

**PLACER COUNTY  
ADMINISTRATIVE SERVICES  
DEPARTMENT**

**MEMORANDUM**

**TO:** Honorable Board of Supervisors

**FROM:** Jerry Gamez, IT Division Manager 

**DATE:** June 10, 2008

**SUBJECT:** Approve the assignment of AT&T's Inmate Pay Telephone System Contract to Global Tel Link, a Mobile, AL corporation; extend the contract period through June 30, 2011 and authorize the Purchasing Manager to sign the resulting contracts.

---

**ACTION REQUESTED**

Approve the assignment of AT&T's Inmate Pay Telephone System Contract to Global Tel Link, a Mobile, AL corporation; extend the contract period through June 30, 2011 and authorize the Purchasing Manager to sign the resulting contracts.

**BACKGROUND**

On July 11, 2006 your Board approved a three year and six months Inmate Pay Telephone Contract Agreement with AT&T to provide inmate telephone services to the Sheriff Department's main jail facility, minimum-security barracks and the Tahoe sub-station. The Inmate Pay Telephone System allows only collect, outgoing calls by inmates from the main jail, minimum-security barracks and the Tahoe sub-station.

Due to the volatile nature of the inmate pay telephone industry, AT&T's contract included a provision that upon providing written notification to the County, AT&T reserved the right to assign all of its rights and obligations under the Contract Agreement to Global Tel Link Corporation. AT&T subsequently advised the County of their intent to exercise this provision effective July 11, 2007.

In addition, AT&T provided Placer County written notification that Inmate Pay Telephone Services supporting the Juvenile Detention Center will no longer be supported by AT&T effective July 1, 2008.

During the past 11 months the Administrative Service Department and the Placer County Sheriff's Department have evaluated the performance of Global Tel Link, an AT&T sub contractor, and determined that they have the necessary resources to successfully support the Sheriff Department's Inmate Pay Telephone System.

Global Tel Link has agreed to assume the contract agreement, honor the existing terms and conditions, increase the local and long distance commission rate to 51%, provide Inmate Telephone Services to the Placer County Juvenile Detention Facility and extend the current recording platform to the Main Jail Visitation System at no cost to the County in exchange for a two-year contract extension.

**FISCAL IMPACT**

The Inmate Pay Telephone System generates revenue for the inmate welfare fund at no cost to the County. The proposed contract includes a 10% commission increase for local and long distance services. The revenue for these services is approximately \$31,000 per month. All revenues from this endeavor are directed to the inmate welfare fund.

**Cc:** Clark L. Moots, Director of Administrative Services  
George Malim, Corrections Captain  
Rod Merydith, Lieutenant  
Jim Boggan, Purchasing Manager.

