

**MEMORANDUM**  
**COUNTY OF PLACER**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: April 5, 2011

SUBJECT: Approve the Renewal of a Negotiated Blanket Purchase Order with Teichert  
Aggregates for Asphalt Concrete Used for Road Maintenance in the Maximum  
Amount of \$220,000.00

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**ACTION REQUESTED**

Approve the renewal of a negotiated Blanket Purchase Order (BPO) with Teichert Aggregates of Martis Valley for the as-needed purchase of asphalt concrete used for road maintenance in the maximum amount of \$220,000.00, and authorize the Purchasing Manager to sign the resulting BPO.

**BACKGROUND**

The Department of Public Works' Road Maintenance Division requires annual BPOs for the purchase of asphalt concrete on an as-needed basis for their road maintenance programs throughout Placer County. On March 16, 2010, your Board approved the renewal of competitive Bid No. 9871 with Vulcan Materials for asphalt concrete purchases in Western Placer County and also approved the award of a negotiated BPO with Teichert Aggregates for asphalt concrete purchases in Eastern Placer County. These BPOs expired on March 31, 2011.

Competitive Bid No. 10057 to replace the expiring asphalt concrete BPOs was released via the County's E-Bid system and the winning bid for Western Placer County was about 2 percent higher than last year's pricing. However no bids were received for the Eastern Placer County region. Therefore Procurement Services successfully negotiated an agreement with Teichert Aggregates to renew for another year at the same pricing, terms, and conditions as the previous BPO. Section 7.2 of the Purchasing Policy Manual allows the County to negotiate contracts for operational services and supplies based on geographic proximity to the County's site of operations.

**FISCAL IMPACT**

Upon your Board's approval, a BPO will be awarded to Teichert Aggregates in the maximum amount of \$220,000.00 for the period of April 1, 2011, through March 31, 2012. The Department of Public Works' Fiscal Impact Statement is attached.

Attachment: Department of Public Works' Fiscal Impact Statement

cc: Kevin Taber, DPW Road Maintenance  
Cynthia Taylor, DPW Administration

