

**MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager
DATE: July 23, 2013
SUBJECT: Bid No. 10267 for Firefighting Equipment and Supplies – L.N. Curtis & Sons Inc. and Allstar Fire Equipment

ACTION REQUESTED

1. Approve the award of competitive Bid No. 10267 to L.N. Curtis & Sons Inc. of Oakland (CA) and Allstar Fire Equipment of Arcadia (CA) for firefighting equipment and supplies in the total aggregate amount of \$250,000, funded by Fire revenues with no net County cost, for the period of July 23, 2013, through June 30, 2014;
2. Approve the option to renew the resulting agreements on a year-to-year basis for three additional one-year terms provided that each renewal amount does not exceed 10 percent of the recommended contract amount of \$250,000; and
3. Authorize the Purchasing Manager to sign the resulting blanket purchase orders (BPOs) and to transfer funds between BPOs as needed to meet the County's needs.

BACKGROUND

The Placer County Fire Department (PCFD) requires annual blanket purchase orders (BPOs) for the purchase of firefighting equipment and supplies on an as-needed basis. PCFD's most recent BPOs for these commodities expired on June 30, 2013.

The Procurement Services Division developed Invitation for Bids (IFB) No. 10267 to solicit competitive bids for the various types of firefighting equipment and supplies required by the department. The bid was distributed via the County's e-Procurement platform, Public Purchase, to 45 potential bidders and was advertised on the County's website. A total of 32 bidders viewed the bid online and 3 bids were received. None of the bidders that participated in the solicitation are certified to receive local vendor preference credit and they did not offer any prompt payment discounts. As the result of the bid evaluation Procurement recommends the award of Bid Categories A, C, D, E, and F to L.N. Curtis & Sons Inc. and the award of Categories B and G to Allstar Fire Equipment. A complete award summary is submitted as Attachment A.

FISCAL IMPACT

Upon your Board's approval, BPOs will be awarded to L.N. Curtis & Sons Inc. and Allstar Fire Equipment in the total aggregate amount of \$250,000. The new BPOs will be effective for the period of July 23, 2013 through June 30, 2014. PCFD's Fiscal Impact Statement is attached (refer to Attachment B).

Attachments: A. Recommended Award Summary
B. Placer County Fire Department's Fiscal Impact Statement

cc: Scott Lindgren, Placer County Fire Division Chief-South Operations
Rui Cunha, Assistant Director of Emergency Services
Kim Davis, County Executive Office Senior Administrative Services Officer
Shelley Beninga, County Executive Office Accountant Auditor I

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AWARD RECOMMENDATION FOR BID NO. 10267 - FIREFIGHTING EQUIPMENT AND SUPPLIES

Bidder	Category	Ref Price	Aggregate BPO Award	*Usage Factor	Aggregate Award Amount (Rounded Up)
<i>L.N. Curtis & Sons Inc.</i>	<i>A - Firefighting Equipment and Supplies</i>	\$54,160.25	\$ 250,000.00	35%	\$ 87,500.00
	<i>C - Firehose Tips, Nozzles, and Related Supplies</i>	\$19,287.65	\$ 250,000.00	20%	\$ 50,000.00
	<i>D - Paratech Rescue Products</i>	\$103,105.40	\$ 250,000.00	10%	\$ 25,000.00
	<i>E - Hurst Jaws of Life Products</i>	\$230,673.76	\$ 250,000.00	10%	\$ 25,000.00
	<i>F - Annual Maintenance and Repair Services for County-Owned Hurst and Paratech Equipment</i>	\$7,654.25	\$ 250,000.00	10%	\$ 25,000.00
					\$ 212,500.00
<i>Allstar Fire Equipment</i>	<i>B - Municipal Fire Hose Products</i>	\$14,394.81	\$ 250,000.00	10%	\$ 25,000.00
	<i>G - Personal Protective Equipment</i>	\$393.62	\$ 250,000.00	5%	\$ 12,500.00
					\$ 37,500.00

* - BPO's shall be awarded in the maximum aggregate amount of \$250,000.00. The department anticipates that the usage of the firefighting equipment and supplies be split into the percentages shown above.

**OFFICE OF
COUNTY EXECUTIVE**
HOLLY L. HEINZEN,
Interim County Executive Officer



COUNTY OF PLACER

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175 FULWEILER AVENUE / AUBURN, CALIFORNIA 95603

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www.placer.ca.gov

TO: Honorable Board of Supervisors

FROM: Shelley Beninga, Accountant Auditor

DATE: *Shelley Beninga*
July 23, 2013

SUBJECT: **Fiscal Impact Statement**
Bid #10267 - BPOs for Fire Fighter Equipment & Supplies

The Bid would generate BPOs totaling \$250,000. The department has budgeted correctly for purchases on these BPOs and funding is available in the 2013/14 budget for Fire and Fire CSA Appropriations.

