

**MEMORANDUM
DEPARTMENT OF FACILITY SERVICES
COUNTY OF PLACER**

To: **BOARD OF SUPERVISORS**

Date: **FEBRUARY 26, 2008**

From: **JAMES DURFEE / WILL DICKINSON** *(initials)*

Subject: **GARBAGE COLLECTION SERVICES IN FRANCHISE AREAS 1 AND 4**
APPROVAL OF DEAL POINTS FOR AGREEMENT EXTENSION

RECOMMENDED ACTION: Approve Deal Points for an extension to the Agreement with Auburn Placer Disposal Service (APDS) for garbage collection services in Franchise Areas 1 and 4 and authorize staff to enter into negotiations for the extension.

BACKGROUND: APDS is the garbage collection franchisee for Franchise Areas 1 and 4, which includes unincorporated Placer County west of Colfax, including the Foresthill and Iowa Hill Divides (Exhibit A). The garbage collection contract for Franchise Areas 1 and 4 also includes operation of the Foresthill and Meadow Vista Transfer Stations. APDS has provided garbage collection service for Franchise Areas 1 and 4 since 1979. APDS also owns and operates the Auburn Transfer Station, and provides garbage collection service to the Cities of Auburn and Rocklin, and the Town of Loomis. A chart comparing garbage collection rates in Franchise Areas 1 and 4 with those of other local jurisdictions is included for informational purposes (Exhibit B).

The current term for the Franchise Agreement expires in June of 2009. Staff has worked with APDS to develop a list of potential deal points that could provide the framework for an extension to the Franchise Agreement. The primary goal from the County's perspective was to obtain additional services for County customers with no increase in fees. The Deal Points are presented in Exhibit C and include the following:

- Extension of expiration date of the Agreement to June 30, 2016 (seven years).
- APDS will implement a Universal Waste collection program consisting of curbside collection, 1-day collection events, and a used household battery collection program.
- APDS will sponsor and conduct annual 1-day household hazardous waste collection events in the Foresthill and Colfax areas.
- APDS will forego cost of living adjustments in FYs 2007/08 and 2014/15.

Staff is requesting your Board's approval of the Deal Points and authorization to enter into negotiations for an extension to the Franchise Agreement. Upon completion of negotiations, staff will return to your Board with a recommendation regarding approval of the extension. State law allows your Board to contract with APDS or any other collection service provider without following a competitive procurement process. Options to staff's recommendation include preparing bid documents and selecting the lowest bidder or negotiating with another firm chosen by your Board.

ENVIRONMENTAL CLEARANCE: Approving Deal Points and authorizing staff to negotiate an extension to an existing Agreement is not a "project" as defined under CEQA, because your Board is not committing to any specific action. Environmental clearance for the resulting extension will be addressed at the time the extension is brought back to your Board for approval.

FISCAL IMPACT: Approval of Deal Points and authorizing staff to enter into negotiations for an extension to the existing Agreement has no direct fiscal impact. Any fiscal impacts associated with the resulting extension will be identified at the time the extension is brought back to your Board for approval.

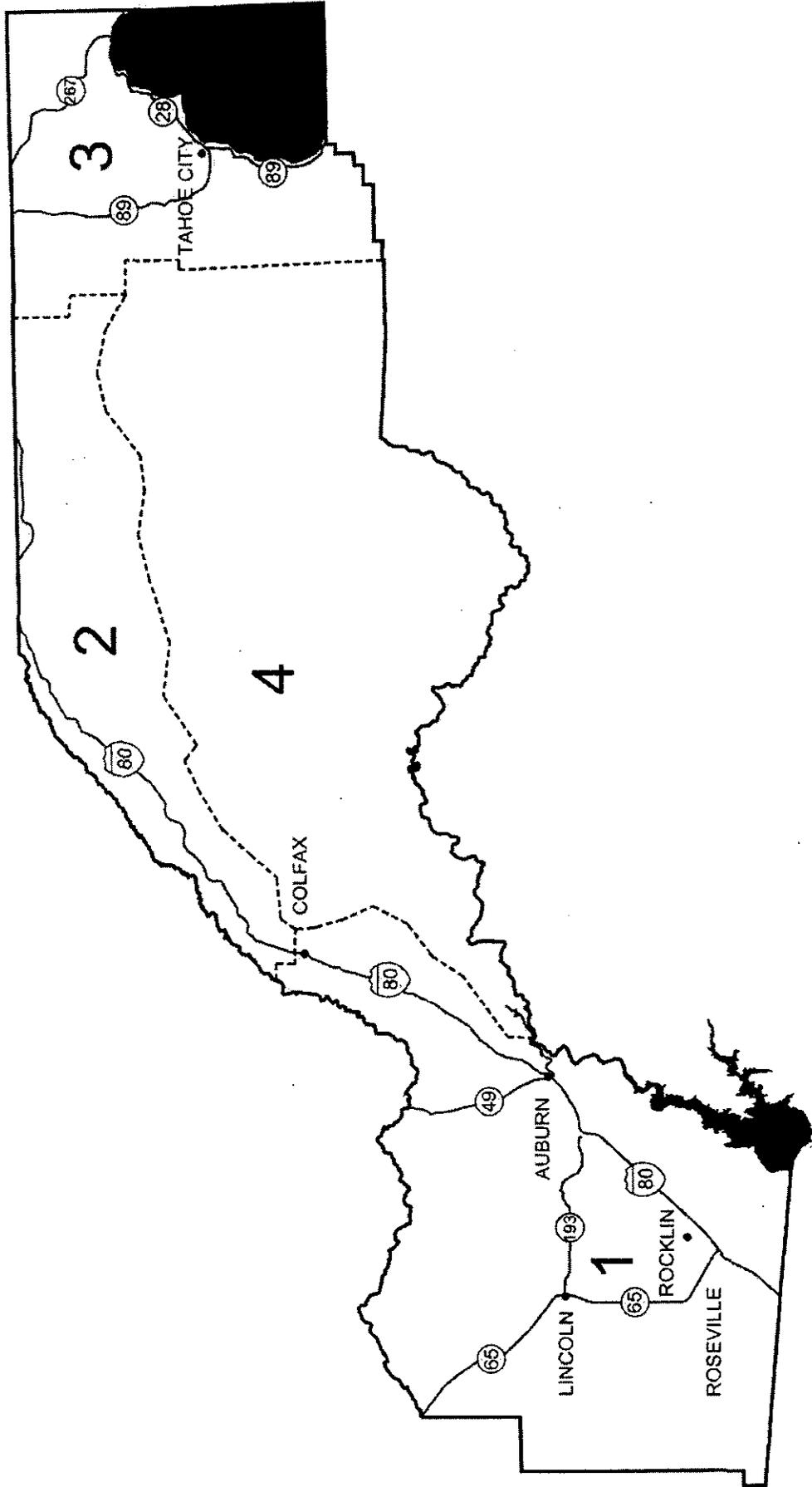
ATTACHMENT: EXHIBIT A – FRANCHISE AREA MAP
EXHIBIT B – COST OF SERVICES COMPARISON
EXHIBIT C – DEAL POINTS

JD:WD:BZ:WS/db
CC: COUNTY EXECUTIVE OFFICE

T:FAC/BSMEMO2008/APDS DEAL POINTS MEMO

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Placer County Solid Waste Franchise Areas



RATE COMPARISON – 2007

AGENCY	CUSTOMER COST PER MONTH		
	32 gal can	Toter	4 yd 1/wk
Placer County (Areas 1&4)	\$16.37	\$28.62	\$301.54
Loomis	\$11.92	\$23.32	\$264.69
Rocklin	\$13.04	\$24.11	\$285.76
Grass Valley	\$15.88	\$34.00	\$255.61
Colfax	\$16.14	NA	\$278.13
Auburn	\$16.37	\$26.97	\$285.35
Placer County (Area 3)	\$17.19	NA	\$269.28
El Dorado County	\$17.52	\$26.89	\$242.47
Placer County (Area 2)	\$19.70	NA	\$323.36
Nevada County	\$20.29	\$40.91	\$367.47
Roseville	\$20.60	\$20.60	\$146.64
Napa County	\$21.30	\$69.09	\$422.87
Vacaville	\$22.09	\$22.09	\$402.27
Davis	\$27.22	\$27.22	\$257.55
Average	\$18.26	\$31.26	\$293.07

**COUNTY OF PLACER &
AUBURN PLACER DISPOSAL SERVICE
FRANCHISE AREAS 1 & 4 GARBAGE COLLECTION SERVICE
DEAL POINTS FOR EXTENSION OF AGREEMENT**

JANUARY, 2008

1. TERM

The termination date of the Agreement shall be extended from June 30, 2009 to June 30, 2016 (seven years).

2. ADDITIONAL SERVICE PROVIDED BY APDS UNDER EXISTING FEE STRUCTURE

1 – DAY HOUSEHOLD HAZARDOUS WASTE (HHW) COLLECTION EVENTS

APDS shall conduct two annual HHW collection events in Western Placer County. One annual event will be held in Foresthill and one in Colfax. APDS will schedule the event locations, provide labor for staging, traffic control, and collection of the universal waste and will bulk and dispose of all materials. All costs for these events shall be born by APDS. APDS will provide these services at no additional cost to the County. APDS will begin conducting the 1-day HHW events in the spring/summer of 2009.

UNIVERSAL WASTE COLLECTION

Universal waste includes items such as household batteries, mercury thermometers, fluorescent lamps, and electronic devices including computers, cell phones, and televisions. State regulations took effect in February 2006 that prohibit residents from disposing of universal waste as garbage.

APDS shall implement a comprehensive Universal Waste Collection Program that includes the following elements:

Curbside Universal Waste Collection

APDS shall provide curbside collection of universal waste to customers in the more urbanized areas of western Placer County. The service areas for curbside collection will include major subdivisions in the North Auburn and Granite Bay areas (minimum of 10 lots, 2 acres or less in size) and major subdivisions in the remainder of western Placer County (minimum of 50 lots, 2 acres or less in size). Customers will be able to call APDS once per month to schedule to have universal waste picked up at their residence.

Transfer Station Universal Waste Drop Off

The Meadow Vista, Foresthill and Auburn Transfer Stations currently accept universal waste from residential customers free of charge. Customers in these areas will continue to be able to take advantage of this service.

1-Day Universal Waste Collection Events

APDS shall conduct two annual, 1-day universal waste collection events, one each in the Sheridan and rural Granite Bay areas. APDS will schedule the event locations, provide labor for staging, traffic control, and collection of the universal waste and bulk and dispose of (or recycle) all materials.

Used Battery Collection Program

APDS will implement a household battery collection program. This will include partnering with local businesses in the County to provide drop off facilities in convenient locations such as grocery and hardware stores. APDS will provide a minimum of 8 drop off locations and will be responsible for collecting, bulking and delivering the batteries to an approved HHW or recycling facility.

3. COST OF LIVING RATE ADJUSTMENTS

APDS shall forego cost of living adjustments in FYs 2007/08 and 2014/15.