

**MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: April 29, 2008

SUBJECT: Approve the Award of Competitive Request for Qualifications No. 9764 for Information Technology Support Services and Adopt a List of Qualified Firms for Four Separate Levels of Service, Effective for a Three Year Period.

ACTION REQUESTED

Approve the award of competitive Request for Qualifications (RFQ) No. 9764 for Information Technology Support Services and adopt a list of qualified firms for four separate levels of service to be used on an as-needed basis, effective for a three-year period.

BACKGROUND

The Procurement Services Division developed RFQ No. 9764 for Information Technology Support Services to supplement County Information Technology (IT) staff. These services will be requested on an as-needed basis by County departments to provide additional technical support services for special projects or for technical expertise that the County may lack among its own IT staff. The four levels of technical support services identified in the RFQ include Level I: standalone computers; Level II: network-attached computers; Level III: trouble shooting of more complex network-related computer problems; and Level IV: implementation and support of complex LAN and WAN networks. RFQ No. 9764 was sent to 13 registered vendors and published on the County website with the intent of creating a list including each of the four levels of prequalified IT-Technical Support Consultants. Twelve firms submitted responses to the RFQ.

An evaluation panel rated the submittals in accordance with the evaluation criteria contained in the RFQ. The RFQ stated the intent to list 10 firms for each Level. Local vendor preference was considered, where applicable. A summary of the evaluators' scores and the proposed firms for each list are illustrated in Attachment A. Your Board's approval is requested to ratify the panel's recommendation to list the top ten rated firms in each Level. As a result, the firms will be placed on a qualified list effective for 3 years from May 1, 2008 through April 30, 2011.

FISCAL IMPACT

There is no immediate fiscal impact resulting from this action. Individual contracts will be negotiated with one or more firms as needed, and the resulting expenditures will be funded from existing budgets or project funds, as appropriate. Contracts of less than \$50,000.00 may be executed by the Purchasing Manager. Contracts of \$50,000.00 or more will require your Board's approval.

Attachments

A. - Evaluation Summary

COUNTY OF PLACER, AUBURN, CA
RFQ NO. 9764 - IT Support Services

Evaluation of Written Proposals

IT Support Service, Level I	Location	Rater 1		Rater 2		Rater 3		SUBTOTAL		LVP	TOTAL SCORE	RANK
		Score	Rank	Score	Rank	Score	Rank	Score	Rank	Score		
Sapphire Technology	Sacramento	98.00	1	94.00	1	93.00	1	285.00	1		285.00	1
Segula Technologies	Roseville	81.50	4	89.50	2	83.50	3	254.50	3	12.73	267.23	2
Intratek	Huntington Beach	94.60	2	87.60	3	82.60	4	264.80	2		264.80	3
Etech Resources	Sacramento	72.73	9	82.73	4	84.73	2	240.19	4		240.19	4
Legacy Solutions	Roseville	82.86	3	69.86	8	72.86	6	225.58	6	11.28	236.86	5
Allied Network Soutions	Roseville	79.71	5	70.71	7	67.71	9	218.13	7	10.91	229.04	6
Acuity	Rocklin	79.50	6	76.50	5	71.50	7	227.50	5		227.50	7
Informatix	Sacramento	68.17	10	76.17	6	73.17	5	217.51	8		217.51	8
J4 Solutions	Rocklin	73.60	8	63.60	9	68.60	8	205.80	9	10.29	216.09	9
Modal Networks	Sacramento	77.75	7	59.75	10	52.75	10	190.25	10		190.25	10

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Evaluation of Written Proposals

IT Support Services, Level II	Location	Rater 1		Rater 2		Rater 3		SUBTOTAL		LVP	TOTAL SCORE	RANK
		Score	Rank	Score	Rank	Score	Rank	Score	Rank	Score		
Intratek	Huntington Beach	96.00	1	88.00	1	88.00	3	272.00	1		272.00	1
Sapphire Technology	Sacramento	95.57	2	84.07	3	90.57	1	270.21	2		270.21	2
Segula Technologies	Roseville	81.84	3	85.84	2	81.84	2	249.52	3	12.48	262.00	3
Allied Network Soutions	Roseville	80.76	4	76.26	6	77.76	6	234.78	4	11.74	246.52	4
Legacy Solutions	Roseville	80.55	4	67.05	9	77.55	5	225.15	7	11.26	236.41	5
Etech Resources	Sacramento	68.32	9	77.82	5	81.32	4	227.46	5		227.46	6
Informatix	Sacramento	71.23	8	78.23	4	76.23	7	225.69	6		225.69	7
J4 Solutions	Rocklin	73.56	6	68.06	8	65.56	8	207.18	10	10.36	217.54	8
Acuity	Rocklin	73.68	7	68.68	7	65.68	9	208.04	8		208.04	9
Modal Networks	Sacramento	80.51	5	66.51	10	60.51	10	207.53	9		207.53	10

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Evaluation of Written Proposals

IT Support Services, Level III	Location	Rater 1		Rater 2		Rater 3		SUBTOTAL		LVP	TOTAL SCORE	RANK
		Score	Rank	Score	Rank	Score	Rank	Score	Rank	Score		
Legacy Solutions	Sacramento	86.63	2	74.13	8	84.63	1	245.39	2	12.27	257.66	1
Segula Technologies	Roseville	79.26	7	81.26	1	82.26	2	242.78	3	12.14	254.92	2
Intratek	Rocklin	95.00	1	82.00	2	75.00	7	252.00	1		252.00	3
Allied Network Soutions	Roseville	80.78	4	75.78	5	77.78	4	234.34	4	11.72	246.06	4
Hammond	Sacramento	73.72	9	75.22	7	76.72	5	225.66	8	11.28	236.94	5
Modal Networks	Sacramento	85.16	3	72.16	9	65.16	11	222.48	9	11.12	233.60	6
J4 Solutions	Roseville	78.83	8	70.33	11	71.83	9	220.99	10	11.05	232.04	7
Informatix	Huntington Beach	81.26	6	76.26	6	74.26	8	231.78	6		231.78	8
Acuity	Rocklin	81.58	5	78.08	4	71.58	10	231.24	7		231.24	9
Etech Resources	Sacramento	69.15	11	79.15	3	82.15	3	230.45	5		230.45	10
Coastline	Roseville	70.68	10	72.18	10	75.68	6	218.54	11		218.54	11
Direct Apps	Roseville	48.01	12	46.51	12	45.01	12	139.53	12		139.53	12

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Evaluation of Written Proposals

IT Support Services, Level IV	Location	Rater 4		Rater 5		Rater 6		SUBTOTAL		LVP	TOTAL SCORE RANK	
		Score	Rank	Score	Rank	Score	Rank	Score	Rank	Score		
Modal	Sacramento	83.95	1	85.95	1	85.95	1	255.85	3	12.79	268.64	1
Hammond	Roseville	78.43	2	79.93	4	83.43	2	241.79	4	12.09	253.88	2
Allied Network Soutions	Roseville	77.92	3	77.75	3	79.92	6	235.59	1	11.78	247.37	3
Acuity	Rocklin	77.50	4	81.67	2	81.50	3	240.67	2		240.67	4
Segula Technologies	Roseville	68.75	7	61.75	7	80.75	4	211.25	10	10.56	221.81	5
Informatix	Sacramento	59.47	9	72.80	5	80.47	5	212.74	6		212.74	6
J-4	Rocklin	70.24	6	67.24	8	72.24	7	209.72	5		209.72	7
Intratek	Huntington Beach	70.67	5	69.17	6	68.67	9	208.51	7		208.51	8
Legacy	Roseville	60.00	8	64.83	9	70.00	8	194.83	8		194.83	9
Direct Apps	Roseville	33.79	10	36.62	10	43.79	10	114.20	10		114.20	10

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