

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors  
FROM: Jim Boggan, Purchasing Manager *JB*  
DATE: May 24, 2011  
SUBJECT: Approve the Award of Competitive Bid No. 10064 to VSS Emultech for Asphalt Emulsion Delivered and Spread in the Maximum Amount of \$300,000.00

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**ACTION REQUESTED**

Approve the award of Competitive Bid No. 10064 to VSS Emultech of West Sacramento for asphalt emulsion delivered and spread in the maximum amount of \$300,000.00, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Order (BPO).

**BACKGROUND**

The Department of Public Works Road Maintenance Division requires an annual blanket purchase order for the purchase of asphalt emulsion delivered and spread on an as-needed basis for various road maintenance projects including the department's chip seal program. Bid No. 10064 was released via the County's E-Bid system to thirty-nine potential bidders and was also posted on the County's website. A total of three responsive bids were received. Local vendor preference was considered but did not affect the outcome of the bid. The bids were evaluated on an all-or-none basis in accordance with the terms and conditions of the bid. VSS Emultech submitted the lowest responsive bid. A complete bid evaluation spreadsheet is submitted as Attachment A.

**FISCAL IMPACT**

Upon your Board's approval, a BPO will be awarded to VSS Emultech in the maximum amount of \$300,000.00 for the period of May 24, 2011, through March 31, 2012. The Department of Public Works' Fiscal Impact Statement is attached (refer to Attachment B).

Attachments: A – IFB 10064 Evaluation Spreadsheet  
B – Department of Public Works' Fiscal Impact Statement

cc: Kevin Taber, DPW Road Maintenance  
Cynthia Taylor, DPW Administration



**COUNTY OF PLACER, AUBURN, CA**

**BID EVALUATION & AWARD RECOMMENDATION**

**Bid No.** 10064  
**Title:** Asphalt Emulsion Delivered & Spread  
**Due Date:** 5/4/11 @ 2:30 pm

**Buyer Name:** Jon Manning  
**Phone:** 530-889-4290  
**Estimated Award Date:** 5/24/11

		Name of Firm	Centerline Road Oils		Kent's Oil Service, Inc.		VSS Emultech	
		City/State	Newcastle, CA		Stockton, CA		West Sacramento, CA	
		Telephone	530-885-1977		209-463-4762		916-371-8480	
		Fax Number	530-885-8084		209-463-2566		916-371-2457	
		CSLB License Number	860629		705296		809868	
		CA Motor Carrier Permit Number	0036998		383861		0015173	
		Submitted a Signed Non-Collusion Affidavit?	Yes		Yes		Yes	
		LVP Certified? <sup>(1)</sup>	Yes		No		No	
		Invoice Terms <sup>(2)</sup>	Net 30		10% 11 Days, Net 30		Net 30	
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
<b>PACKAGE 1 - LMCRS2H ASPHALTIC EMULSION</b>								
1.1	LMCRS2H for jobs between Granite Bay/Folsom to Loomis	250	1,119.00	279,750.00	737.75	184,437.50	602.00	150,500.00
1.2	LMCRS2H for jobs between Loomis to Meadow Vista	125	1,119.00	139,875.00	738.68	92,335.00	602.00	75,250.00
1.3	LMCRS2H for jobs between Meadow Vista to Colfax	100	1,119.00	111,900.00	742.43	74,243.00	602.00	60,200.00
1.4	LMCRS2H for jobs north and east of the Foresthill Bridge	100	1,220.00	122,000.00	744.65	74,465.00	602.00	60,200.00
<b>PACKAGE 2 - CQS1H 50/50 ASPHALTIC EMULSION</b>								
2.1	CQS1H for jobs between Granite Bay/Folsom to Loomis	30	1,075.00	32,250.00	437.50	13,125.00	309.00	9,270.00
2.2	CQS1H for jobs between Loomis to Meadow Vista	30	1,075.00	32,250.00	438.99	13,169.70	309.00	9,270.00
2.3	CQS1H for jobs between Meadow Vista to Colfax	30	1,075.00	32,250.00	444.98	13,349.40	309.00	9,270.00
2.4	CQS1H for jobs north and east of the Foresthill Bridge	30	1,150.00	34,500.00	448.53	13,455.90	309.00	9,270.00
			<b>Subtotal</b>	<b>784,775.00</b>	<b>Subtotal</b>	<b>478,580.50</b>	<b>Subtotal</b>	<b>383,230.00</b>
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid. LVP Credit cannot exceed \$5,000.00 in accordance with Purchasing Policy Manual Section 1.2(f)			<b>8.25% Sales Tax</b>	<b>64,743.94</b>	<b>8.25% Sales Tax</b>	<b>39,482.89</b>	<b>8.25% Sales Tax</b>	<b>31,616.48</b>
			<b>Freight</b>	<b>0.00</b>	<b>Freight</b>	<b>0.00</b>	<b>Freight</b>	<b>0.00</b>
(2) Invoice Terms of less than 10 days cannot be considered.			<b>Bid Total</b>	<b>849,518.94</b>	<b>Bid Total</b>	<b>518,063.39</b>	<b>Bid Total</b>	<b>414,846.48</b>
			<b>LVP</b>	<b>5,000.00</b>	<b>LVP</b>	<b>0.00</b>	<b>LVP</b>	<b>0.00</b>
			<b>Prompt Pay Disc</b>	<b>0.00</b>	<b>Prompt Pay Disc</b>	<b>51,806.34</b>	<b>Prompt Pay Disc</b>	<b>0.00</b>
			<b>Ref. Price</b>	<b>\$844,518.94</b>	<b>Ref. Price</b>	<b>\$466,257.05</b>	<b>Ref. Price</b>	<b>\$414,846.48</b>



