

MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: July 7, 2009

SUBJECT: Approve the Award of Competitive Bid No. 9891 to CalChem Enterprises for Liquid Coagulant Polymer for Wastewater Treatment in the Maximum Amount of \$202,000.00

ACTION REQUESTED

Approve the award of Competitive Bid No. 9891 to CalChem Enterprises of Modesto, CA, for liquid coagulant polymer for Wastewater Treatment, and authorize the Purchasing Manager to sign the resulting blanket purchase order in the maximum amount of \$202,000.00.

BACKGROUND

The Facility Services Department requires an annual contract for the purchase of liquid coagulant polymer on an as-needed basis for use in County-operated wastewater treatment plants and lift stations. In response to the unanticipated amount of polymer purchased in the last year, the department requested that new bids be solicited to establish updated product dosing information and pricing.

The Procurement Services Division distributed Bid No. 9891 via the County's E-Bid system to twelve registered vendors and posted the bid on the County's website. No addendums were issued for this bid. A total of two bids were received. A complete copy of the bid evaluation is attached. The bid evaluation calculated the total annual cost to treat wastewater by multiplying each bidder's bid price per gallon by the dosing ratio of each product offered, then multiplying by the estimated number of gallons to be treated by the County each year. The bid evaluation also considered prompt payment discounts, which affected the outcome of the bid. CalChem Enterprises submitted the lowest total bid. Based on the estimated gallons of effluent that will be treated at both treatment plants and comparing the dosing ratio information to the treatment plant's current effluent dosing rates, the department has requested a blanket purchase order in the maximum amount of \$202,000.00.

FISCAL IMPACT

The BPO resulting from this recommendation will be in the maximum amount of \$202,000.00 and will be effective from July 1, 2009 through June 30, 2010. Facility Services' Fiscal Impact Statement is attached.

Attachments:

- A. Bid Evaluation
- B. Facility Services' Fiscal Impact Statement

cc: Jim Durfee, Facility Services Director
Valerie Bayne, Facility Services Budget and Fiscal Operations Manager
Joe Majarucon, Facility Services Utilities Project Manager



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9891
Title: Liquid Coagulant Polymer
Due Date: 4/14/09

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 7/7/09

(Recommended award is highlighted)

Name of Firm			California Aluminum Chemicals		NTU Technologies, Inc.	
City/State			Modesto, CA		Solana Beach, CA	
Telephone			209-525-3932		858-792-9273	
Fax Number			209-525-8928		858-792-9681	
FOB Delivery Time			Destination		Destination	
LVP Certified? ⁽¹⁾			No		No	
Invoice Terms ⁽²⁾			1% 10, Net 30		Net 30	
			CC 2135		NTU Product 914	
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension
1	Price per gallon/bulk	1	5.64		5.992	
	Bidder's Dosing Ratio (gal/Mgal):		149.00		140.00	
	Cost to Treat 1 Million Gallons of Effluent:			840.36		838.88
	Cost to Treat 800 Million Gallons of Effluent:	800	840.36	672,288.00	838.88	671,104.00
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.			Subtotal	672,288.00	Subtotal	671,104.00
			8.25% Sales Tax	55,463.76	8.25% Sales Tax	55,366.08
			Freight	0.00	Freight	0.00
			Bid Total	727,751.76	Bid Total	726,470.08
(2) Invoice Terms of less than 10 days cannot be considered.			LVP	0.00	LVP	0.00
			Prompt Pay Disc	7,277.52	Prompt Pay Disc	0.00
			Ref. Price	\$720,474.24	Ref. Price	\$726,470.08

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FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors
FROM: James Durfee, Director
DATE: June 17, 2009
SUBJECT: **Fiscal Impact Statement**
RQ049058 for Liquid Coagulant Polymer for \$202,000.00

The Department of Facility Services has budgeted appropriately for this expense in the Sewer Maintenance Districts #1 and #3. Therefore there is sufficient funding available for this BPO.

