

**MEMORANDUM**  
**COUNTY OF PLACER**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: November 25, 2008

SUBJECT: Approve the Award of a Purchase Order, Awarded from a Manhasset-Lakeville Fire District Competitive Contract, to Fire Truck Headquarters for One Rear Mount Aerial Ladder Fire Truck in the Amount of \$714,546.69

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**ACTION REQUESTED**

Approve the award of a purchase order (PO), awarded from a Manhasset-Lakeville Fire District competitive contract, to Fire Truck Headquarters of Oakland for one rear mount aerial ladder fire truck in the amount of \$714,546.69, and authorize the Purchasing Manager to sign the resulting PO.

**BACKGROUND**

On July 28, 2008, the Board of Commissioners of the Manhasset-Lakeville Fire District of New York awarded a contract for a rear mount aerial ladder fire truck, as a result of the District's competitive Invitation for Bid, to Smeal Fire Apparatus Company of Nebraska. Fire Truck Headquarters is Smeal's local distributor offering the contract pricing. The Placer County Fire Department has requested to purchase one rear mount aerial ladder truck similar to the unit awarded by Manhasset-Lakeville, using the base and optional pricing from the Manhasset-Lakeville competitive bid. The ladder truck will be used in supporting and responding to incidents in the Sunset Industrial Area (SIA) and surrounding areas. Under the terms of the Manhasset-Lakeville contract with Smeal, Placer County's price for the rear mount aerial ladder truck is \$714,546.69. In accordance with the Purchasing Policy Manual Section 1.3 (e)(3), County policy permits contracting with a vendor that was awarded an agreement by another public agency as the result of a competitive process without further competitive bidding by Placer County.

Procurement Services evaluated other agencies' cooperative agreements and the contract available as a result of the Manhasset-Lakeville Fire District's award offers the County an aerial ladder truck required by the County staff at the most favorable price.

**FISCAL IMPACT**

The purchase order with Fire Truck Headquarters resulting from this recommendation will total \$714,546.69 for one rear mount aerial ladder fire truck. Placer County Fire's Fiscal Impact Statement is attached.

Attachment: Placer County Fire Fiscal Impact Statement

cc: Jeff Brand, Placer County Fire  
Kim Davis, Placer County Fire, Administration

## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors

FROM: Thomas M. Miller, County Executive Officer  
By Rui Cunha, Emergency Services Program Manager

DATE: November 25, 2008

SUBJECT: **Fiscal Impact Statement:** PO with Fire Truck Headquarters for One Rear Mount Aerial Ladder Truck

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The department has budgeted for these purchases. Sufficient funding for this Purchase Order (PO) is included in the fiscal year 2008-09 budget for the Sunset West Fire County Service Area (CSA) and the equipment is included in the Master Fixed Asset List. There is no impact to the General Fund as a result of this action. The full cost of the fire truck is to be reimbursed by the United Auburn Indian Community (UAIC) in an amount not to exceed \$1,000,000.