

**MEMORANDUM**  
**COUNTY OF PLACER**  
**ADMINISTRATIVE SERVICES DEPARTMENT**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager

DATE: December 11, 2007

SUBJECT: Approve the Award of a Sole Source Blanket Purchase Order to L.N. Curtis & Sons for Hurst/Centaur and Paratech Rescue Equipment in the Maximum Amount of \$60,000.00

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**ACTION REQUESTED**

Approve the award of a sole source blanket purchase order (BPO) to L.N. Curtis & Sons of Oakland, CA, for Hurst/Centaur "Jaws of Life" and Paratech brand rescue equipment and supplies and authorize the Purchasing Manager to sign the resulting BPO in the maximum amount of \$60,000.00.

**BACKGROUND**

The Placer County Fire Department currently owns and operates Hurst/Centaur "Jaws of Life" tools and spreaders and Paratech rescue sets. The Hurst and Paratech products are extrication and rescue equipment which are widely used throughout the country, and have been Placer County's standard rescue equipment for the last 30 years. Standardization in training and integrated use of the "Jaws of Life" tools and Paratech air bag rescue sets by the various agencies and fire districts within the County and the surrounding regions is paramount to effective rescue efforts and the safety of the general public.

L.N. Curtis & Sons is the only authorized distributor of the Hurst/Centaur and Paratech products in the state of California. Therefore, the purchase of this equipment qualifies as sole source procurement under Section 1.3(l) of the Purchasing Policy Manual. L.N. Curtis & Sons has agreed to offer a 5% discount off of list price for all Hurst/Centaur products, and 5%-15% discount off of list price for Paratech products.

**FISCAL IMPACT**

Based on anticipated needs for a one-year period, Placer County Fire has requested a blanket purchase order in the maximum amount of \$60,000.00. The department's Fiscal Impact Statement is attached.

cc: Rui Cunha, Director, OES  
Greg Guyan, Battalion Chief, CDF  
Linda Oakman, Budget & Fiscal Operations Manager, CEO

## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors

FROM: Thomas M. Miller, County Executive Officer  
By Linda Oakman, Administrative and Fiscal Manager

DATE: December 11, 2007

SUBJECT: **Fiscal Impact Statement**  
BPO for Hurst/Centaur Jaws of Life and Paratech purchases for the period 12/11/07 – 12/31/08

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The department has budgeted for these purchases. Funding for this BPO is included in the fiscal year 2007-08 budgets for the fire fund and fire CSA's.