

**MEMORANDUM**  
**COUNTY OF PLACER**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: May 13, 2008

SUBJECT: Approve the Award of Competitive Bid No. 9740 to Road-Tech Safety Services, Inc for Two Portable Traffic Signals in the Total Amount of \$73,998.21

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**ACTION REQUESTED**

Approve the award of competitive Bid No. 9740 to Road-Tech Safety Services, Inc. for two portable traffic signals in the total amount of \$73,998.21, and authorize the Purchasing Manager to sign the resulting purchase order.

**BACKGROUND**

The Placer County Department of Public Works (DPW), Bridge and Roadway Design requested to purchase two portable traffic signals to be used during Public Works projects. Seventeen vendors were notified of Invitation for Bid No. 9740 which was also posted on the County's website. The bid requested pricing for two new solar assisted portable traffic signals in accordance with the bid specifications. Bids were received from three non-local vendors: RC Flagman of Ontario, Canada, Horizon Signal Technology of Malvern, PA, and Road-Tech Safety Services, Inc. of Elk Grove, CA.

Bid evaluation was based on the lowest unit price, applicable sales tax, local vendor's preference, early payment discount, and compliance to the specifications. RC Flagman and Horizon Signal submitted the lowest priced bids; however they were determined to be non-responsive because of a material variance from specifications that reduced protection for County staff, thus making their units unacceptable for the County's requirements. Therefore, staff recommends approval to award Bid No. 9740 to Road-Tech Safety Services, Inc. based on their complete responsiveness to the bid requirements for two ADDCO solar portable traffic signals in the total aggregate amount of \$73,998.21. DPW is recommending that your Board approve a Budget revision and a revision to the Road Maintenance Division's 07/08 Fixed Asset list in order to transfer funds for the purchase of the portable traffic signals and add them to the fixed asset list.

**FISCAL IMPACT**

The purchase order resulting from this recommendation will total \$73,998.21. DPW's Fiscal Impact Statement is attached.

Attachment: DPW Fiscal Impact Statement

cc: Kevin Ordway, DPW, Bridge and Roadway Design  
Kathy Henson, DPW Administration

*1165*

# MEMORANDUM

DEPARTMENT OF PUBLIC WORKS  
County of Placer

TO: BOARD OF SUPERVISORS

DATE: May 13, 2008

FROM: KEN GREHM/KEVIN TABER

SUBJECT: **ROAD MAINTENANCE DIVISION BUDGET/PORTABLE TRAFFIC SIGNALS  
FIXED ASSET REVISION**

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## **ACTION REQUESTED / RECOMMENDATION**

Approve a Budget Revision and a revision to the Road Maintenance Division's list of Fixed Assets for the 07/08 budget by adding two portable traffic signals for use at the Cook Riolo Road Bridge until it is replaced, and then to be used for traffic control in the Road Maintenance Division.

## **BACKGROUND / SUMMARY**

The Design Division included in its 07/08 budget the necessary funds (\$100,000) to purchase and install two portable traffic signals for the Cook Riolo Road Bridge until it is replaced with a two-lane bridge. We are requesting a budget revision to move \$73, 998.21 to the Road Maintenance Division 07/08 budget for the necessary funds to purchase the two portable traffic signals and add them to the fixed asset list. To continue with the procurement of these signals, we must amend the Fixed Asset list in accordance with the Purchasing Policy Manual and add them to the Fixed Asset list.

## **ENVIRONMENTAL**

The following action is not a project as defined by Public resources Code Section 21065, and is therefore exempt from environmental review under CEQA.

## **FISCAL IMPACT**

None. The funds for the purchase of these portable traffic signals are already in the 07/08 budget.

Attachment: Budget Revision

T:\DPW\RoadwaysandBridges\Engineering\BOS\BOS BudgetFixedAssetSignals.doc