

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: May 24, 2011

SUBJECT: Approve the Award of Competitive Bid No. 10059 to Maaco Collision Repair & Auto Painting and Meadow Vista Autocraft for Automotive Body Repairs and Painting Services in the Maximum Aggregate Amount of \$180,000.00

ACTION REQUESTED

Approve the award of Competitive Bid No. 10059 to Maaco Collision Repair & Auto Painting of Roseville and Meadow Vista Autocraft of Meadow Vista for automotive body repairs and painting services in the maximum aggregate amount of \$180,000.00, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Orders (BPOs) and to transfer funds between BPOs as necessary to meet the County's needs.

BACKGROUND

The Department of Public Works Fleet Services Division requires annual blanket purchase orders for automotive body repair and painting services as needed in Western Placer County. Bid No. 10059 was released via the County's E-Bid system to fifty-five potential bidders and was also posted on the County's website. A total of four responsive bids were received. Local vendor preference was considered but did not affect the outcome of the bid. For Western Placer County, the recommended primary vendor is Maaco Collision Repair & Auto Painting and the recommended secondary vendor is Meadow Vista Autocraft. No responsive bids were received for Eastern Placer County. A complete evaluation spreadsheet is submitted as Attachment A.

FISCAL IMPACT

Upon your Board's approval, BPOs will be awarded to Maaco Collision Repair & Auto Painting and Meadow Vista Autocraft for the period of June 1, 2011, through June 30, 2012 in the maximum amounts listed below.

1. Maaco Collision Repair & Auto Painting in the maximum amount of \$144,000.00; and
2. Meadow Vista Autocraft in the maximum amount of \$36,000.00.

Attachments: A. IFB 10059 Evaluation Spreadsheet
B. Department of Public Works' Fiscal Impact Statement

cc: Chuck Gordon, DPW Fleet Services
Cynthia Taylor, DPW Administration

RECOMMENDED AWARD OF BID NO. 10059 - AUTOMOTIVE BODY REPAIR AND PAINTING SERVICE

PRIMARY AWARD

<i>Bidder</i>	<i>Region</i>	<i>Ref Price</i>	<i>*Factor</i>	<i>Max. Aggregate Award Amount</i>	<i>Recommended BPO Award Amount</i>
<i>Maaco Collision Repair</i>	<i>Western PC</i>	\$ 11,094.90	80%	\$ 180,000.00	\$ 144,000.00

SECONDARY AWARD

<i>Bidder</i>	<i>Region</i>	<i>Ref Price</i>	<i>*Factor</i>	<i>Max. Aggregate Award Amount</i>	<i>Recommended BPO Award Amount</i>
<i>Meadow Vista Autocraft</i>	<i>Western PC</i>	\$ 13,115.00	20%	\$ 180,000.00	\$ 36,000.00

* - BPO's shall be awarded to a primary and secondary service provider in the maximum aggregate amount of \$180,000.00. Fleet Services anticipates services to be split approximately 80% and 20% between the primary and secondary service provider.



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION - BID PACKAGE #1: WESTERN PLACER COUNTY

Bid No. 10059
Title: Auto. Body Repair & Painting Services
Due Date: 3/31/11 @ 2:30 pm

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 5/24/11

(Recommended award is highlighted)

			American Body & Frame		Maaco Collision Repair		Meadow Vista Autocraft		Winner Chevrolet	
Name of Firm City/State			Auburn, CA		Roseville, CA		Meadow Vista, CA		Colfax, CA	
Telephone Fax Number			530-823-1202 530-823-8501		916-782-6555 916-782-9291		530-878-7706 530-878-0734		530-346-8313 530-346-8407	
Automobile Repair Dealer License # Submitted Evidence of I-CAR or Equivalent Certification? California Environmental Protection Agency ID #			ARD00185094 No CAD982495590		ARD00250077 No CAL000318732		ARD00166675 No CAL921563225		ARD00257397 Yes CAL982347353	
LVP Certified? ⁽¹⁾ Invoice Terms ⁽²⁾			Yes Net 30		Yes 2% 15 Days, Net 45		No Net 30		Yes Net 30	
Item No.	Item Description	Est. Qty.	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1.1	Hourly labor rate for automotive body work	60	70.00	4,200.00	42.00	2,520.00	47.00	2,820.00	50.00	3,000.00
1.2	Hourly labor rate for automotive paint work	60	70.00	4,200.00	42.00	2,520.00	47.00	2,820.00	50.00	3,000.00
1.3	Hourly labor rate for automotive mechanical work	60	70.00	4,200.00	42.00	2,520.00	47.00	2,820.00	50.00	3,000.00
1.4	Hourly labor rate for automotive frame work	60	70.00	4,200.00	42.00	2,520.00	47.00	2,820.00	50.00	3,000.00
1.5	Percent discount off of retail price for OEM parts	500	2.00%	490.00	5.00%	475.00	6.00%	470.00	10.00%	450.00
1.6	Percent discount off of retail price for aftermarket parts	500	2.00%	490.00	15.00%	425.00	6.00%	470.00	10.00%	450.00
1.7	Percent discount off of retail price for used parts	500	2.00%	490.00	10.00%	450.00	6.00%	470.00	5.00%	475.00
1.8	Percent discount off of retail price for paint products & supplies	500	0.00%	500.00	0.00%	500.00	15.00%	425.00	10.00%	450.00
1.9	Percent discount off of total number of repair hours per job estimate	0	0.00%	0.00	0.00%	0.00	0.00%	0.00	0.00%	0.00
			Bid Total	18,770.00	Bid Total	11,930.00	Bid Total	13,115.00	Bid Total	13,825.00
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.			LVP	938.50	LVP	596.50	LVP	0.00	LVP	691.25
			Prompt Pay Disc.	0.00	Prompt Pay Disc.	238.60	Prompt Pay Disc.	0.00	Prompt Pay Disc.	0.00
			Ref. Price	\$ 17,831.50	Ref. Price	\$ 11,094.90	Ref. Price	\$ 13,115.00	Ref. Price	\$ 13,133.75
(2) Invoice Terms of less than 10 days cannot be considered.										

279



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION - BID PACKAGE #2: EASTERN PLACER COUNTY

Bid No. 10059
Title: Auto. Body Repair & Painting Services
Due Date: 3/31/11 @ 2:30 pm

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 5/24/11

(Recommended award is highlighted)

			American Body & Frame	Maaco Collision Repair	Meadow Vista Autocraft			
Name of Firm			Auburn, CA	Roseville, CA	Meadow Vista, CA			
City/State								
Telephone			530-823-1202	916-782-6555	530-878-7706			
Fax Number			530-823-8501	916-782-9291	530-878-0734			
Automobile Repair Dealer License #			ARD00185094	ARD00250077	ARD00166675			
Submitted Evidence of I-CAR or Equivalent Certification?			No	No	No			
California Environmental Protection Agency ID #			CAD982495590	CAL000318732	CAL921563225			
LVP Certified? ⁽¹⁾			Yes	Yes	No			
Invoice Terms ⁽²⁾			Net 30	2% 15 Days, Net 45	Net 30			
Item No.	Item Description	Est. Qty.	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1.1	Hourly labor rate for automotive body work	60	No Bid		No Bid		50.00	3,000.00
1.2	Hourly labor rate for automotive paint work	60					50.00	3,000.00
1.3	Hourly labor rate for automotive mechanical work	60					50.00	3,000.00
1.4	Hourly labor rate for automotive frame work	60					50.00	3,000.00
1.5	Percent discount off of retail price for OEM parts	500					10.00%	450.00
1.6	Percent discount off of retail price for aftermarket parts	500					10.00%	450.00
1.7	Percent discount off of retail price for used parts	500					5.00%	475.00
1.8	Percent discount off of retail price for paint products & supplies	500					10.00%	450.00
1.9	Percent discount off of total number of repair hours per job estimate	0					0.00%	0.00
			Bid Total	0.00	Bid Total	-	Bid Total	-
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.			LVP	0.00	LVP	0.00	LVP	0.00
			Prompt Pay Disc.	0.00	Prompt Pay Disc.	0.00	Prompt Pay Disc.	0.00
			Ref. Price	\$ -	Ref. Price	\$ -	Ref. Price	\$ -
(2) Invoice Terms of less than 10 days cannot be considered.							Ref. Price	\$ 13,133.75
Non-responsive bid - Vendor's location is outside County-defined geographic location.								

280

MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: May 24, 2011

SUBJECT: **Fiscal Impact Statement**
Purchase of Fleet Body Work and Painting Services – Western Placer County

Sufficient funding has been budgeted in the amount of \$180,000 in the FY 2010-11 Fleet Services budget.

