

**MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager *BW*
DATE: May 21, 2013
SUBJECT: Aggregate Materials and Hauling Service – West Coast Sand & Gravel and Blain Stumpf Trucking

ACTION REQUESTED

1. Approve the award of competitive Bid No. 10241 to West Coast Sand & Gravel of Sacramento, CA, and Blain Stumpf Trucking of Shingle Springs, CA, for aggregate materials and hauling services in the total aggregate amount of \$150,000, funded by Highway User Tax Account revenue with no net County cost, and authorize the Purchasing Manager to sign the resulting blanket purchase orders (BPOs) and to transfer funds between BPOs as needed.

BACKGROUND

The Department of Public Works Road Maintenance Division (DPW) requires annual blanket purchase orders for the purchase and delivery of various types of aggregate materials on an as-needed basis for various road maintenance projects. The department's most recent BPOs expired on March 31, 2013.

The Procurement Services Division developed Invitation for Bids (IFB) No. 10241 to solicit competitive bids for the various aggregate materials requested by the department. The bid was distributed via the County's E-Bid system to one hundred potential bidders and was advertised on the County's website. A total of six responsive bids were received. Local vendor preference and prompt payment discounts were considered but did not affect the outcome. As the result of the bid evaluation it is recommended that Categories B and C be awarded to West Coast Sand & Gravel and Categories A, D, E, and F be awarded to Blain Stumpf Trucking. Attachments A and B summarize the recommended award and bidder rankings.

FISCAL IMPACT

Upon your Board's approval, BPOs will be awarded to West Coast Sand & Gravel in the maximum amount of \$50,000 and to Blain Stumpf Trucking in the maximum amount of \$100,000. The new BPOs will be effective for the period of May 21, 2013 through March 31, 2014. The Department of Public Works' Fiscal Impact Statement is attached (refer to Attachment C).

Attachments: A. Recommended Award
B. Rankings
C. Public Works' Fiscal Impact Statement

cc: Cynthia Taylor, Public Works Senior Administrative Services Officer
Kevin Taber, Public Works Manager – Road Maintenance

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Recommended Award (Blanket Purchase Orders)
BID NO. 10241 - AGGREGATE MATERIALS - WESTERN PLACER COUNTY

West Coast Sand & Gravel, Sacramento

<u>Destination</u>	<u>Combined Material & Hauling Price (Including Sales Tax)</u>	<u>Estimated Tonnage</u>	<u>Extended Price</u>
<u>Category B - 1/2" Crushed Drain Rock</u>			
Lincoln	\$ 17.20	125 \$	2,150.00
Auburn	\$ 20.43	125 \$	2,553.75
Foresthill	\$ 25.69	125 \$	3,211.25
Colfax	\$ 21.77	125 \$	2,721.25
<u>Category C - 3/4" Crushed Drain Rock</u>			
Granite Bay/Cavitt Stallman	\$ 19.73	50 \$	986.50
Lincoln	\$ 16.93	500 \$	8,465.00
Auburn	\$ 20.16	500 \$	10,080.00
Foresthill	\$ 25.42	150 \$	3,813.00
Colfax	\$ 21.50	100 \$	2,150.00
Total Amount			\$ 36,130.75
Total Recommended Award to West Coast Sand & Gravel (Rounded)			\$ 50,000.00

Blain Stumpf Trucking, Shingle Springs

<u>Destination</u>	<u>Combined Material & Hauling Price (Including Sales Tax)</u>	<u>Estimated Tonnage</u>	<u>Extended Price</u>
<u>Category A - 3/4" Class II Aggregate Base</u>			
Granite Bay/Cavitt Stallman	\$ 16.03	250 \$	4,007.50
Lincoln	\$ 13.28	500 \$	6,640.00
Auburn	\$ 17.47	750 \$	13,102.50
Foresthill	\$ 18.51	500 \$	9,255.00
Colfax	\$ 18.65	500 \$	9,325.00
<u>Category D - 1-1/2" Crushed Drain Rock</u>			
Lincoln	\$ 18.07	250 \$	4,517.50
Auburn	\$ 19.89	250 \$	4,972.50
Foresthill	\$ 20.93	150 \$	3,139.50
Colfax	\$ 22.61	150 \$	3,391.50
<u>Category E - 4 x 12 Rip Rap</u>			
Lincoln	\$ 27.48	100 \$	2,748.00
Auburn	\$ 26.61	100 \$	2,661.00
Foresthill	\$ 28.95	100 \$	2,895.00
Colfax	\$ 25.81	100 \$	2,581.00
<u>Category F - 4 x 12 Cobble</u>			
Foresthill	\$ 28.77	100 \$	2,877.00
Total Amount			\$ 72,113.00
Total Recommended Award to Blain Stumpf Trucking (Rounded)			\$ 100,000.00

TOTAL AWARD AMOUNT: \$ 150,000.00

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WESTERN PLACER COUNTY

Category A - 3/4" Class II Aggregate Base

Destinations: Granite Bay/Cavitt Stallman, Lincoln, Auburn, Foresthill, Colfax

Rank	Bidder	Mine ID Information	Combined Total Price
1	Blain Stumpf Trucking, Shingle Springs	CEMEX Construction Materials - ID #91-57-0008 (A.1, A.2), Teichert Aggregates (Cool Cave) - ID #91-09-0005 (A.3, A.4), Hansen Brothers (Bear River) - ID #91-29-0007 (A.5)	\$ 42,330.00
2	West Coast Sand & Gravel, Sacramento	CEMEX Construction Materials - ID #91-57-0008	\$ 44,047.50
3	Hansen Bros., Grass Valley	Hansen Bros. (Greenhorn) - ID #91-29-0006 (A.1-A.6)	\$ 48,295.00
4	Robinson Sand & Gravel, Auburn	Teichert Aggregates (Cool Cave) - ID #91-09-0005 (A.1-A.6)	\$ 54,330.00
5	Larry Newman Trucking, Lincoln	Western Aggregates - ID #91-58-0001, Knife River Hallwood - ID #91-58-0002, Teichert Aggregates (Perkins) - ID #91-34-0006, Teichert Aggregates (Hallwood) - ID #91-58-0006, Teichert Aggregates (Cool Cave) - ID #91-09-0005	\$ 63,437.50
6	GR Trucking, Orangevale	12584 White Rock Road, Rancho Cordova, CA, 95742 (No Mine ID Number)	\$ 67,725.00

Category B - 1/2" Crushed Drain Rock

Destinations: Lincoln, Auburn, Foresthill, Colfax

Rank	Bidder	Mine ID Information	Combined Total Price
1	West Coast Sand & Gravel, Sacramento	Western Aggregates - ID #91-58-0001 (B.1-B.4)	\$ 10,530.00
2	Blain Stumpf Trucking, Shingle Springs	Western Aggregates - ID #91-58-0001 (B.1, B.2, B.4), Teichert Aggregates (Perkins) - ID #91-34-0006 (B.3)	\$ 11,062.50
3	Hansen Bros., Grass Valley	Hansen Bros. (Greenhorn) - ID #91-29-0006 (B.1-B.4)	\$ 11,643.75
4	Robinson Sand & Gravel, Auburn	Chevreux Aggregates - ID #91-31-0004 (B.1-B.4)	\$ 12,491.25
5	Larry Newman Trucking, Lincoln	Western Aggregates - ID #91-58-0001, Knife River Hallwood - ID #91-58-0002, Teichert Aggregates (Perkins) - ID #91-34-0006, Teichert Aggregates (Hallwood) - ID #91-58-0006, Teichert Aggregates (Cool Cave) - ID #91-09-0005	\$ 13,707.50
	GR Trucking, Orangevale		No Bid

Category C - 3/4" Crushed Drain Rock

Destinations: Granite Bay/Cavitt Stallman, Lincoln, Auburn, Foresthill, Colfax

Rank	Bidder	Mine ID Information	Combined Total Price
1	West Coast Sand & Gravel, Sacramento	Western Aggregates - ID #91-58-0001 (C.1-C.5)	\$ 25,236.00
2	Blain Stumpf Trucking, Shingle Springs	Western Aggregates - ID #91-58-0001 (C.1-C.5)	\$ 25,517.50
3	Robinson Sand & Gravel, Auburn	Teichert Aggregates (Cool Cave) - ID #91-09-0005 (C.1-C.5)	\$ 29,994.00
4	Larry Newman Trucking, Lincoln	Western Aggregates - ID #91-58-0001, Knife River Hallwood - ID #91-58-0002, Teichert Aggregates (Perkins) - ID #91-34-0006, Teichert Aggregates (Hallwood) - ID #91-58-0006, Teichert Aggregates (Cool Cave) - ID #91-09-0005	\$ 31,169.00
5	GR Trucking, Orangevale	12584 White Rock Road, Rancho Cordova, CA, 95742 (No Mine ID Number)	\$ 37,404.00
6	Hansen Bros., Grass Valley	Nordic (Parks Bar Quarry) - ID #91-58-0013 (C.1-C.5)	\$ 38,503.50

Category D - 1-1/2" Crushed Drain Rock

Destinations: Lincoln, Auburn, Foresthill, Colfax

Rank	Bidder	Mine ID Information	Combined Total Price
1	Blain Stumpf Trucking, Shingle Springs	Western Aggregates - ID #91-58-0001 (D.1), Teichert Aggregates (Cool Cave) - ID #91-09-0005 (D.2-D.4)	\$ 16,021.00
2	West Coast Sand & Gravel, Sacramento	Western Aggregates - ID #91-58-0001 (D.1-D.4)	\$ 18,277.00
3	Robinson Sand & Gravel, Auburn	Teichert Aggregates (Cool Cave) - ID #91-09-0005 (D.1-D.4)	\$ 18,816.00
4	Larry Newman Trucking, Lincoln	Western Aggregates - ID #91-58-0001, Knife River Hallwood - ID #91-58-0002, Teichert Aggregates (Perkins) - ID #91-34-0006, Teichert Aggregates (Hallwood) - ID #91-58-0006, Teichert Aggregates (Cool Cave) - ID #91-09-0005	\$ 23,493.00
	GR Trucking, Orangevale		No Bid
	Hansen Bros., Grass Valley		No Bid

Category E - 4 x 12 Rip Rap

Destinations: Lincoln, Auburn, Foresthill, Colfax

Rank	Bidder	Mine ID Information	Combined Total Price
*	Hansen Bros., Grass Valley	Hansen Bros. (Bear River) - ID #91-29-0007 (E.1-E.4)	\$ 10,588.00
1	Blain Stumpf Trucking, Shingle Springs	Teichert Aggregates (Cool Cave) - ID #91-09-0006 (E.1-E.3), Hansen Bros. (Bear River) - ID #91-29-0007 (E.4)	\$ 10,885.00
2	Robinson Sand & Gravel, Auburn	Teichert Aggregates (Cool Cave) - ID #91-09-0005 (E.1-E.4)	\$ 11,625.00
3	West Coast Sand & Gravel, Sacramento	Nordic Industries (Parks Bar Quarry) - ID #91-58-0013 (E.1-E.4)	\$ 13,793.00
4	Larry Newman Trucking, Lincoln	Western Aggregates - ID #91-58-0001, Knife River Hallwood - ID #91-58-0002, Teichert Aggregates (Perkins) - ID #91-34-0006, Teichert Aggregates (Hallwood) - ID #91-58-0006, Teichert Aggregates (Cool Cave) - ID #91-09-0005	\$ 18,384.00
	GR Trucking, Orangevale		No Bid

* - Bid Attribute No. 4 of Bid No. 10056 states that "The County reserves the right to award to other than the lowest bidder per category if, in the County's sole judgment, awarding to another bidder will result in more favorable pricing and/or reduce the County's overhead costs for contract administration."

Category F - 4 x 12 Cobble

Destinations: Foresthill

Rank	Bidder	Mine ID Information	Combined Total Price
1	Blain Stumpf Trucking, Shingle Springs	Western Aggregates - ID #91-58-0001	\$ 2,877.00
2	Robinson Sand & Gravel, Auburn	SRI Supreme - ID #91-58-0022	\$ 3,028.00
3	West Coast Sand & Gravel, Sacramento	SRI Supreme - ID #91-58-0022	\$ 3,273.00
4	Hansen Bros., Grass Valley	SRI Supreme - ID #91-58-0022	\$ 3,462.00
5	Larry Newman Trucking, Lincoln	Western Aggregates - ID #91-58-0001, Knife River Hallwood - ID #91-58-0002, Teichert Aggregates (Perkins) - ID #91-34-0006, Teichert Aggregates (Hallwood) - ID #91-58-0006, Teichert Aggregates (Cool Cave) - ID #91-09-0005	\$ 4,085.00
	GR Trucking, Orangevale		No Bid

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MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: May 21, 2013

SUBJECT: **Fiscal Impact Statement**
RQ056187 BP019671 Blain Stumpf Trucking
BP019670 Westcoast Sand and Gravel

1. Approve RQ056187 to BLAIN STUMPF TRUCKING and WESTCOAST SAND & GRAVEL for Annual Aggregate Materials in the aggregate amount of \$150,000, funded by revenue collected from Highway User Tax Account with no net county cost, for the period of FY 2012-13 and 2013-14, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Orders.