

**MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: May 26, 2009

SUBJECT: Approve the Award of Competitive Bid No. 9911 to San Diego Police Equipment Company and Adamson Police Products for Ammunition in the Total Aggregate Amount of \$67,103.04

ACTION REQUESTED

Approve the award of competitive Bid No. 9911 to San Diego Police Equipment Company of San Diego and Adamson Police Products of Hayward, for ammunition in the total aggregate amount of \$67,103.04, and authorize the Purchasing Manager to sign the resulting purchase orders.

BACKGROUND

The Sheriff-Coroner-Marshall's Office submitted a request to purchase various types of ammunition for training and active duty. Bid No. 9911 was distributed via the County's E-Bid system to 11 potential vendors. The bid was also posted on the County website. Two responsive bids and one "No Bid" response were received. No registered local vendors responded to this bid. The bid was evaluated by line item. San Diego Police Equipment Products submitted the lowest responsive bid for Line Items #1-3, 5, 7, 9-11, and 13. Adamson Police Products submitted the lowest responsive bid for Line Items #4, 6, 8, and 12. Staff recommends your Board's approval to award Bid No. 9911 to the lowest responsive bidders for each line item.

FISCAL IMPACT

The purchase orders resulting from this recommendation will be issued in the total aggregate amount of \$67,103.04 (including sales tax) as follows:

- San Diego Police Equipment Co. in the total amount of \$61,363.62
- Adamson Police Products in the total amount of \$5,739.42

The Sheriff's Fiscal Impact Statement is attached.

Attachments:

1. Bid Evaluation and Award Recommendation
2. Sheriff's Fiscal Impact Statement

cc: Lt. Mark Reed, Sheriff's Office
Steven Morrill, Sheriff's Office
Barbara Besana, Sheriff's Office

| RECOMMENDED AWARDS | | | |
|----------------------------|--------------------|-----------------------|-------------------|
| SD Police Equipment | | Adamson Police | |
| Line Item #1 - \$ | 3,035.20 | Line Item #4 - \$ | 630.00 |
| Line Item #2 - \$ | 4,897.20 | Line Item #6 - \$ | 3,060.00 |
| Line Item #3 - \$ | 955.38 | Line Item #8 - \$ | 1,380.00 |
| Line Item #5 - \$ | 3,318.40 | Line Item #12 - \$ | 232.00 |
| Line Item #7 - \$ | 14,272.30 | | |
| Line Item #9 - \$ | 4,623.00 | | |
| Line Item #10 - \$ | 2,889.32 | | |
| Line Item #11 - \$ | 1,936.20 | | |
| Line Item #13 - \$ | 20,759.95 | | |
| Subtotal | 56,686.95 | Subtotal | 5,302.00 |
| 8.25% Sales Tax | 4,676.67 | 8.25% Sales Tax | 437.42 |
| Freight | 0.00 | Freight | 0.00 |
| Bid Total | 61,363.62 | Bid Total | 5,739.42 |
| LVP | 0.00 | LVP | 0.00 |
| Prompt Pay Disc | 0.00 | Prompt Pay Disc | 0.00 |
| Ref. Price | \$61,363.62 | Ref. Price | \$5,739.42 |

TOTAL RECOMMENDED AWARD AMOUNT: \$67,103.04



COUNTY OF PLACER, AUBURI

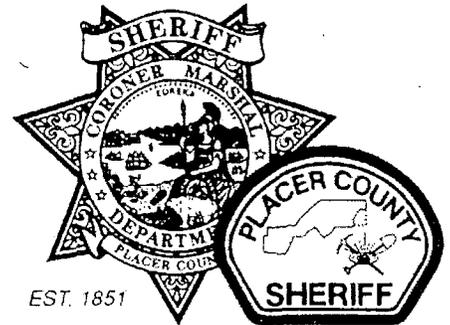
BID EVALUATION

(Recommended award is highlighted)

| | | Name of Firm | San Diego Police Equip. | Adamson Police Products | | |
|---|--|-------------------------------|-------------------------|-------------------------|-------------------|--------------------|
| | | City/State | San Diego, CA | Hayward, CA | | |
| | | Telephone | 800-367-8989 | 510-723-0643 | | |
| | | Fax Number | 858-974-8530 | 510-723-0650 | | |
| | | FOB | Destination | Destination | | |
| | | Delivery Time | See Below | 180 days ARO | | |
| | | LVP Certified? ⁽¹⁾ | No | No | | |
| | | Invoice Terms ⁽²⁾ | Net 30 | Net 30 | | |
| Item No. | Item Description | Qty | Unit Price | Extension | Unit Price | Extension |
| 1 | 9mm Luger, 115 grain, TMJ Training Brand Bid: Speer LE Lawman Training #53650 Delivery Time: 120-150 days ARO | 20 | 151.76 | 3,035.20 | 163.00 | 3,260.00 |
| 2 | 9mm Luger, 124 grain, TMJ Cleanfire Brand Bid: Speer LE Blazer Clean-Fire #3460 Delivery Time: 120 days ARO | 30 | 163.24 | 4,897.20 | 172.00 | 5,160.00 |
| 3 | 38 Special +P, 129 grain, Hydra-Shok JHP Brand Bid: Federal Premium Tactical Hydrashok #P38HS1G Delivery Time: 180 days ARO | 3 | 318.46 | 955.38 | 473.00 | 1,419.00 |
| 4 | 357 Magnum, 158 grain, Hydra-Shok JHP Brand Bid: Federal Premium Tactical Hydra-Shok #P357HS1G Delivery Time: 180 days ARO | 2 | 392.60 | 785.20 | 315.00 | 630.00 |
| 5 | 40 S&W, 180 grain, GDHP Brand Bid: Speer LE Gold Dot #53962 Delivery Time: 60-120 days ARO | 10 | 331.84 | 3,318.40 | 268.00 | 2,680.00 |
| 6 | 40 S&W, 180 grain, TMJ Brand Bid: Speer LE Lawman Training #53652 Delivery Time: 60-120 days ARO | 15 | 214.23 | 3,213.45 | 204.00 | 3,060.00 |
| 7 | 40 S&W, 180 grain, TMJ Clean-Fire Brand Bid: Speer LE Blazer Clean-Fire #3477 Delivery Time: 90-120 days ARO | 70 | 203.89 | 14,272.30 | 216.00 | 15,120.00 |
| 8 | 45 Auto, 230 grain, TMJ Brand Bid: Speer LE Lawman Training #53653 Delivery Time: 120-180 days ARO | 6 | 263.27 | 1,579.62 | 230.00 | 1,380.00 |
| 9 | 45 Auto, 230 grain, TMJ Clean-Fire Brand Bid: Speer LE Blazer Clean-Fire #3480 Delivery Time: 120-180 days ARO | 20 | 231.15 | 4,623.00 | 248.00 | 4,960.00 |
| 10 | 12 Gauge, 00 Buck, 12 pellets, 2-3/4" ammo Brand Bid: Federal #F130-00 Delivery Time: 60-120 days ARO | 28 | 103.19 | 2,889.32 | 125.00 | 3,500.00 |
| 11 | 12 Gauge, 1 oz. rifled hollow point slug, 2-3/4" ammo Brand Bid: Federal Powershok Rifled Slug #F127RS Delivery Time: 60-90 days ARO | 20 | 96.81 | 1,936.20 | 101.00 | 2,020.00 |
| 12 | 12 Gauge, #8 Birdshot, 3.25DR, 2-3/4" ammo Brand Bid: Federal Premium Game-Shok Game Load #H121-8 Delivery Time: 60-120 days ARO | 4 | 74.93 | 299.72 | 58.00 | 232.00 |
| 13 | 5.56mm, 55 grain, FMJ ammo on 10-rd. clips Brand Bid: Federal #XM193AF Delivery Time: 60 days ARO | 67 | 309.85 | 20,759.95 | No Bid | |
| | | | Subtotal | 62,564.94 | Subtotal | 43,421.00 |
| (1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid | | | 8.25% Sales Tax | 5,161.61 | 7.25% Sales Tax | 3,148.02 |
| | | | Freight | 0.00 | Freight | 0.00 |
| | | | Bid Total | 67,726.55 | Bid Total | 46,569.02 |
| (2) Invoice Terms of less than 10 days cannot be considered. | | | LVP | 0.00 | LVP | 0.00 |
| | | | Prompt Pay Disc | 0.00 | Prompt Pay Disc | 0.00 |
| | | | Ref. Price | \$67,726.55 | Ref. Price | \$46,569.02 |

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PLACER COUNTY
SHERIFF
CORONER-MARSHAL



EDWARD N. BONNER
SHERIFF-CORONER-MARSHAL

FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors
FROM: Sheriff Edward Bonner
DATE: May 7, 2009
SUBJECT: Fiscal Impact Statement
Sheriff's Department Training Division Ammunition RQ049601

The ammunition purchase of \$67,103.04 exceeds the amount budgeted for the FY 2008-2009 Sheriff's Department budget. This excess is first a result of the rising costs due to our Nation's high demand and limited supplies of ammunition, and secondly, a result of our Department not being able to adequately increase this necessary line item of the budget due to the severity of on going budget cuts. Ammunition purchasing is critical to the Sheriff Department's core mission and operations of public safety. The Sheriff's Department will absorb the overage with in the FY 2008/2009 Sheriff's Department budget, with a possible impact to the General Fund balance.