

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: July 8, 2008

SUBJECT: Approve the Award of Competitive Bid No. 9823 to Motorola, Inc. and 911 Vehicle, Inc. for Mobile Radios in the Maximum Aggregate Amount of \$95,000.00

ACTION REQUESTED

Approve the award of competitive Bid No. 9823 to Motorola, Inc. of Chicago, IL and 911 Vehicle, Inc. of Anaheim, CA for Motorola and Kenwood mobile radios, and authorize the Purchasing Manager to sign the resulting blanket purchase orders (BPO) in the maximum aggregate amount of \$95,000.00.

BACKGROUND

The Administrative Services Department's Telecommunications Division maintains the County's Public Safety radio systems. Telecommunications needs to purchase Motorola and Kenwood mobile radios to support department requests for new services and replacement radios. Motorola and Kenwood equipment complies with County standards and fully integrates with the County's two-way radio systems.

The Procurement Services Division notified six firms of Invitation for Bid No. 9823 and posted it on the County website. Four bidders responded with Motorola, Inc. submitting the sole responsive bid for Motorola radio equipment and 911 Vehicle, Inc. submitting the lowest responsive bid for Kenwood radio equipment. The bid evaluation is submitted as Attachment A.

Upon your Board's approval, the resulting BPOs will be effective for the period July 8, 2008 through June 30, 2009.

FISCAL IMPACT

Based on anticipated requirements, the Telecommunications has requested blanket purchase orders in the aggregate amount of \$95,000.00. Staff requests your Board's approval to award a BPO to Motorola, Inc. in the amount of \$85,000.00 and a BPO to 911 Vehicle in the amount of \$10,000.00. The Telecommunications Division's Fiscal Impact Statement is Attachment B.

cc: Sandy Hammock, Senior Administrative Services Officer
Jerry Gamez, Information Technology Division Manager

Attachments

- A. Bid Evaluation Worksheet
- B. Fiscal Impact Statement

		Vendor number	Responsive Communications		911 Vehicle		Motorola		Delta Wireless	
		Bidder	1771 Vineyard Dr. Ste 6		2130 E. Winston Road		4245 Vista De Lago Way		1143 N. Market Blvd.	
		Address	Antioch, CA 94509		Anaheim, CA 92806		Fair Oaks, CA. 95628		Sacramento, CA. 95834	
		City/State/Zip	Roni Gomez		Dan Walters		Joe Maduri		Joe Maduri	
		Contact person	925-755-8000		714-808-0911 xt204		847-725-4356		916-928-1200	
		Telephone	925-755-9000		714-808-0916		916-966-4751		916-966-4751	
		FAX Number	Net 30		Net 30		Net 30		Net 30	
		Invoice Terms	30 Days		21 Days		22 Days		23 Days	
		Delivery	LVP Certified no		LVP Certified no		LVP Certified no		LVP Certified no	
Item #	Item Description	Qty	Terms Discount*	0.00%	Terms Discount*	0.00%	Terms Discount*	0.00%	Terms Discount*	0.00%
			Bid	Extension	Bid	Extension	Bid	Extension	Bid	Extension
Category 1										
1	Motorola XTL5000	20	0.00	\$0.00	0.00	\$0.00	\$2,943.49	\$58,869.80	0.00	\$0.00
2	Motorola XTS2500	10	0.00	\$0.00	0.00	\$0.00	\$1,627.83	\$16,278.30	0.00	\$0.00
3	Motorola Two Year Express Warranty	30	0.00	\$0.00	0.00	\$0.00	\$121.00	\$3,630.00	0.00	\$0.00
			Subtotal	\$0.00	Subtotal	\$0.00	Subtotal	\$78,778.10	Subtotal	\$0.00
			7.25% sales tax	\$0.00	7.25% sales tax	\$0.00	7.25% sales tax	\$5,711.41	7.25% sales tax	\$0.00
			Freight Charge	\$0.00	Freight Charge	\$0.00	Freight Charge	\$0.00	Freight Charge	\$0.00
			Category 1 Total	\$0.00	Category 1 Total	\$0.00	Category 1 Total	\$84,489.51	Category 1 Total	\$0.00
			LVP	\$0.00	LVP	\$0.00	LVP	\$0.00	LVP	\$0.00
				\$0.00	Invoice Terms		Invoice Terms		Invoice Terms	
							Ref. Price	\$84,489.51		
Category 2										
4	Kenwood TK-6110	15	\$535.00	\$8,025.00	\$533.50	\$8,002.50	\$0.00	\$0.00	\$568.00	\$8,520.00
			Subtotal	\$8,025.00	Subtotal	\$8,002.50	Subtotal	\$0.00	Subtotal	\$8,520.00
			7.25% sales tax	\$581.81	7.25% sales tax	\$580.18	7.25% sales tax	\$0.00	7.25% sales tax	\$617.70
			Freight Charge	\$0.00	Freight Charge	\$0.00	Freight Charge	\$0.00	Freight Charge	\$0.00
			Category 2 Total	\$8,606.81	Category 2 Total	\$8,582.68	Category 2 Total	\$0.00	Category 2 Total	\$9,137.70
			LVP	\$0.00	LVP	\$0.00	LVP	\$0.00	LVP	\$0.00
				\$0.00	Invoice Terms		Invoice Terms		Invoice Terms	
			Ref. Price	\$8,606.81	Ref. Price	\$8,582.68	Ref. Price	\$0.00	Ref. Price	\$9,137.70
Kenwood Low Bid										

* Discount not used in evaluation if less than 10 days per Purchasing Policy Manual Section 3.12(b).

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FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors

FROM: Jerry Gamez, IT Division Manager

DATE: July 8, 2008

SUBJECT: **Fiscal Impact Statement**
Approve the Award of Competitive Bid No. 9823 to Motorola, Inc. and 911 Vehicle, Inc. for Mobile Radios in the Maximum Aggregate Amount of \$95,000.00

The Administrative Services Department's Telecommunications Division (Department) has sufficient funding to support this request. Funds are not encumbered until items are actually purchased against the Blanket Purchase Order.

The Department has budgeted appropriately for this Blanket Purchase Order and funding is available in the Telecommunications Division's FY 2008-09 Budget (02100).

