

**MEMORANDUM**  
**COUNTY OF PLACER**  
**ADMINISTRATIVE SERVICES DEPARTMENT**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: June 9, 2009

SUBJECT: Approve the Award of Competitive Bid No. 9884 to Extreme Safety, Empire Safety & Supply, and Mallory Fire for Safety Supplies in the Maximum Aggregate Amount of \$180,000.00

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**ACTION REQUESTED**

Approve the award of competitive Bid No. 9884 to Extreme Safety of Carson, CA, Empire Safety & Supply of Roseville, CA, and Mallory Fire of Longview, WA, for safety supplies as detailed in Exhibit A in the maximum aggregate amount of \$180,000.00, authorize the Purchasing Manager to sign the resulting blanket purchase orders (BPO) and to transfer funds between BPOs as necessary to meet the County's needs.

**BACKGROUND**

Placer County departments and Placer County Office of Emergency Services require annual contracts for the purchase of 10 categories of safety supplies on an as-needed basis. Invitation for Bid No. 9884 was distributed via the County's E-Bid system to 60 potential vendors. The bid was also posted on the County website. A total of fifteen responsive bids and one "No Bid" response were received. Local vendor preference and prompt payment discounts were considered in the bid evaluation. The Invitation for Bid reserved the County's right to award by category or on an all-or-nothing basis. Procurement Services Division determined that award-by-category will save nearly \$30,000 representing 17 percent of the aggregate contract value in the coming year. A summary of the recommended award is submitted as Attachment 1. The complete bid evaluation is on file with the Clerk of the Board.

**FISCAL IMPACT**

Upon your Board's approval, three Countywide BPOs and three BPOs for the Office of Emergency Services will be issued in the maximum aggregate amount of \$180,000.00 for the period of June 1, 2009 through June 30, 2010 as described below:

Countywide

- Extreme Safety in the maximum amount of \$27,300.00
- Empire Safety & Supply in the maximum amount of \$72,800.00
- Mallory Fire in the maximum amount of \$29,900.00

Office of Emergency Services

- Extreme Safety in the maximum amount of \$10,500.00
- Empire Safety & Supply in the maximum amount of \$28,000.00
- Mallory Fire in the maximum amount of \$11,500.00

Each department is responsible for budgeting properly for its own expenditures from the Countywide BPO. Office of Emergency Services' Fiscal Impact Statement is attached.

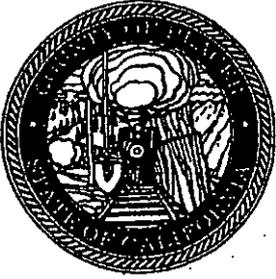
Attachments:

1. Recommended Award Summary
2. Office of Emergency Services' Fiscal Impact Statement

cc: Rui Cunha, Office of Emergency Services

**RECOMMENDED AWARD OF BID NO. 9884 - SAFETY SUPPLIES**

Bidder	Line Items		Ref Price	Bidder's % of Total Bid Price	Countywide Award - \$130K	PC Fire Award - \$50K
	Category	Per Category				
Extreme Safety	1	10	\$ 2,195.58	21%	\$ 27,300.00	\$ 10,500.00
	2	8	\$ 6,305.02			
	10	26	\$ 6,547.23			
		<u>44</u>	<u>\$ 15,047.83</u>			
Empire Safety & Supply	3	5	\$ 4,861.64	56%	\$ 72,800.00	\$ 28,000.00
	4	22	\$ 7,041.03			
	5	16	\$ 4,618.95			
	6	38	\$ 3,912.20			
	7	4	\$ 3,187.96			
	9	15	\$ 16,536.53			
	<u>100</u>	<u>\$ 40,158.30</u>				
Mallory Fire	8	11	\$ 16,161.94	23%	\$ 29,900.00	\$ 11,500.00
	Totals: \$ 71,368.07			100%	\$ 130,000.00	\$ 50,000.00



**COUNTY OF PLACER**

**OFFICE OF  
COUNTY EXECUTIVE**  
THOMAS M. MILLER, County Executive Officer

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TO: Honorable Board of Supervisors

FROM: Kim M. Davis, Accountant Auditor II

*Kim Davis*

DATE: May 20, 2009

SUBJECT: **Fiscal Impact Statement**  
RQ048759 for BPO for Safety Supplies for Fire

The requisition amount is \$50,000. The department has budgeted correctly for this purchase and funding is available in the current and next year's fiscal budgets for Fire and Fire CSA Appropriations.