

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: June 7, 2011

SUBJECT: Approve the Award of Competitive Bid No. 10090 to San Diego Police Equipment Company and Miwall Corporation for Ammunition in the Total Aggregate Amount of \$84,808.93

ACTION REQUESTED

Approve the award of competitive Bid No. 10090 to San Diego Police Equipment Company of San Diego, CA, and Miwall Corporation of Grass Valley, for the purchase of various types of ammunition in the total aggregate amount of \$84,808.93, and authorize the Purchasing Manager to sign the resulting purchase orders.

BACKGROUND

The Probation Department and the Sheriff's Department Training Division submitted requests to purchase various types of ammunition for training and active duty operations. Procurement Services solicited Invitation for Bid (IFB) No. 10090 via the County's E-Bid system and advertised the IFB on the County's website. A total of three responsive bids were received. No registered local vendors responded to this IFB. The bids were evaluated by line item in accordance with the terms and conditions of the IFB. The bid evaluation and award recommendation is submitted as Attachment A.

The bid evaluation illustrates that Miwall Corporation is the only bidder for Bid Line Item #3.16 and San Diego Police Equipment Company is the lowest responsive bidder for the remaining bid line items.

FISCAL IMPACT

Upon your Board's approval, purchase orders will be awarded to San Diego Police Equipment Company and Miwall Corporation in the aggregate amount of \$84,808.93, including sales tax, as follows:

- San Diego Police Equipment Company in the aggregate amount of \$82,752.18
- Miwall Corporation in the total amount of \$2,056.75

The Probation and Sheriff's Departments' Fiscal Impact Statements are attached (refer to Attachments B and C).

Attachments: A. IFB 10090 Evaluation Spreadsheet and Recommended Awards
B. Probation Department Fiscal Impact Statement
C. Sheriff's Department Fiscal Impact Statement

cc: Steven Morrill, Sheriff's Department
Janice Gage, Sheriff's Department
Chris Artim, Probation Department

RECOMMENDED AWARDS			
SD Police Equipment		Miwall Corporation	
Line Item #1.1 - \$	4,626.90	Line Item #3.16 - \$	1,900.00
Line Item #1.2 - \$	2,173.60		
Bid Package #2 - \$	5,770.90		
Line Item #3.1 - \$	1,850.76		
Line Item #3.2 - \$	4,081.00		
Line Item #3.3 - \$	3,497.60		
Line Item #3.4 - \$	2,608.32		
Line Item #3.5 - \$	10,163.50		
Line Item #3.6 - \$	1,537.14		
Line Item #3.7 - \$	3,322.80		
Line Item #3.8 - \$	876.44		
Line Item #3.9 - \$	1,931.04		
Line Item #3.10 - \$	1,177.65		
Line Item #3.11 - \$	5,447.50		
Line Item #3.12 - \$	2,096.00		
Line Item #3.13 - \$	319.28		
Line Item #3.14 - \$	10,452.00		
Line Item #3.15 - \$	14,513.00		
Subtotal	76,445.43	Subtotal	1,900.00
8.25% Sales Tax	6,306.75	8.25% Sales Tax	156.75
Freight	0.00	Freight	0.00
Bid Total	82,752.18	Bid Total	2,056.75
LVP	0.00	LVP	0.00
Prompt Pay Disc	0.00	Prompt Pay Disc	0.00
Ref. Price	\$82,752.18	Ref. Price	\$2,056.75

TOTAL RECOMMENDED AWARD AMOUNT: \$84,808.93

COUNTY OF PLACER, AUBURN, CA

BID EVALUATION

Bid No. 10090
Title: Ammunition
Due Date: 5/10/11 @ 2:30 pm

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 6/7/11

(Recommended award is highlighted)

		Name of Firm	San Diego Police Equip.		Miwall Corporation		BVAC Inc.	
		City/State	San Diego, CA		Grass Valley, CA		Stevensville, MT	
		Telephone	800-367-8989		530-273-1047		406-777-2641	
		Fax Number	858-974-8530		530-273-1107		406-777-2372	
		FOB	Destination		Destination		Destination	
		Delivery Time	See Below		See Below		See Below	
		LVP Certified? ⁽¹⁾	No		No		No	
		Invoice Terms ⁽²⁾	Net 30		Net 30		Net 30	
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1.1	PACKAGE 1 - HANDGUN AMMUNITION - PROBATION DEPT. 9mm Luger, 115 grain, FMJ. Winchester #Q4172 or equal.	30	154.23	4,626.90	220.00	6,600.00	179.00	5,370.00
	Brand Bid:		Federal AE9DP		USA9mmVP Win 9mm Value Pack		BV9-2N	
	Delivery Time:		60-90 days ARO		7 days ARO		30 days ARO	
1.2	.40 caliber, 180 grain, FMJ. Winchester #Q4238 or equal.	10	217.36	2,173.60	240.00	2,400.00	239.00	2,390.00
	Brand Bid:		Federal #AE40R1		Winchester #Q4356 Win. 180 gr.		BV40-2N	
	Delivery Time:		30 days ARO		7 days ARO		30 days ARO	
	Subtotal		6,800.50		9,000.00		7,760.00	
	8.25% Sales Tax		561.04		8.25% Sales Tax 742.50		8.25% Sales Tax 640.20	
	Freight		0.00		Freight 0.00		Freight 0.00	
	Bid Total		7,361.54		Bid Total 9,742.50		Bid Total 8,400.20	
	LVP		0.00		LVP 0.00		LVP 0.00	
	Prompt Pay Disc		0.00		Prompt Pay Disc 0.00		Prompt Pay Disc 0.00	
	Ref. Price		\$7,361.54		Ref. Price \$9,742.50		Ref. Price \$8,400.20	
2.1	PACKAGE 2 - RIFLE AND HANDGUN AMMUNITION - SHERIFF DEPT. TAHOE SUBSTATION .223 Rem. (5.56 x 45mm), 55 grain, FMJ-BT rifle ammunition, Federal Premium AE223	7	145.13	1,015.91	NO BID		NO BID	
	Delivery Time:		60-90 days ARO					
2.2	40 S&W, 180 grain, FMJ handgun ammunition, Federal Premium #AE40R1	10	217.36	2,173.60	NO BID		NO BID	
	Delivery Time:		30 days ARO					
2.3	357 Magnum, 158 grain, GDHP handgun ammunition, Speer LE Gold Dot #53960	1	438.22	438.22	NO BID		NO BID	
	Delivery Time:		180-300 days ARO					
2.4	38 Special +P, 125 grain, GDHP handgun ammunition, Speer LE Gold Dot #53720	3	321.84	965.52	NO BID		NO BID	
	Delivery Time:		120-180 days ARO					



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION

Bid No. 10090
Title: Ammunition
Due Date: 5/10/11 @ 2:30 pm

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 6/7/11

(Recommended award is highlighted)

Name of Firm		San Diego Police Equip.		Miwall Corporation		BVAC Inc.		
City/State		San Diego, CA		Grass Valley, CA		Stevensville, MT		
Telephone		800-367-8989		530-273-1047		406-777-2641		
Fax Number		858-974-8530		530-273-1107		406-777-2372		
FOB		Destination		Destination		Destination		
Delivery Time		See Below		See Below		See Below		
LVP Certified? ⁽¹⁾		No		No		No		
Invoice Terms ⁽²⁾		Net 30		Net 30		Net 30		
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
2.5	380 Auto, 90 grain, GDHP handgun ammunition, Speer LE Gold Dot #53606	3	392.55	1,177.65	NO BID		NO BID	
	Delivery Time:		30-60 days ARO					
	Subtotal			5,770.90	Subtotal	0.00	Subtotal	0.00
	8.25% Sales Tax			476.10	8.25% Sales Tax	0.00	8.25% Sales Tax	0.00
	Freight			0.00	Freight	0.00	Freight	0.00
	Bid Total			6,247.00	Bid Total	0.00	Bid Total	0.00
	LVP			0.00	LVP	0.00	LVP	0.00
	Prompt Pay Disc			0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00
	Ref. Price			\$6,247.00	Ref. Price	\$0.00	Ref. Price	\$0.00
3.1	PACKAGE 3 - RIFLE, SHOTGUN, AND HANDGUN AMMUNITION - SHERIFF DEPT. AUBURN MAIN STATION 9mm Luger, 115 grain, FMJ handgun ammunition, Federal Premium #AE9DP	12	154.23	1,850.76	220.00	2,640.00	NO BID	
	Delivery Time:		60-90 days ARO		7 days ARO			
3.2	9mm Luger, 147 grain, TMJ FN handgun ammunition, Speer LE Blazer Clean-Fire #3462	25	163.24	4,081.00	NO BID		NO BID	
	Delivery Time:		120-180 days ARO					
3.3	40 S&W, 180 grain, GDHP handgun ammunition, Speer LE Gold Dot #53962	10	349.76	3,497.60	NO BID		NO BID	
	Delivery Time:		180-240 days ARO					
3.4	40 S&W, 180 grain, FMJ handgun ammunition, Federal Premium #AE40R1	12	217.36	2,608.32	NO BID		NO BID	
	Delivery Time:		30 days ARO					
3.5	40 S&W, 180 grain, TMJ FN handgun ammunition, Speer LE Blazer Clean-Fire #3592	50	203.27	10,163.50	NO BID		NO BID	
	Delivery Time:		60-120 days ARO					
3.6	45 Auto, 230 grain, FMJ handgun ammunition, Federal Premium #AE45A	6	256.19	1,537.14	NO BID		NO BID	
	Delivery Time:		300 days ARO					



COUNTY OF PLACER, AUBURN, CA

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Due Date: 5/10/11 @ 2:30 pm

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 6/7/11

(Recommended award is highlighted)

		San Diego Police Equip.		Miwall Corporation		BVAC Inc.		
Name of Firm		San Diego, CA		Grass Valley, CA		Stevensville, MT		
City/State		San Diego, CA		Grass Valley, CA		Stevensville, MT		
Telephone		800-367-8989		530-273-1047		406-777-2641		
Fax Number		858-974-8530		530-273-1107		406-777-2372		
FOB		Destination		Destination		Destination		
Delivery Time		See Below		See Below		See Below		
LVP Certified? ⁽¹⁾		No		No		No		
Invoice Terms ⁽²⁾		Net 30		Net 30		Net 30		
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
3.7	45 Auto, 230 grain, TMJ RN handgun ammunition, Speer LE Blazer Clean-Fire #3571	15	221.52	3,322.80	NO BID		NO BID	
	Delivery Time:		60-120 days ARO					
3.8	357 Magnum, 158 grain, GDHP handgun ammunition, Speer LE Gold Dot #53960	2	438.22	876.44	NO BID		NO BID	
	Delivery Time:		180-300 days ARO					
3.9	38 Special +P, 125 grain, GDHP handgun ammunition, Speer LE Gold Dot #53720	6	321.84	1,931.04	NO BID		NO BID	
	Delivery Time:		120-180 days ARO					
3.10	380 Auto, 90 grain, GDHP handgun ammunition, Speer LE Gold Dot #53606	3	392.55	1,177.65	NO BID		NO BID	
	Delivery Time:		30-60 days ARO					
3.11	12 Gauge, 00 Buck, 12 Pellets, 2-3/4" shotgun ammunition, Federal Premium Vitalshok Buckshot #P156-00	25	217.90	5,447.50	NO BID		NO BID	
	Delivery Time:		30-60 days ARO					
3.12	12 Gauge, 1 oz. rifled hollow point slug, 2-3/4" shotgun ammunition, Federal Powershok Rifled Slug #F127RS	20	104.80	2,096.00	NO BID		NO BID	
	Delivery Time:		30 days ARO					
3.13	12 Gauge, #8 Birdshot, 2-3/4" shotgun ammunition, Federal Powershok Game-Shok Upland Game #H121-8	4	79.82	319.28	NO BID		NO BID	
	Delivery Time:		30-60 days ARO					
3.14	5.56mm, 55 grain, FMJ ammunition on 10-round stripper clips, Federal #XM193A	40	261.30	10,452.00	NO BID		NO BID	
	Delivery Time:		90-120 days ARO					
3.15	223 Rem. (5.56 x 45mm), 55 grain, FMJ-BT rifle ammunition, Federal Premium #AE223	100	145.13	14,513.00	NO BID		NO BID	
	Delivery Time:		60-90 days ARO					

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		Fax Number	858-974-8530	530-273-1107	406-777-2372			
		FOB	Destination	Destination	Destination			
		Delivery Time	See Below	See Below	See Below			
		LVP Certified? ⁽¹⁾	No	No	No			
		Invoice Terms ⁽²⁾	Net 30	Net 30	Net 30			
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
3.16	.308 WIN, 168 grain, A-MAX TAP Precision rifle ammunition, Hornady #80965	100	NO BID		19.00	1,900.00	NO BID	
	Delivery Time:							
			Subtotal	63,874.03	Subtotal	4,540.00	Subtotal	0.00
			8.25% Sales Tax	5,269.61	8.25% Sales Tax	374.55	8.25% Sales Tax	0.00
			Freight	0.00	Freight	0.00	Freight	0.00
			Bid Total	69,143.64	Bid Total	4,914.55	Bid Total	0.00
			LVP	0.00	LVP	0.00	LVP	0.00
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00
			Ref. Price	\$69,143.64	Ref. Price	\$4,914.55	Ref. Price	\$0.00
(1)	Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.		Subtotal	76,445.43	Subtotal	13,540.00	Subtotal	7,760.00
			8.25% Sales Tax	6,306.75	8.25% Sales Tax	1,117.05	8.25% Sales Tax	640.20
			Freight	0.00	Freight	0.00	Freight	0.00
			Bid Total	82,752.18	Bid Total	14,657.05	Bid Total	8,400.20
(2)	Invoice Terms of less than 10 days cannot be considered.		LVP	0.00	LVP	0.00	LVP	0.00
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00
			Ref. Price	\$82,752.18	Ref. Price	\$14,657.05	Ref. Price	\$8,400.20

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FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors
FROM: Christopher Artim, Senior Administrative Services Officer
DATE: June 7, 2011
SUBJECT: **Fiscal Impact Statement**
Bid number 10090 for Ammunition

Fiscal Impact Statement Examples

1. The department has sufficient funding

The Probation Department has budgeted appropriately for this BPO and funding is available in the FY 2010/2011 department budget.

The department has up to \$10,000 available in State training funds available for this award during the current fiscal year. The ammunition purchased with this bid will be used for the Department to provide training and qualifications for sworn staff every 90 days as required by law.

PLACER COUNTY
SHERIFF
CORONER-MARSHAL



FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors

FROM: Sheriff Edward Bonner

DATE: June 7, 2011

SUBJECT: Fiscal Impact Statement

Sheriff's Department Training Auburn Division Ammunition RQ053163 (\$71,200.39)

Sheriff's Department Training Tahoe Division Ammunition RQ053142 (\$6,247.00)

The ammunition purchase of the combined two requisitions listed above in the total amount of \$77,447.39 exceeds \$50,000.00. Funds are included in the current FY 2010/2011 Sheriff's Department budget for these expenses resulting in no additional fiscal impact to the General Fund.