

**MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager
DATE: July 23, 2013
SUBJECT: Bid No. 10273 for Patrol Vehicle Equipment and Supplies – Lehr Auto Electric

ACTION REQUESTED

1. Approve the award of competitive Bid No. 10273 to Lehr Auto Electric of Sacramento (CA), for patrol vehicle equipment and supplies in the maximum amount of \$97,000, funded by the Sheriff's Office Budget with a net County cost of \$97,000, for the period of July 23, 2013 through June 30, 2014;
2. Approve the option to renew the resulting agreement on a year-to-year basis for three additional one-year terms provided that each renewal amount does not exceed 10 percent of the recommended contract amount of \$97,000; and
3. Authorize the Purchasing Manager to sign the resulting blanket purchase orders.

BACKGROUND

The Placer County Sheriff's Office (PCSO) requires an annual BPO for the as-needed purchase of patrol vehicle equipment and supplies including, but not limited to, lightbars, sirens, and vehicle partitions. The department's most recent BPO expired on June 30, 2013.

The Procurement Services Division developed Invitation for Bids (IFB) No. 10273 to solicit competitive bids for the various patrol vehicle equipment and supplies required by PCSO. The bid was distributed via the County's e-Procurement platform, Public Purchase, to 26 potential bidders and was advertised on the County's website. A total of 24 bidders viewed the bid online and two bids were received. None of the bidders that participated in the solicitation are certified to receive local vendor preference credit nor did they offer any prompt payment discounts. As the result of the bid evaluation Procurement recommends the award of Bid No. 10273 to the department's most recent contract vendor, Lehr Auto Electric. A complete bid evaluation summary is submitted as Attachment A.

FISCAL IMPACT

Upon your Board's approval, a BPO will be awarded to Lehr Auto Electric in the maximum amount of \$97,000. The new BPO will be effective for the period of July 23, 2013 through June 30, 2014. The department's Fiscal Impact Statement is attached (refer to Attachment B).

Attachments: A. Bid Evaluation and Recommended Award
B. Placer County Sheriff's Fiscal Impact Statement

cc: Captain Don Hutchinson, Sheriff's Office Administrative Captain
Judy LaPorte, Sheriff's Office Administrative Services Manager
Liz Zmyslowski, Sheriff's Office Senior Administrative Services Officer

Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension
16	LIN3 Series Super-LED Lighthead, Horizontal Mounting, Color: RED	10	51.31	513.10	50.00	500.00
17	Mounting Bracket for LIN3 Series Super-LED Lighthead (Horizontal Mounting)	20	6.93	138.60	7.71	154.20
18	Mini ISO Relay 12V SPDT/Form C 40 Amp Continuous	20	NO BID	-	4.17	83.40
19	Chargeguard-Select Auto Shut-Off Timer	10	62.89	628.90	68.00	680.00
20	12V Continuous Duty Solenoid 200 Amp	20	NO BID	-	41.96	839.20
21	Littlite 12" Gooseneck Lamp with Rehostat Control, Gooseneck Extends From End of Chassis, Lead Extends From Bottom of Chassis.	10	41.09	410.90	44.45	444.50
22	Discount off list price for <u>Havis Inc.</u> products not specified above.	100.00	35.00%	65.00	30.00%	70.00
23	Discount off list price for other <u>Hella USA</u> products not specified above.	100.00	NO BID	-	50.00%	50.00
24	Discount off list price for other <u>SoundOff</u> products not specified above.	100.00	42.00%	58.00	40.00%	60.00
25	Discount off list price for other <u>Federal Signal</u> products not specified above.	100.00	35.00%	65.00	40.00%	60.00
26	Discount off list price for other <u>Setina</u> products not specified above.	100.00	41.00%	59.00	25.00%	75.00
27	Discount off list price for other <u>Cole Hersee</u> products not specified above.	100.00	NO BID	-	57.00%	43.00
28	Discount off list price for other <u>Whelen Engineering</u> products not specified above.	100.00	43.00%	57.00	40.00%	60.00
			Subtotal	49,705.30	Subtotal	49,087.80
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.			7.50% Sales Tax	3,727.90	7.50% Sales Tax	3,681.59
			Bid Total	53,433.20	Bid Total	52,769.39
			Ref. Price	\$53,433.20	Ref. Price	\$52,769.39
(2) Invoice Terms of less than 10 days were not considered in this evaluation.						

EVALUATION NOTES: The Lighthouse Inc. and R-SAFE Specialty each submitted "No Bid" responses.

EVALUATION SUMMARY - LISTED BY LOW BIDDER:

1-	Lehr Auto Electric	\$52,769.39
2-	Professional Police Supply	\$53,433.20

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PLACER COUNTY SHERIFF CORONER-MARSHAL



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EDWARD N. BONNER
SHERIFF-CORONER-MARSHAL

DEVON BELL
UNDERSHERIFF

FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors
FROM: Sheriff Edward Bonner
DATE: July 23, 2013
SUBJECT: Fiscal Impact Statement
BPO Renewal for Lehr Auto Parts for the period 07-23-13 – 06-30-14

Funds are included in the current FY 2013-14 Sheriff's Office budget for these expenses resulting in Budgeted Net County Costs of \$97,000.

The Lehr Auto Electric, Inc. BPO is used by the Jail, Auburn and Tahoe Patrol, and Vehicle Units for Code 3 equipment, vehicle repair, electrical parts and new builds. The Sheriff's Vehicle Maintenance Unit handles the coordination and management of the build ups for Sheriff's vehicles, including lease vehicles and replacement patrol cars. The amount of this request is based on history and projections of the planned activity factoring in the work that will be done in-house and the work to be completed by other county departments. Based on current usage, we are requesting \$97,000.00 for this BPO for FY 13/14.