

MEMORANDUM
PLACER COUNTY HEALTH AND HUMAN SERVICES
Community Health, Clinics, and Animal Services Division

TO: Honorable Board of Supervisors

FROM: Richard J. Burton, M.D., M.P.H.
Placer County Health Officer and Director of Health & Human Services
Mark Starr, D.V.M., M.P.V.M., Director of Community Health, Clinics, and Animal Services

DATE: December 14, 2010

SUBJECT: Medical Care Services Program - Dental Services Contract

ACTION REQUESTED:

Approve a contract with Chapa-De Indian Health Program, Inc. for dental services from January 1, 2011 through June 30, 2012 in the maximum amount of \$240,000, and authorize the Director of Health & Human Services to sign the contract and any subsequent amendments up to 10 percent of the total contract amount.

These costs are fully funded with County General Funds, with \$80,000 included in the Department's FY 2010-11 Final Budget, and \$160,000 to be included in the FY 2011-12 Base Budget.

BACKGROUND:

The provision of medical care to medically indigent adults has been a state-mandated responsibility of counties since 1982, and is provided in Placer County through the Medical Care Services Program (MCSP). In 1994, the Placer County Board of Supervisors established the existing scope of dental services to be provided to MCSP patients in the County's Dental Clinics.

Due to current fiscal limitations, Health and Human Services (HHS) undertook an evaluation of possible changes to the delivery of services and concluded that an outside dental provider may be more cost-effective for patients in the Auburn service area. This led to a structured bid process by Placer County Procurement on behalf of HHS, offering local dental providers an opportunity to bid on the provision of MCSP dental services to patients from the service area of the County's Auburn dental clinic. Through this competitive bid process, Chapa-De Indian Health Program submitted the lowest responsive and responsible bid which will result in savings to the County while assuring that the most important dental care can be provided to all eligible MCSP patients.

Chapa-De Indian Health Program Inc., in existence since 1976, has a strong reputation as a non-profit organization providing dental services to persons who reside in the region. Under this contract, Placer County MCSP patients would receive care at 11670 Atwood Road in Auburn. Chapa-De also provides after-hours emergency call service. Additionally, because they accept Medi-Cal, Medicare, private insurance, and have a sliding fee scale for private pay, MCSP patients that become ineligible for MCSP services may elect to continue their care with Chapa-De utilizing an alternate source of payment. By awarding this contract to Chapa-De, sustainable services in the greater Auburn, Roseville, and Lincoln communities will be ensured.

FISCAL IMPACT:

The Chapa-De Indian Health Program contract will provide up to \$160,000 in MCSP-funded services per year. The County will monitor contract implementation and utilization, ensuring patients receive quality services. The estimated net savings to the County will be \$55,500 for the remainder of FY 2010-11, and \$111,000 for FY 2011-12. The contract is fully funded with County General Funds, with \$80,000 included in the Department's FY 2010-11 Final Budget, and \$160,000 to be included in the FY 2011-12 Base Budget.

This contract is on file with the Clerk of the Board for your review.

