

PLACER COUNTY

ADMINISTRATIVE SERVICES DEPARTMENT

MEMORANDUM

TO: Honorable Board of Supervisors

FROM: Jerry Gamez, Assistant Director of Administrative Services

DATE: November 2, 2010

SUBJECT: Approve the Award of a Purchase Order to NexusIS for the Acquisition of a New NEC 8500 Telephone Switching System to Support the County's Voice Network and the Administrative Services Department's Capital Replacement Plan in the amount of \$211,973.01.

RECOMMENDATION

Approve the award of a purchase order to NexusIS of Pleasanton, CA for a new NEC telephone switching system and authorize the Purchasing Manager to sign the resulting purchase order in the amount of \$211,973.01 to support the Administrative Services Department's Capital Replacement Plan.

BACKGROUND

The Administrative Services Department's (Department) Telecommunication Division maintains the County's voice network. The Telecommunication Division has a requirement to purchase a new NEC 8500 telephone switching system to support the Department's Capital Replacement Plan.

The new NEC 8500 telephone switching system will support the Dewitt Government Center campus user departments and all remote County facilities currently supported on the County's voice network. The switching equipment is in compliance with County standards and fully integrates with the County's legacy voice network. Services supported by the new telephone switching system include Voice over Internet Protocols (VoIP), internal four digit dialing capabilities, voicemail and centralized billing.

NEC America Inc., the equipment manufacturer, has notified the Telecommunications Division that they have discontinued production and support of the current platform deployed at the County's Dewitt Government Center. The Department maintains a comprehensive Capital Replacement Plan and has budgeted appropriately to upgrade the Dewitt Center's legacy NEC system to a supportable platform during FY2010/11.

On September 30, 2010, Nexus IS presented the Department with a proposal in the amount of \$211,973.01 for the purchase of a NEC 8500 telephone switching system. Nexus IS' proposal is based on GSA Schedule 70 Contract pricing a General Services Administration cooperative purchasing agreement that supplies state and local agencies with NEC brand products and services at a volume discount rate of 30 percent below manufacturer's list price. In addition, NexusIS has also provided a \$48,265.94 software license (trade-in) credit for the NEC switching equipment being purchased. NexusIS is an authorized NEC Distributer and has successfully maintained the County's voice switch equipment for the past several years.

In accordance with Purchasing Policy Manual 1.3(i), telephone services and equipment purchases are exempt from the normal competitive bid process. Therefore, in order to proceed with this purchase your Board's approval is required.

FISCAL IMPACT

The resulting Purchase Order from this recommendation will not exceed \$211,973.01 and funding to support the acquisition of the NEC switching equipment is budgeted within the Administrative Services Department's Telecommunication FY2010/11 Fixed Asset Budget (02100).

Cc: Clark L. Moots, Director of Administrative Services
Ron Baker, Senior Administrative Services Officer
Sandy Hammock, Senior Administrative Services Officer
Jim Boggan, Purchasing Manager

Attachment: Fiscal Impact Statement

FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors

FROM: Jerry Gamez, Assistant Director of Administrative Services

DATE: November 2, 2010

SUBJECT: **Fiscal Impact Statement**

Approve the Award of a Purchase Order to NexusIS for the Acquisition of a New NEC 8500 Telephone Switching System to Support the County's Voice Network and the Administrative Services Department's Capital Replacement Plan in the amount of \$211,973.01.

The Administrative Services Department's Telecommunications Division has a requirement to purchase one new NEC 8500 brand telephone switching system to replace the end-of-life system supporting the Dewitt Government Center campus in Auburn, CA.

The Purchase Order resulting from this recommendation will not exceed \$211,973.01 and funding to support the acquisition of the NEC telephone switching equipment is budgeted within the Administrative Services Department's Telecommunication FY2010/11 Fixed Asset Budget (02100).

