

**MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Clark Moots, Director of Administrative Services 

DATE: September 27, 2011

SUBJECT: Approve the Renewal of a Negotiated Blanket Purchase Order with Radiological Associates of Sacramento for Radiology Services in the Maximum Amount of \$325,000.00

ACTION REQUESTED

Approve the renewal of negotiated Blanket Purchase Order (BPO) No. BP018205 with Radiological Associates of Sacramento (RAS) for radiology services, in the maximum amount of \$325,000.00 and authorize the Purchasing Manager to sign the resulting blanket purchase order.

BACKGROUND

The Health and Human Services' (HHS) Managed Care/Medically Indigent Adult (MIA) program requires an annual contract for diagnostic radiology services when these services cannot be performed at County medical clinics. These services are available at several RAS locations and various hospitals, which are in close proximity to the County's medical clinics. The prices charged for these services are based on the current Medi-Cal rates.

On September 28, 2010, your Board approved the award of BP018205 to RAS in the maximum amount of \$280,000.00 for the period of October 1, 2010 through September 30, 2011. HHS has requested the renewal of this BPO for another year in the maximum amount of \$325,000.00 based on the anticipated case load of mandated Medi-Cal clients. RAS has agreed to renew this agreement for another year with no changes to contracted pricing structure, terms, or conditions.

Renewal of this negotiated agreement is authorized by Purchasing Policy Manual Section 1.3(a), which exempts professional services from competitive bidding, and Section 7.2, which allows the award of blanket purchase orders for operational services based on geographical location relative to the County's sites of operation.

FISCAL IMPACT

HHS has requested a BPO in the maximum amount of \$325,000.00 for the period October 1, 2011, through September 30, 2011. Health & Human Services' Fiscal Impact Statement is attached.

Attachment: HHS Fiscal Impact Statement

cc: Dr. Richard Burton, Director of Health and Human Services
D.V. M. Mark Star, Director of Community Health and Clinics
Rebecca Mellott, HHS Fiscal Program Manager



**Placer County
Health and Human Services Department**

Administrative Services Division

Date: September 27, 2011
To: Honorable Board of Supervisors
From: Rebecca Mellott, HHS Fiscal Program Manager
Subject: **Fiscal Impact Statement
BPO for Radiological Imaging Services (Radiological Associates)
Community Clinics
For the period October 1, 2011 to September 30, 2012**

The department has budgeted appropriately for the renewal of this \$325,000 Blanket Purchase Order (BPO) and funding for the first nine months is available in the FY2011-12 Proposed Budget. The final three months of the BPO will be included in the FY2012-13 Proposed Budget. The renewal amount is \$45,000 higher than the current BPO due to growth in caseload of Medical Care Services Program (MCSP) clients. Radiological imaging is a mandated service provided to eligible MCSP recipients on an as needed basis. Funding for this BPO is 100 percent County General Fund dollars.

Perspective, Hope, and Opportunity