

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: December 8, 2009

SUBJECT: Approve the Award of a Purchase Order to AT&T DataComm Using a Competitively Awarded State of California Contract for Maintenance of Cisco Network Infrastructure Equipment and Software in the Amount of \$73,184.64

---

**ACTION REQUESTED**

Approve the award of a purchase order to AT&T DataComm of San Ramon, CA using a competitively awarded State of California contract for maintenance of Cisco network infrastructure equipment and software in the amount of \$73,184.64, and authorize the Purchasing Manager to sign the resulting purchase order.

**BACKGROUND**

The Administrative Services' Telecommunications Division is responsible for ensuring the operability of the County's Enterprise Data Network infrastructure. The network is comprised of various Cisco brand switches and routers. AT&T DataComm is an authorized Cisco service provider and has been successfully maintaining our equipment and software for the past several years. On January 29, 2007 the State awarded a contract (CALNET 2) for voice, data and video services to AT&T DataComm for the term January 30, 2007 through January 29, 2012. By using the terms of this CALNET 2 contract, the County receives a fifteen percent (15%) discount off of the list price for maintenance services.

AT&T DataComm has agreed to renew the County's support for the period of October 1, 2009 through September 30, 2010 at CALNET 2 pricing of \$73,184.64. This amount includes three additional sites: South Placer Justice Center, Child Support Services and Tahoe Area Rapid Transit.

In accordance with Purchasing Policy Manual 1.3(e)(3), a purchase made against another public agency's competitively awarded contract is exempt from the normal competitive bidding process. The CALNET 2 Contract meets this criterion.

**FISCAL IMPACT**

Attachment: Administrative Services Department Fiscal Impact Statement

CC: Jerry Gamez, IT Division Manager  
Sandy Hammock, Senior Administrative Services Officer

## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors

FROM: Clark Moots, Director of Administrative Services

DATE: December 8, 2009

SUBJECT: **Fiscal Impact Statement**

Approve a Purchase Order in the Amount of \$73,184.64 to AT&T DataComm Utilizing a Competitively Bid State of California Contract for Maintenance of Cisco Network Infrastructure Equipment and Software.

---

The Administrative Services Department's Telecommunications Division (Department) has budgeted appropriately for this Request and funding is available in the Telecommunications Division's FY 2009-10 Budget (02100).