

**MEMORANDUM**  
**COUNTY OF PLACER**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: December 14, 2010

SUBJECT: Approve the Award of a Sole-Source Purchase Order to M-B Companies Inc. to Refurbish a Truck Mounted Paint Striper for Road Maintenance in the Total Amount of \$127,815.39

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**ACTION REQUESTED**

Approve the award of a sole-source purchase order to M-B Companies Inc. of Salem, OR, to refurbish a truck mounted paint striper for road maintenance in the total amount of \$127,815.39, and authorize the Purchasing Manager to sign the resulting purchase order.

**BACKGROUND**

The Department of Public Works Road Maintenance Division requested to upgrade and refurbish their truck mounted paint striper originally purchased in 1995 from TMT-Pathway. In 2006, M-B Companies Inc. of Salem, OR, purchased TMT-Pathway's Equipment Division and is now the sole authorized service center and sole distributor for parts for this unit. M-B Companies Inc. also possesses the technical knowledge and proprietary engineering information necessary to perform the proposed upgrades. This upgrade is expected to add another ten years of productive life to the unit.

M-B Companies Inc. submitted an estimate in the amount of \$127,815.39 for the proposed upgrade elements, labor costs, and freight charges. The Purchasing Policy Manual (PPM) Section 1.3(l) permits sole source procurement for a service which can only be purchased from one supplier due to its technological, specialized, or unique character. PPM Section 1.3(h) also exempts from competition purchases for the necessary repair of automotive and heavy equipment.

**FISCAL IMPACT**

Upon your Board's approval, a purchase order will be awarded to M-B Companies Inc. in the total amount of \$127,815.39. The Department of Public Works' Fiscal Impact Statement is attached.

Attachment: Department of Public Works' Fiscal Impact Statement

cc: Kevin Taber, DPW Road Maintenance  
Cynthia Taylor, DPW Administration

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# MEMORANDUM

DEPARTMENT OF PUBLIC WORKS  
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: December 14, 2010

SUBJECT: **Fiscal Impact Statement**  
Striper Refurbishment

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Sufficient funding is in the FY2010/2011 Budget in the amount of \$150,000 for Roads Division Fixed Asset budget for the Striper Refurbishment.