

PLACER COUNTY

ADMINISTRATIVE SERVICES DEPARTMENT

MEMORANDUM

TO: Honorable Board of Supervisors

FROM: Jerry Gamez, Assistant Director of Administrative Services *J. Gamez*

DATE: October 19, 2010

SUBJECT: Approve the Award of a Purchase Order to NexusIS for the Purchase of a NEC 8500 Telephone System to Support the South Placer Adult Correctional Facility Project in the amount of \$146,987.43.

RECOMMENDATION

Approve the award of a purchase order to NexusIS of Pleasanton, CA for the purchase of a NEC 8500 telephone system; and authorize the Purchasing Manager to sign the resulting purchase order in the amount of \$146,987.43 to support the South Placer Adult Correctional Facility Project.

BACKGROUND

The Administrative Services Department's Telecommunication Division (Department) maintains the County's NEC telephone network. On June 23, 2009 your Board approved a Design-Build Contract with McCarthy Building Company to deliver the South Placer Adult Correctional Facility.

The Department has identified a need to upgrade the existing NEC telephone switching equipment supporting the South Placer Justice Center campus to an 8500 series telephone system to facilitate the additional South Placer Adult Correctional Facility service requirements.

The NEC 8500 telephone system is in compliance with County standards and fully integrates with the County's legacy telephone network. Services supported by the new telephone system include Voice over Internet Protocols (VoIP), internal four digit dialing capabilities, voicemail and centralized billing.

On September 29, 2010, NexusIS presented the Department with a proposal in the amount of \$146,987.43 for the purchase of a NEC 8500 telephone system. NexusIS' proposal is based on GSA Schedule 70 Contract pricing a General Services Administration Cooperative Purchasing Agreement that supplies state and local agencies with NEC brand products and services at a volume discount rate of 30 percent below manufacturer's list price. In addition, NexusIS has also provided a \$10,425.40 software license (trade-in) credit for the NEC telephone equipment being upgraded to support these new services. NexusIS is an authorized NEC Distributor and has successfully maintained the County's telephone switching equipment for the past several years.

In accordance with Purchasing Policy Manual 1.3(i), telephone services and equipment purchases are exempt from the normal competitive bid process. Therefore, in order to proceed with this purchase your Board's approval is required.

FISCAL IMPACT

The resulting purchase order from this recommendation will not exceed \$146,987.43 and funding to support the acquisition of the NEC telephone equipment is budgeted within the Facility Services Department's South Placer Adult Correctional Facility Project – Project No. 4764.

Attachments: Fiscal Impact Statement

Cc: Clark L. Moots, Director of Administrative Services
Joel Swift, Deputy Director of Facility Services
Ron Baker, Senior Administrative Services Officer
Valerie Bayne, Administrative Services Manager
Sandy Hammock, Senior Administrative Services Officer
Jim Boggan, Purchasing Manager

FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors

FROM: Jerry Gamez, Assistant Director of Administrative Services *J.A.*

DATE: October 19, 2010

SUBJECT: **Fiscal Impact Statement**
Approve the Award of a Purchase Order to NexusIS for the Purchase of a NEC 8500 Telephone System to Support the South Placer Adult Correctional Facility Project in the amount of \$146,987.43.

The Administrative Services Department's Telecommunication Division (Department) maintains the County's NEC telephone network. The Department has identified a need to upgrade the existing NEC telephone switching equipment supporting the South Placer Justice Center campus to an 8500 series telephone system to facilitate the additional South Placer Adult Correctional Facility service requirements.

The Purchase Order resulting from this recommendation will not exceed \$146,987.43 and funding to support the acquisition of the NEC telephone equipment is budgeted within the Facility Services Department's South Placer Adult Correctional Facility Project – Project No. 4764.

