

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors.

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: May 13, 2008

SUBJECT: Ratify the Cancellation of Competitive Bid No. 9770, and approve the Award of Competitive Re-bid No. 9794 to Advanced Integrated Pest Management for the Installation of Bird Spikes in the Amount of \$66,610.00

ACTION REQUESTED

Ratify the cancellation of competitive Bid No. 9770, and approve the award of competitive Re-bid No. 9794 to Advanced Integrated Pest Management of Roseville, CA, for the installation of bird spikes for the Department of Facility Services in the total amount of \$66,610.00, and authorize the Purchasing Manager to sign the resulting contract.

BACKGROUND

Facility Services requires the installation of spikes on various County buildings to deter pigeons from roosting and nesting on building ledges. Bid No. 9770 was released and then subsequently cancelled due to significant revisions to the specifications and bid document. At the time of cancellation, there were no bid responses.

Bids were re-solicited in accordance with the Public Contract Code. The re-bid included two base bid options from which the County could choose to award. Option 1 included spikes for the Auburn Justice Center (AJC), while Option 2 included netting for the AJC. Six firms responded to Re-bid No. 9794, with Advanced Integrated Pest Management being the lowest bidder for Option 1, which Facility Services chose to award.

FISCAL IMPACT

A department Fiscal Impact Statement is submitted as Attachment B.

Attachments: A – Bid Evaluation and Award Recommendation
B – Fiscal Impact Statement

cc: Doug Hawk, Facility Services
Jerry Minta, Facility Services
Valerie Bayne, Facility Services



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9794
Title: Bird Spikes & Netting Install.
Due Date: 3/27/08

Buyer Name: Bob Bigney
Phone: 530-889-4255
Estimated Award Date: 5/13/08

		Name of Firm City/State Telephone Fax Number	ABC Animal and Bird Control Morgan Hill, CA 1-866-578-0758 408-778-2336	Advanced Integrated Pest Mgmt. Roseville, CA 916-441-0590 916-786-9164	All Birds Controlled Oroville, CA 530-533-6393 530-533-0287
Item No.	Item Description				
1	<u>Community Development Resource Center</u> Bird Spikes				
	Materials		11,900.00	8,800.00	9,360.00
	Labor		9,800.00	16,000.00	13,468.00
	Boom Truck Rental		4,000.00	1,200.00	9,000.00
	7.25% Sales Tax		862.75	638.00	678.60
	Total Bid Amount		26,562.75	26,638.00	32,506.60
2	<u>Auburn Justice Center</u> Bird Spikes				
	Materials		2,000.00	1,200.00	2,800.00
	Labor		2,000.00	4,000.00	4,042.00
	Boom Truck Rental		700.00	650.00	1,300.00
	7.25% Sales Tax		145.00	87.00	203.00
	Total Bid Amount		4,845.00	5,937.00	8,345.00
3	<u>Auburn Justice Center</u> Bird Netting				
	Materials		2,500.00	1,800.00	1,365.00
	Labor		5,500.00	6,000.00	4,042.00
	Boom Truck Rental		2,100.00	650.00	1,300.00
	7.25% Sales Tax		181.25	130.50	98.96
	Total Bid Amount		10,281.25	8,580.50	6,805.96
4	<u>Auburn Historic Courthouse</u> Bird Netting				
	Materials		9,046.00	6,000.00	2,210.00
	Labor		35,400.00	18,000.00	16,900.00
	Boom Truck Rental		16,000.00	9,600.00	9,000.00
	7.25% Sales Tax		655.84	435.00	160.23
	Total Bid Amount		61,101.84	34,035.00	28,270.23
	Add Alternate #1: CDRC Pre-installation Cleaning		6,600.00	3,000.00	1,500.00
	Add Alternate #2: AJC Pre-installation Cleaning		2,200.00	1,000.00	1,000.00
	OPTION 1 BID TOTAL (ITEM 1 + 2 + 4)		92,509.59	66,610.00	69,121.83
	OPTION 2 BID TOTAL (ITEM 1 + 3 + 4)		97,945.84	69,253.50	67,582.79

Recommended award is to Advanced Integrated Pest Management for Option 1

NOTE: In accordance with Bureau of Equalization advice and BOE Publication 108 "When is Labor Taxable?", labor and boom truck rental are not taxable to the County, therefore,

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Name of Firm		Bird Solutions International	Orkin Commercial Services	The Terminix Int'l Co.
City/State		Oceanside, CA	Sacramento, CA	West Sacramento, CA
Telephone		760-758-9747	916-369-3912	916-376-8770
Fax Number		760-758-3969	916-914-1675	916-376-8779
Item No.	Item Description			
1	Community Development Resource Center Bird Spikes			
	Materials	7,364.35	6,000.00	27,225.00
	Labor	10,000.00	10,437.00	8,580.00
	Boom Truck Rental	4,500.00	5,000.00	1,200.00
	7.25% Sales Tax	533.92	435.00	1,973.81
	Total Bid Amount	22,398.27	21,872.00	38,978.81
2	Auburn Justice Center Bird Spikes			
	Materials	1,889.00	3,250.00	2,062.50
	Labor	2,000.00	6,138.00	1,980.00
	Boom Truck Rental	500.00	1,575.00	350.00
	7.25% Sales Tax	136.95	235.63	149.53
	Total Bid Amount	4,525.95	11,198.63	4,542.03
3	Auburn Justice Center Bird Netting			
	Materials	2,483.62	2,625.00	4,224.00
	Labor	4,000.00	8,400.00	3,960.00
	Boom Truck Rental	500.00	2,100.00	450.00
	7.25% Sales Tax	180.06	190.31	306.24
	Total Bid Amount	7,163.68	13,315.31	8,940.24
4	Auburn Historic Courthouse Bird Netting			
	Materials	16,228.22	6,680.00	12,045.00
	Labor	30,000.00	28,800.00	26,400.00
	Boom Truck Rental	12,500.00	13,000.00	10,000.00
	7.25% Sales Tax	1,176.55	484.30	873.26
	Total Bid Amount	59,904.77	48,964.30	49,318.26
	Add Alternate #1: CDRC Pre-installation Cleaning	2,500.00	4,800.00	1,935.00
	Add Alternate #2: AJC Pre-installation Cleaning	2,500.00	3,600.00	3,570.00
OPTION 1 BID TOTAL (ITEM 1 + 2 + 4)		86,828.98	82,034.93	92,839.11
OPTION 2 BID TOTAL (ITEM 1 + 3 + 4)		89,466.71	84,151.61	97,237.32

NOTE: Sales tax in all bid totals are corrected in accordance with Bureau of Equalization advice and BOE Publication 108 "When is Labor Taxable?"
Labor and Boom Truck Rental are not taxable to the County.

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FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors

FROM: James Durfee, Director

DATE: April 25, 2008

SUBJECT: **Fiscal Impact Statement**
Contract for Advanced Integrated Pest Management to install bird spikes. –
RQ046610, RQ046611 & RQ047106

The Department of Facility Services has budgeted appropriately for these expenses in the Building Maintenance and Capital Improvement budget. Therefore there is sufficient funding available for this contract.

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