

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: September 28, 2010

SUBJECT: Approve the Award of Competitive Bid No. 9985 to Sacramento Truck Center for Two 3,100 Gallon Water Trucks for the Department of Public Works Road Maintenance in the Total Amount of \$262,279.29

ACTION REQUESTED

Approve the award of competitive Bid No. 9985 to Sacramento Truck Center of Sacramento for two 3,100 gallon water trucks for the Department of Public Works, Road Maintenance Division in the total amount of \$262,279.29, and authorize the Purchasing Manager to sign the resulting purchase order (PO).

BACKGROUND

The Procurement Services Division developed Bid No. 9985 to solicit bids for two water trucks to be used during road maintenance projects. The Bid was sent to fifty-four vendors and posted on the County's website. Bids were received from four dealers: NorCal Kenworth, Riverview International Trucks, Sacramento Truck Center, and West-Mark.

The bid evaluation considered pricing for two conventional cab chassis with 3,100 gallon water bodies. Local vendor preference, early payment discount, and compliance to specifications were also considered during the bid evaluation. Pricing for optional \$0 deductible extended warranties and additional repair and parts manuals were provided by the vendors. These options were not considered in the bid evaluation, and will not be purchased by the County.

A complete evaluation summary is submitted as Attachment A. Based on their complete responsiveness to the bid requirements and lowest price, staff recommends approval to award the resulting PO to Sacramento Truck Center for two 2011 Freightliner M2 model trucks with Diamond Bilt model water bodies.

FISCAL IMPACT

Staff recommends your Board's approval to award Bid No. 9985 to Sacramento Truck Center in the total amount of \$262,279.29. DPW's Fiscal Impact Statement is attached (Attachment B).

Attachments

- A. Bid Evaluation
- B. Fiscal Impact Statement

cc: Chuck Gordon, DPW Fleet Services
Kevin Taber, DPW Road Maintenance



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9985
 Title: Water Trucks
 Due Date: 6/14/10

Buyer Name: Ben Bramer
 Phone: 530-889-4257
 Estimated Award Date: 8/24/10

(Recommended award is highlighted)

Name of Firm City/State		NorCal Kenworth Sacramento, CA	Riverview International Trucks, LLC West Sacramento, CA	Sacramento Truck Center Sacramento, CA	Sacramento Truck Center Sacramento, CA	Sacramento Truck Center Sacramento, CA	West-Mark Ceres, CA							
Telephone		916-371-3372	916-371-3110	916-286-2011	916-286-2011	916-286-2011	209-537-4747							
Fax Number		916-371-0737	916-372-8541				209-537-1753							
FOB Delivery Time		Freight Prepaid, Assumed by Vendor 120 day ARO	Freight Prepaid, Assumed by Vendor 180 days	Freight Prepaid, Assumed by Vendor 180 days	Freight Prepaid, Assumed by Vendor 180 days	Freight Prepaid, Assumed by Vendor 180 days	Freight Prepaid, Assumed by Vendor 120 days							
LVP Certified? ⁽¹⁾ Invoice Terms ⁽²⁾		No Net 30	No Net 30	No Net 30	No Net 30	No Net 30	No Net 30							
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1.1	10 Wheel Cab/Chassis with 3,100 Water Body	2	128,365.00	256,730.00	129,777.00	259,554.00	117,825.00	235,650.00	118,575.00	237,150.00	121,128.00	242,258.00	134,969.00	269,938.00
							Klein Body		CTE Body		Diamond Bit Body			
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.		Subtotal	256,730.00	256,730.00	Subtotal	259,554.00	21,180.23	21,413.21	Subtotal	237,150.00	19,986.29	19,986.29	Subtotal	269,938.00
		8.25% Sales Tax	21,180.23	21,180.23	8.25% Sales Tax	21,413.21	35.00	35.00	8.25% Sales Tax	19,564.88	35.00	35.00	8.25% Sales Tax	22,269.89
		Tire Fee	35.00	35.00	Tire Fee	35.00	35.00	35.00	Tire Fee	35.00	35.00	35.00	Tire Fee	35.00
		Bid Total	277,945.23	277,945.23	Bid Total	281,002.21	255,126.13	255,126.13	Bid Total	256,749.88	262,279.29	262,279.29	Bid Total	292,242.89
(2) Invoice Terms of less than 10 days were not considered in this evaluation.		LVP	0.00	0.00	LVP	0.00	0.00	0.00	LVP	0.00	0.00	0.00	LVP	0.00
		Prompt Pay Disc	0.00	0.00	Prompt Pay Disc	0.00	0.00	0.00	Prompt Pay Disc	0.00	0.00	0.00	Prompt Pay Disc	0.00
		Ref. Price	\$277,945.23	\$277,945.23	Ref. Price	\$281,002.21	\$255,126.13	\$255,126.13	Ref. Price	\$256,749.88	\$262,279.29	\$262,279.29	Ref. Price	\$292,242.89
							Non-responsive	Non-responsive		Non-responsive	Low Responsive Bid			

NOTE: Warranty Upgrades and Additional Manuals were not included in the bid evaluation per Bid Attribute 7. Sacramento Truck Center with CTE and Klein bodies were considered non-responsive.

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MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: August 10, 2010

SUBJECT: **Fiscal Impact Statement**
Purchase of Fixed Assets: - 2 ea. 10 wheel Chassis Water Trucks.

Sufficient funding is being budgeted at FY2010/2011 Final Budget in the amount of \$270,000 for Roads Division Fixed Asset budget for the purchase of Qty 2 10 Wheel Chassis Water Trucks.

