,692.00		
17	Classic Small Wardrobe 21"L x 23 1/2"D x 75"H Honey Pine Stain w/Lacquer Finish PN 09016	27	324.80	8,769.60	370.00	9,990.00	407.00	10,989.00		
18	Classic Twin Bed, Custom Bed Size 80"L x 42"W x 75"H Honey Pine Stain w/Lacquer Finish PN 07001	2	220.00	440.00	250.00	500.00	299.00	598.00		
19	Classic Bed Drawer Unit, 75"L x 21"W x 75"H Honey Pine Stain w/Lacquer Finish PN 07011	2	201.60	403.20	229.00	458.00	252.00	504.00		
20	Classic Video Cabinet 39"L x 23"D x 51"H Honey Pine Stain w/Lacquer Finish Cabinets to be lockable PN 06005	4	602.40	2,409.60	653.00	2,612.00	718.00	2,872.00		
21	Classic Video Cabinet 39"L x 23"D x 51"H Modified, without video and TV shelf. Add two adjustable horizontal shelves. Cabinets to be lockable. Honey Pine Stain w/Lacquer Finish PN 06005 modified	4	622.40	2,489.60	653.00	2,612.00	740.00	2,960.00		
	Installation	1	4,700.00	4,700.00	5,500.00	5,500.00	2,700.00	2,700.00		
Subtotal				41,065.60	Subtotal		47,026.00	Subtotal		56,797.00
7.25% Sales Tax				2,977.26	7.25% Sales Tax		3,409.39	7.25% Sales Tax		4,117.78
Freight				5,000.00	Freight		6,000.00	Freight		7,800.00
Bid Total				49,042.86	Bid Total		56,435.39	Bid Total		68,714.78
LVP				0.00	LVP		0.00	LVP		0.00
Prompt Pay Disc				0.00	Prompt Pay Disc		0.00	Prompt Pay Disc		0.00
Ref. Price				\$49,042.86	Ref. Price		\$56,435.39	Ref. Price		\$60,914.78

Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension		
<b>Category B: Mattresses</b>										
1	Mattress with Bed Board 36"W x 75"L x 6" Thick Plywood Bed Board per manufacturers recommendation, cut to fit bed dimensions.	28	201.60	5,644.80	195.00	5,460.00	241.00	6,748.00		
2	Mattress with Box Spring Mattress Dims: 38"W x 75"L x 6" Thick, Box Spring Dims: 38"W x 75"L x 7" Thick	2	298.40	596.80	100.00	200.00	340.00	680.00		
	Installation		Incl		Incl			400.00		
Subtotal				6,241.60	Subtotal		5,660.00	Subtotal		7,828.00
7.25% Sales Tax				452.52	7.25% Sales Tax		410.35	7.25% Sales Tax		567.53
Freight				0.00	Freight		0.00	Freight		1,480.00
Bid Total				6,694.12	Bid Total		6,070.35	Bid Total		9,875.53
LVP				0.00	LVP		0.00	LVP		0.00
Prompt Pay Disc				0.00	Prompt Pay Disc		0.00	Prompt Pay Disc		0.00
Ref. Price				\$6,694.12	Ref. Price		\$6,070.35	Ref. Price		\$9,875.53

Award All or None

\$55,736.97

\$62,505.74

\$70,790.31

271

**Children's Emergency Shelter  
Dorm Furniture  
Award Recommendation**

**Award by Category Ranking**

**Category A: Furnishings**

This End Up Furniture Co	\$ 49,042.86
Residential Medical Supply	\$ 56,435.39
Interior Resources	\$ 60,914.78

Savings: \$ 7,392.53

**Category B: Mattresses**

Residential Medical Supply	\$ 6,070.35
This End Up Furniture Co	\$ 6,694.12
Interior Resources	\$ 9,875.53

Savings: \$ 623.77

Total Savings in Award by  
Category \$ 8,016.30

**Award All or None Ranking**

This End Up Furniture Co	\$ 55,736.97
Residential Medical Supply	\$ 62,505.74
Interior Resources	\$ 70,790.31

Savings: \$ 6,768.76

## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors  
FROM: James Durfee, Director  
DATE: October 4, 2007  
SUBJECT: **Fiscal Impact Statement**  
Children Shelter Dorm Furniture purchase with This End Up Furniture  
– RQ046388 & RQ046389

---

The Facility Services Department has budgeted for this expense in the Capital Improvement's project 704677 for the Children's Emergency Shelter and sufficient funding is available.

