

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: December 9, 2008

SUBJECT: Approve the Award of Competitive Bid No. 9856, Annual Vehicle Purchases, Items 4, 10, and 12 to Hansel Ford Lincoln/Mercury and Longo Toyota in the Total Aggregate Amount of \$194,425.96

ACTION REQUESTED

Approve the award of Competitive Bid No. 9856, Annual Vehicle Purchases, Items 4, 10, and 12 to Hansel Ford Lincoln/Mercury of Santa Rosa and Longo Toyota of El Monte in the total aggregate amount of \$194,425.96, and authorize the Purchasing Manager to sign the resulting Purchase Orders.

BACKGROUND

Procurement Services Division, on behalf of the Department of Public Works (DPW) Fleet Services, solicited bids from seventeen firms and posted the Invitation for Bids (IFB) on the County's website for the County's annual vehicle requirements. The bid described 12 classes of vehicles consisting of pickup trucks, light utility vehicles, mid-size sedans, patrol sedans, and hybrid sedans. Bids were submitted by the following seven firms:

Albany Ford, Albany	Longo Toyota, El Monte
Future Ford Roseville, Roseville	Theodore Robins Ford, Costa Mesa
Hansel Ford Lincoln/Mercury, Santa Rosa	Weaver Auto & Truck Center, Grass Valley
Holder Ford Mercury, Lakeport	

Orders for eight of the bid vehicles must be submitted to the manufacturer prior to December 31, 2008. So at this time staff is recommending bid award to the lowest responsive bidders for the purchase of these vehicles: One Ford F150 ½ ton, 4x4, extra cab pickup to Hansel Ford, one mid-size, 4-door Ford Fusion sedan to Hansel Ford, and six hybrid, 4-door Prius sedans to Longo Toyota. Attachment A is an evaluation summary for these vehicles. The rest of the vehicles on the bid have later order cutoff dates, and staff will submit the rest of the bid award recommendation for your Board's consideration after the first of the year. Future Ford of Roseville was the only registered Placer County local vendor, and their pricing was too high to be affected by local vendor preference on the first eight vehicles.

FISCAL IMPACT

Staff recommends that your Board approve the award of Bid No. 9856 as follows:
Bid Items #4 and 10 to Hansel Ford Lincoln/Mercury in the amount of \$41,336.68; and
Bid Item #12 to Longo Toyota in the amount of \$153,089.28
The Departments' Fiscal Impact Statement is attached (refer to Attachment B).

Attachments: Attachment A, Bid Evaluation
Attachment B, Fiscal Impact Statement

Cc: Chuck Gordon, DPW Fleet Services
Cynthia Taylor, DPW Administration

1175



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9856
 Title: Annual Vehicle Purchases
 Due Date: 10/22/08

Buyer Name: Ben Bramer
 Phone: 530-889-4257
 Estimated Award Date: 12/10/08
(Recommended award is highlighted)

Name of Firm City/State		Albany Ford Albany/CA Dan Durigan 510-524-1244 510-524-1655 No Net 30		Future Ford Roseville/CA Tom Netherby 916-677-5270 916-677-5334 Yes \$500 discount/vehicle, 20 days		Hansel Ford Lincoln/Mercury Santa Rosa/CA Joe Gazdowicz 707-543-7430 707-573-9218 No Net 30		Holder Ford Mercury Lakeport/CA Richard Hoover 707-263-5603 707-263-0667 No Net 30		Longo Toyota El Monte/CA 626-926-8314 626-580-6058 No Net 30		Theodore Robins Ford Costa Mesa/CA 949-200-7782 949-273-6572 No 10%/10 days		Weaver Auto & Truck Center Grass Valley/CA 530-273-6141 530-273-6572 No Net 30			
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	
4	1/2 Ton 4x4 Extra Cab Pickup w/ 6 Foot Bed Vehicle	1	Ford 20,740.85	F150 20,740.85	Ford 22,176.00	F150 22,176.00	Ford 19,436.00	F150 19,436.00	Ford 21,084.85	F150 21,084.85			Ford 23,389.83	F150 23,389.83	GM 24,514.00	CK10753 24,514.00	
	7.25% Sales Tax			1,503.71		1,607.76		1,409.11		1,528.65				1,695.76		1,777.27	
	Upgrade Warranty Cost	1	805.00	805.00	1,005.00	1,005.00	1,050.00	1,050.00	1,610.00	1,610.00			1,280.00	1,280.00	1,830.00	1,830.00	
	CA Tire Fee	1	8.75	8.75	8.75	8.75	8.75	8.75	8.75	8.75			8.75	8.75	8.75	8.75	
	Subtotal			23,058.31		24,797.51		21,903.86		24,232.25			0.00	26,374.34		28,130.02	
	LVP			0.00		1,239.88		0.00		0.00			0.00	0.00		0.00	
	Prompt Pay Disc	1		0.00		500.00		500.00		0.00			0.00	2,637.43		0.00	
Total			23,058.31		23,057.63		21,903.86		24,232.25			0.00	23,736.91		28,130.02		
10	Mid-Size 4 Door Sedan Vehicle	1	Ford 18,070.17	Fusion 18,070.17	Ford 19,765.00	Taurus 19,765.00	Ford 17,132.00	Fusion 17,132.00	Ford 19,598.17	Fusion 19,598.17			Ford 21,764.28	Taurus 21,764.28		0.00	
	7.25% Sales Tax			1,310.09		1,432.96		1,242.07		1,420.87				1,577.91		0.00	
	Upgrade Warranty Cost	1	1,015.00	1,015.00	1,215.00	1,215.00	1,050.00	1,050.00	1,535.00	1,535.00			1,215.00	1,215.00		0.00	
	CA Tire Fee	1	8.75	8.75	8.75	8.75	8.75	8.75	8.75	8.75			8.75	8.75		0.00	
	Subtotal			20,404.01		22,421.71		19,432.82		22,562.79			0.00	24,565.94		0.00	
	LVP			0.00		1,121.09		0.00		0.00			0.00	0.00		0.00	
	Prompt Pay Disc	1		0.00		500.00		500.00		0.00			0.00	2,456.59		0.00	
Total			20,404.01		20,800.63		19,432.82		22,562.79			0.00	22,109.35		0.00		
12	Hybrid 4 Door Sedan Vehicle	6		0.00		0.00	0.00	Toyota 24,442.00	Prius 146,652.00		0.00	Toyota 22,388.00	Prius 134,328.00	Ford 40,309.08	Fusion Hybrid 241,854.48		0.00
	7.25% Sales Tax			0.00		0.00	0.00		10,632.27		0.00		9,738.78		17,534.45		
	Upgrade Warranty Cost	6		0.00		0.00	0.00	1,200.00	7,200.00		0.00	1,495.00	8,970.00	1,800.00	10,800.00		
	CA Tire Fee	6		0.00		0.00	0.00	8.75	52.50		0.00	8.75	52.50	8.75	52.50		
	Subtotal			0.00		0.00	0.00	164,536.77	0.00	0.00		0.00	153,089.28	0.00	270,241.43		
	LVP			0.00		0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00	0.00		
	Prompt Pay Disc	6		0.00		0.00	0.00	0.00	0.00		0.00	0.00	0.00	27,024.14		0.00	
Total			0.00		0.00	0.00	164,536.77		0.00		0.00	153,089.28		243,217.29			

NOTES:
 Item #4 - Order Cut-Off Date - 12/31/08
 Item #10 - Order Cut-Off Date - 12/31/08
 Item #12 - Order Cut-Off Date - 1/15/09

1176

MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: November 18, 2008

SUBJECT: **Fiscal Impact Statement**
Purchase of Fixed Assets: 2008/2009 Vehicle Purchases

RQ048454 - 1 ea. ½ Ton 4x4 Extra Cab Short Bed Pickup
Sufficient funding has been budgeted in the amount of \$34,000 in the FY 2008-09 Fleet Services Fixed Asset budget.

RQ048391 – 1 ea. Midsize Sedan
Sufficient funding has been budgeted in the amount of \$20,000 in the FY 2008-09 Fleet Services Fixed Asset budget.

RQ048390 – 6 ea. Toyota Prius Hybrid Sedans
Sufficient funding has been budgeted in the amount of \$156,000 in the FY 2008-09 Fleet Services Fixed Asset budget.

Total vehicle fiscal impact statement

