

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager *BW*

DATE: November 8, 2011

SUBJECT: Approve the Award of Competitive Bid No. 10107 to Transportation Services Inc. for Bus Body Repair and Painting Services in the Maximum Amount of \$67,500.00

ACTION REQUESTED

Approve the award of Competitive Bid No. 10107 to Transportation Services Inc. of Sacramento, CA for bus body repair and painting services in the maximum amount of \$67,500.00, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Order (BPO).

BACKGROUND

The Department of Public Works, Fleet Services Division (DPW) requires annual blanket purchase orders for bus body repair and painting services as needed for both Eastern and Western Placer County regions.

The Procurement Services Division solicited competitive bids for bus body repair and painting services on behalf of DPW. Thirty-three bidders were notified of Invitation for Bid (IFB) No. 10107 which was also posted on the County's website. A total of four bids were received. The bids were evaluated by package in accordance with the terms and conditions of the bid. No responsive bids were submitted for Package 1 – Western Placer County. Transportation Services Inc. submitted the lowest responsive bid for Package 2 – Eastern Placer County. The department has contracted with this vendor in the past and has indicated that services have been good. A complete bid evaluation is submitted as Attachment A.

FISCAL IMPACT

Upon your Board's approval, a BPO will be awarded to Transportation Services Inc. in the maximum amount of \$67,500.00 for the period of November 8, 2011, through December 31, 2012. The Department of Public Works' Fiscal Impact Statement is attached (refer to Attachment B).

Attachments: A – IFB 10107 Recommended Award and Bid Evaluation Spreadsheet
B – Department of Public Works' Fiscal Impact Statement

cc: Cynthia Taylor, Public Works Senior Administrative Services Officer
Chuck Gordon, Public Works Manager-Fleet Operations

**RECOMMENDED AWARD OF BID NO. 10107 - BUS BODY REPAIR AND
PAINTING SERVICE**

PACKAGE 2 - EASTERN PLACER COUNTY

<u>Bidder</u>	<u>Ref Price</u>	<u>*Factor</u>	<u>Max. Aggregate Award Amount</u>	<u>Recommended BPO Award Amount</u>
<i>Transportation Services</i>	\$ 21,440.00	75%	\$ 90,000.00	\$ 67,500.00

* - BPO's shall be awarded in the maximum aggregate amount of \$90,000.00. Fleet Services anticipates services to be split approximately 25% and 75% between the Western and Eastern Placer County regions.



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION BID PACKAGE #2: EASTERN PLACER COUNTY

Bid No. 10107
Title: Bus Body Repair & Painting Service
Due Date: 8/23/11 @ 2:30 pm

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 11/8/11

			A1 Body Shop & RV Repair Sparks, NV		Kearney's Painting Sacramento, CA		American Bus Repair Alameda, CA		Transportation Services Inc. Sacramento, CA					
Name of Firm City/State			775-348-0908 775-348-0941		916-381-0161 -		510-749-1398 -		916-737-5750 916-737-5755					
Telephone Fax Number			67619 (Nevada) Yes C01437A		ARD00169975 No CAL000346748		261135 No CAL000327614		ARD00232527 No CAL000364886					
Automobile Repair Dealer License # Submitted Evidence of I-CAR or Equivalent Certification? California Environmental Protection Agency ID #			40.4 miles		112 miles		188 miles		111 miles					
Distance from bidder's physical location to Truckee Garage:			No Net 30		No Net 30		No Net 30		No Net 30					
LVP Certified? ⁽¹⁾ Invoice Terms ⁽²⁾														
Item No.	Item Description	Est. Qty.	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension				
2.1	Hourly labor rate for bus body work	60					79.00	4,740.00	85.00	5,100.00				
2.2	Hourly labor rate for bus paint work	60					79.00	4,740.00	74.00	4,440.00				
2.3	Hourly labor rate for bus mechanical work	60					95.00	5,700.00	85.00	5,100.00				
2.4	Hourly labor rate for bus frame work	60					79.00	4,740.00	85.00	5,100.00				
2.5	Percent discount off of retail price for OEM parts	500					15.00%	425.00	20.00%	400.00				
2.6	Percent discount off of retail price for aftermarket parts	500					15.00%	425.00	15.00%	425.00				
2.7	Percent discount off of retail price for used parts	500					5.00%	475.00	10.00%	450.00				
2.8	Percent discount off of retail price for paint products & supplies	500					5.00%	475.00	15.00%	425.00				
2.9	Percent discount off of total number of repair hours per job estimate	0					0.00%	0.00	0.00%	0.00				
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.							Bid Total		Bid Total					
							21,720.00		21,440.00					
							LVP		0.00		LVP		0.00	
							Prompt Pay Disc.		0.00		Prompt Pay Disc.		0.00	
(2) Invoice Terms of less than 10 days cannot be considered.							Ref. Price		Ref. Price					
							\$ 21,720.00		\$ 21,440.00					
			Bid was rejected because the bidder does not have an Orion US Parts Division account as required by Bid Attribute No. 5.		Bid was rejected because the bidder did not submit pricing for Line Items 2.3 and 2.4.									

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MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: November 8, 2011

SUBJECT: **Fiscal Impact Statement**
Bid 10107 Transportation Services
RQ053431 Bus Body Repair and Painting Services

Sufficient funding exists in the FY2011/2012 Budget for Bid 10107 to be awarded to Transportation Services in the amount of \$67,500.00 for Bus Body Repair and Painting Services.