

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: August 5, 2008

SUBJECT: Approve the Award of Competitive Bid No. 9833 to Future Ford for Five Gas/Electric Hybrid 4x4 Sport Utility Vehicles in the Amount of \$158,337.20

ACTION REQUESTED

Approve the award of competitive Bid No. 9833 to Future Ford of Roseville, CA for five Ford Escape gas/electric hybrid 4x4 sport utility vehicles (SUVs) in the amount of \$158,337.20, and authorize the Purchasing Manager to sign the resulting Purchase Order (PO).

BACKGROUND

The Procurement Services Division, on behalf of the Department of Public Works (DPW), Fleet Services, solicited bids for the County's annual hybrid 4x4 SUV requirements. Sixteen vendors were notified by fax of Invitation for Bid (IFB) No. 9833 which was also posted on the County's website. The Bid stated that the County intends to purchase five vehicles in accordance with the Bid's specifications. Responsive Bids were received from three dealers: Albany Ford of Albany, CA, Future Ford of Roseville, CA, and Hansel Ford Lincoln/Mercury of Santa Rosa, CA.

Bid evaluation was based on the lowest vehicle unit price; 6 year/75,000 mile bumper to bumper warranty cost; local vendor's preference; and early payment discount. Future Ford, the low bidder, was the only registered Placer County local vendor. Based on Future Ford's complete responsiveness to specifications and favorable pricing, staff recommends approval to award a PO to Future Ford for five Ford Escape Hybrid 4x4 SUVs in the amount of \$158,337.20.

FISCAL IMPACT

The PO resulting from this recommendation will total \$158,337.20. DPW's Fiscal Impact Statement is attached.

Attachment: 1. Bid 9833 Evaluation
2. DPW Fiscal Impact Statement

cc: Chuck Gordon, DPW Fleet Services Manager
Cynthia Taylor, DPW Administration

COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION



Bid No. 9833
Title: Hybrid 4x4 SUVs
Due Date: 7/17/08

Buyer Name: Ben Bramer
Phone: 530-889-4257
Estimated Award Date: 8/5/08

(Recommended award is highlighted)

Name of Firm		Albany Ford		Future Ford		Hansel Ford Lincoln/Mercury		
City/State		Albany/CA		Roseville/CA		Santa Rosa/CA		
Telephone		Dan Durigan		Tom Netherby		Joe Gazdowicz		
Fax Number		510-524-1244		916-677-5270		707-543-7351		
FOB		510-524-1655		916-677-5334		707-581-0176		
Delivery Time		120-270 days		85-120 days		240 days		
Make/Model		Ford Escape Hybrid		Ford Escape Hybrid		Ford Escape Hybrid		
LVP Certified? ⁽¹⁾		No		Yes		No		
Invoice Terms ⁽²⁾		Net 30		\$500 discount/vehicle, 20 days		\$500 discount/vehicle, 10 days Net 30		
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1	Hybrid SUVs	5	28,337.24	141,686.20	28,376.40	141,882.00	29,500.00	147,500.00
2	Upgrade Warranty Cost	5	1,130.00	5,650.00	1,225.00	6,125.00	1,190.00	5,950.00
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(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.		Subtotal		147,336.20	Subtotal	148,007.00	Subtotal	153,450.00
		7.25% Sales Tax		10,272.25	7.25% Sales Tax	10,286.45	7.25% Sales Tax	10,693.75
		Tire Fee		43.75	Tire Fee	43.75	Tire Fee	43.75
		Bid Total		157,652.20	Bid Total (PO Amount)	158,337.20	Bid Total	164,187.50
(2) Invoice Terms of less than 10 days cannot be considered.		LVP		0.00	LVP	7,916.86	LVP	0.00
		Prompt Pay Disc		0.00	Prompt Pay Disc	2,500.00	Prompt Pay Disc	2,500.00
		Ref. Price		\$157,652.20	Ref. Price	\$147,920.34	Ref. Price	\$161,687.50

NOTES:

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MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors
FROM: Ken Grehm, Director
DATE: July 18, 2008
SUBJECT: **Fiscal Impact Statement**
Purchase of Fixed Assets: RQ048122 – 5 ea. 4x4 Ford Escape Hybrids.

Sufficient funding has been budgeted in the amount of \$170,000 in the FY 2008-09 Fleet Services Fixed Asset budget.

RQ048122 Fleet Fiscal Stmt.doc

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