

**MEMORANDUM**  
**OFFICE OF THE COUNTY EXECUTIVE**  
**COUNTY OF PLACER**

**TO:** Honorable Board of Supervisors

**FROM:** Thomas M. Miller, Placer County Executive Officer  
By Allison Carlos, Principal Management Analyst

**DATE:** November 25, 2008

**SUBJECT:** Hausrath Economic Group Contract Amendment

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**ACTION REQUESTED:**

Authorize the County Executive Officer to execute an amendment to a contract with Hausrath Economics Group in an amount not to exceed \$75,000 to provide fiscal, economic, and finance services and studies for a broad range of land development related issues. This contract amendment results in a total contract amount of \$175,000.

**BACKGROUND:**

On January 8, 2008, your Board authorized the County Executive officer to execute a contract with Hausrath Economics Group, in an amount not to exceed \$100,000, for ongoing fiscal, economic, and finance consulting services related to land development under contract with the County Executive Office since 1994. Typical analyses performed have included fiscal impact modeling, Capital Facility Impact Fee updates and reporting, and tax sharing analyses related to annexations in Placer County. The firm further serves as a readily available resource to provide technical expertise on an 'as needed basis' for fiscal and economic issues that arise.

This amendment will provide for additional analyses and on going services necessary and anticipated for associated land development, annexations, fiscal impact evaluation, and other financing programs.

**FISCAL IMPACT:**

Cost for this additional work will not exceed \$75,000. The contract amount is amended to increase the maximum amount by \$75,000 from \$100,000 to \$175,000. Full funding was anticipated for expense this fiscal year and is allocated within the County Executive Office 2008-09 appropriation.

Attached: Exhibit A Contract Amendment

**First Amendment to Consulting Services Agreement**

**Contract No. 12538**

Whereas, Placer County (County) and Hausrath Economics Group (Contractor) have entered a contract dated January 11, 2008 whereby fiscal, economic, and finance services and studies for a broad range of land development related issues would be provided to County, and

Whereas, the parties now desire to amend said contract.

Now, therefore, it is mutually agreed by and between the parties as follows:

A. That paragraph 4 of the original contract, entitled Amount of Payment, is hereby amended to increase the original contract maximum amount by \$75,000 (SEVENTY FIVE THOUSAND DOLLARS) from \$100,000 (ONE HUNDRED THOUSAND DOLLARS) to \$175, 000 (ONE HUNDRED SEVENTY FIVE THOUSAND DOLLARS).

Except as specifically modified above, all of the remaining terms and conditions of the Agreement shall remain and continue in full force and effect. Amended by Hausrath Economics Group and the County on the 25<sup>th</sup> day of November 2008, and effective as of the last date of execution set forth below.

COUNTY OF PLACER ("COUNTY")

By \_\_\_\_\_  
Thomas M. Miller  
County Executive Officer

\_\_\_\_\_  
Date

"SECOND PARTY"  
HAUSRATH ECONOMICS GROUP

By \_\_\_\_\_  
Sally Nielsen  
Vice President/Secretary  
Hausrath Economics Group

\_\_\_\_\_  
Date

By \_\_\_\_\_  
Linda Hausrath  
President  
Hausrath Economics Group

\_\_\_\_\_  
Date

County Counsel  
Approved as to form: \_\_\_\_\_

\_\_\_\_\_  
Date