

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: September 8, 2009

SUBJECT: Approve the Renewal of a Countywide Blanket Purchase Order Using a Competitively Bid Public Agency Contract with Nextel for BlackBerry Radio/Cell Phones and Service in the Maximum amount of \$100,000.00

ACTION REQUESTED

Approve the renewal of a Countywide blanket purchase order (BPO) using a competitively bid public agency contract with Nextel Communications of Sacramento for as-needed purchases of BlackBerry radio/cellular phone devices and services, and authorize the Purchasing Manager to sign the resulting BPO in the maximum amount of \$100,000.00.

BACKGROUND

In order to capitalize on volume discount pricing and better manage the deployment of Nextel brand BlackBerry radio/cellular phone devices among approved County staff, your Board approved the award of a Countywide BPO to Nextel on November 8, 2005. The second renewal of that BPO expires on September 30, 2009.

The Procurement Services Division has negotiated a continuation of the current equipment prices for an additional one year period. In addition, under Nextel's competitively awarded contract by the State of California for Wireless Equipment and Services, the County will receive a 22 percent discount off Nextel's normal monthly call plan rates.

In accordance with Purchasing Policy Manual 1.3(e)(3), purchases against another public agency's competitively awarded contract are exempt from competition. Nextel's contract with the State of California meets this criterion.

FISCAL IMPACT

Based on the estimated purchase and recurring service costs for up to 160 BlackBerry devices, a not-to-exceed amount of \$100,000.00 is being requested for this renewal agreement with Nextel for the period August 31, 2009 through September 30, 2010. Each department will be billed directly by the vendor and is responsible for budgeting appropriately.

cc: Clark L. Moots, Director of Administrative Services
Jerry Gamez, IT Division Manager

