

MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Clark Moots, Director of Administrative Services 

DATE: August 9, 2011

SUBJECT: Approve the Award of Competitive Bid No. 10099 to Gold Country Hydraulic & Hose Inc. for Hydraulic Component Rebuild and Repair Services in the Total Aggregate Amount of \$54,000.00

ACTION REQUESTED

Approve the award of competitive Bid No. 10099 to Gold Country Hydraulic & Hose Inc. of Chico, CA, for hydraulic component rebuild and repair services in the total aggregate amount of \$54,000.00, and authorize the Purchasing Manager to sign the resulting blanket purchase orders (BPOs).

BACKGROUND

The Placer County Fire Department and the Department of Public Works Fleet Services Division require annual BPOs for the purchase of hydraulic components as well as hydraulic component rebuild and repair services on an as-needed basis for the County's fleet of vehicles and heavy equipment. Both departments' current BPOs expired on June 30, 2011.

The Procurement Services Division solicited competitive bids for hydraulic component rebuild and repair services on behalf of the departments. Thirty-two bidders were notified of Invitation for Bid No. 10099 which was also posted on the County's website. The sole bidder is Gold Country Hydraulic & Hose, Inc. The vendor is the departments' previous contractor. Gold Country's bid prices represent an 8.49 percent decrease compared to last year's pricing. A price comparison is included as Attachment A.

FISCAL IMPACT

The BPOs resulting from this recommendation will be awarded to Gold Country Hydraulic & Hose Inc. in the total aggregate amount of \$54,000.00 for the period of August 9, 2011, through June 30, 2012. The BPO amounts will be as follows: Placer County Fire in the maximum amount of \$6,500.00 and DPW in the maximum amount of \$47,500.00. The Departments' Fiscal Impact Statements are attached (refer to Attachments B and C).

Attachments: A – Bid Pricing Comparison
B – Placer County Fire's Fiscal Impact Statement
C – Fleet Services' Fiscal Impact Statement

cc: Scott Lindgren, Division Chief-South Operations
Kim Davis, Account Auditor II
Cynthia Taylor, Account Clerk-Journey
Chuck Gordon, Public Works Manager-Fleet Operations



BID PRICING COMPARISON

Bid No. 10099
Title: Hydraulic Component Rebuild & Repair Services
Due Date: 6/7/11

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 7/12/11

Pricing Up To 6/30/11 Pricing from Bid #10099

		Name of Firm	Gold Country Hydraulics	Gold Country Hydraulics		
		City/State	Chico/CA	Chico/CA		
		Contact	Tom Knight	Tom Knight		
		Telephone	530-343-0144	530-343-0144		
		Fax Number	530-343-8612	530-343-8612		
		FOB	Destination	Destination		
		LVP Certified? ⁽¹⁾	No	No		
		Invoice Terms ⁽²⁾	2%/10 days, Net 30	1%/10 days, Net 30		
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension
Package 1 - Hydraulic Components						
1.1	Prince Hydraulic Cylinder, PMC-4400B	1	281.38	281.38	292.38	292.38
1.2	Prince Hydraulic Cylinder, PMC-5642	1	436.75	436.75	452.75	452.75
1.3	Norland Steer Cylinder, C4455111000	1	No Bid	No Bid	No Bid	No Bid
1.4	Norland Steer Cylinder, C4455121000	1	No Bid	No Bid	No Bid	No Bid
1.5	Sander Spinner Motor, 101-1001-009	1	193.77	193.77	198.75	198.75
			Subtotal	911.90	Subtotal	943.88
			8.25% Sales Tax	75.23	8.25% Sales Tax	77.87
			Bid Total	987.13	Bid Total	1,021.75
Package 2 - Hydraulic Component Rebuild Costs						
2.1	CAT Roller Drum Motor, 1G4795	1	644.46	644.46	397.60	397.60
2.2	CAT Roller Hydraulic Pump, 1G4619	1	1,699.90	1,699.90	1,056.70	1,056.70
2.3	Johnston Gutter Broom Motor, 309297	1	1,093.75	1,093.75	389.36	389.36
2.4	Sander Spinner Motor, 101-1001-009	1	193.77	193.77	124.00	124.00
2.5	Norland Steer Cylinder, C4455111000	1	No Bid	No Bid	201.50	201.50
2.6	Norland Steer Cylinder, C4455121000	1	No Bid	No Bid	201.50	201.50
2.7	Clark Plow Lift Cylinder, 5209177	1	No Bid	No Bid	215.75	215.75
2.8	Clark Steer Cylinder, 5209174	1	No Bid	No Bid	352.00	352.00
2.9	Clark Steer Cylinder, 5209171	1	No Bid	No Bid	352.00	352.00
2.10	Bitelli Roller Drive Motor, 664805	1	419.15	419.15	No Bid	No Bid
			Subtotal	4,051.03	Subtotal	3,290.41
			8.25% Sales Tax	0.00	8.25% Sales Tax	0.00
			Bid Total	4,051.03	Bid Total	3,290.41
3	Hourly Shop Repair Labor Rate	15	89.00	1,335.00	89.00	1,335.00
4	Hourly Shop Labor Rate for Other Services	15	89.00	1,335.00	89.00	1,335.00
			Subtotal	7,708.16	Subtotal	6,982.16
			8.25% Sales Tax	0.00	8.25% Sales Tax	0.00
			Freight	0.00	Freight	0.00
			Bid Total	7,708.16	Bid Total	6,982.16
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.			LVP	0.00	LVP	0.00
(2) Invoice Terms of less than 10 days were not considered in this evaluation.			Prompt Pay Disc	154.16	Prompt Pay Disc	69.82
			Ref. Price	\$7,554.00	Ref. Price	\$6,912.34

Percent Increase Compared to Previous Contract Period: -8.49%



COUNTY OF PLACER

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**OFFICE OF
COUNTY EXECUTIVE**
THOMAS M. MILLER, County Executive Officer

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TO: Honorable Board of Supervisors

FROM: Kim M. Davis, Accountant Auditor II

DATE: June 16, 2011

SUBJECT: **Fiscal Impact Statement**
RQ052968 for BPO for Hydraulic Components Rebuild & Repair Services
for Fire – Bid No. 10099

A handwritten signature in cursive script that reads "Kim Davis".

The BPO amount is \$6,500. The department has budgeted correctly for this purchase and funding is available in the fiscal year 2011/12 budgets for Fire and Fire CSA Appropriations.

MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: July 12, 2011

SUBJECT: **Fiscal Impact Statement**
Bid No 10099 for Hydraulic Components Rebuild & Repair Services

Sufficient funding exists in the FY2011/2012 Proposed Budget for Bid No. 10099 for Hydraulic Components Rebuilds & Repair Services in the amount of \$47,500.