

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager *BW*

DATE: July 23, 2013

SUBJECT: Laboratory Testing Supplies and Reagents – Gen-Probe Sales & Service

ACTION REQUESTED

1. Approve the renewal of a negotiated blanket purchase order (BPO) with Gen-Probe Sales & Service of San Diego, CA for Laboratory Testing Supplies and Reagents for the period of July 1, 2013 through June 30, 2014 in the maximum amount of \$60,000, funded in the FY 2013-14 Proposed Budget with no net County cost, and authorize the Purchasing Manager to sign the resulting BPO.

BACKGROUND

In May 2011, Health and Human Services' Public Health Lab evaluated molecular based testing equipment and determined Gen-Probe's DTS-400 System best fit the department's operational needs. As with many manufacturers of this type of equipment, Gen-Probe provides the equipment free of charge with the purchase of the vendor's proprietary supplies and reagents. The County negotiates a new pricing agreement with Gen-Probe each year for the required supplies and reagents and issues a BPO for the department's use. The most recent BP019847 expired on June 30, 2013.

The department submitted a request to renew the BPO for an additional year. Gen-Probe has agreed to renew at the same pricing, terms, and conditions. The vendor has not changed their pricing since the original agreement was executed in 2011.

Policy Manual Section 1.3(j) exempts proprietary drugs, pharmaceuticals, medical supplies, and equipment from competitive bidding.

FISCAL IMPACT

Upon your Board's approval, the new BPO will be issued in the maximum amount of \$60,000 for the period July 1, 2013 through June 30, 2014. The department's Fiscal Impact Statement is attached.

Attachment: Health & Human Services Fiscal Impact Statement

cc: *Stan Hapak, Fiscal Operations Manager, HHS*
Dr. Musau WaKabongo, Laboratory Director, HHS



**Placer County
Health and Human Services Department**

**MEMORANDUM
Administrative Services Division**

Date: July 23, 2013

To: Honorable Board of Supervisors

From: Doreen Drake, Sr. Administrative Services Officer

Subject: **Fiscal Impact Statement
BPO for Sexually Transmitted Infections Testing Supplies and Reagents
Public Health Division
For the period July 1, 2013 to June 30, 2014**

The Department has budgeted appropriately for the renewal of this \$60,000 Blanket Purchase Order (BPO). Funding is included in the Department's FY 2013-14 Proposed Budget, and there is no change in the amount as compared to FY 2012-13. The BPO expenditures are related to the Public Health Division's Sexually Transmitted Infections (STI) testing and treatment program which decreases potential lifelong complications of individuals living with undiagnosed STIs while also decreasing the further transmission of these infections to others in the community. The entire cost of this BPO is paid for with State funds, therefore no County General Fund match is required.

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