

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager *BW*
DATE: September 10, 2013
SUBJECT: Ice Control Sand and Hauling Services – Hansen Bros. Enterprises, Robinson Sand and Gravel, Cinderlite Trucking Corp., and Larry Newman Trucking

ACTION REQUESTED

1. Approve the renewal of competitively awarded blanket purchase orders (BPOs) with Hansen Bros. Enterprises of Grass Valley (CA), Robinson Sand and Gravel of Auburn (CA), Cinderlite Trucking Corp. of Carson City (NV), and Larry Newman Trucking of Lincoln (CA) for the purchase of ice control sand and hauling services in the total aggregate amount of \$235,400, funded by Highway User Tax Account revenues with no net County cost, for the period of October 1, 2013 through September 30, 2014;
2. Authorize the Purchasing Manager to sign the resulting blanket purchase orders and to transfer funds between BPOs as needed.

BACKGROUND

The Department of Public Works Road Maintenance Division (DPW) requires annual BPOs for the purchase and delivery of ice control sand throughout Placer County on an as-needed basis. On October 9, 2012, your Board approved the award of competitive Bid No. 10204 to Hansen Bros. Enterprises, Robinson Sand and Gravel, Cinderlite Trucking Corp., and Larry Newman Trucking. The resulting BPOs expire on September 30, 2013.

DPW submitted requests to renew the BPOs for another one-year term. All four vendors agreed to renew at the same pricing and terms. Section 15 of the General Terms and Conditions of Bid No. 10204 allows for the renewal of the existing agreement on a year-to-year basis upon the successful negotiation of the renewal pricing and terms. Placer County Purchasing Policy Manual Section 1.3(o) also allows for the renewal of a contract based on the vendors' satisfactory contract performance.

FISCAL IMPACT

Upon your Board's approval BPOs will be awarded to Hansen Bros. Enterprises, Robinson Sand and Gravel, Cinderlite Trucking Corp., and Larry Newman Trucking in the total aggregate amount of \$235,400 and will be effective for the period of October 1, 2013 through September 30, 2014. DPW's Fiscal Impact Statement is attached.

Attachment: DPW's Fiscal Impact Statement

cc: Cynthia Taylor, Public Works Senior Administrative Services Officer
Kevin Taber, Public Works Manager-Road Maintenance

MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: September 10, 2013

SUBJECT: **Fiscal Impact Statement**
RQ057236 - Annual Ice Control Sand BPOs
BP020208 – Cinderlite Trucking
BP020210 – Larry Newman Trucking
BP020207 – Hanson Brothers
BP020209 – Don Robinson Sand & Gravel

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1. Approve RQ057236 with CINDERLITE TRUCKING (\$144,500.00), LARRY NEWMAN TRUCKING (\$72,800.00), HANSEN BROTHERS (\$14,000.00) and DON ROBINSON SAND & GRAVEL (\$4,100.00) to supply and deliver Ice Control Sand in the aggregate amount of \$235,400.00, funded by revenue collected from Highway User Tax Account with no net county cost, for the period of FY 2013-14, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Order.