

MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager
DATE: January 21, 2014
SUBJECT: Metasys Network Systems Maintenance Services – Johnson Controls, Inc.

ACTION REQUESTED

1. Approve renewal of a blanket purchase order with Johnson Controls, Inc. of Roseville for preventative maintenance services for Johnson Control's proprietary Metasys Network Systems in the maximum amount of \$ \$194,320, funded by Facility Services' FY 2013-14 final budget with no additional net county cost, for the period of January 1, 2014 to December 31, 2016, and authorize the Purchasing Manager to sign the resulting blanket purchase order.

BACKGROUND

On December 11, 2012, your Board approved the one-year renewal of a blanket purchase order (BPO) with Johnson Controls for monthly scheduled inspection and maintenance of Metasys Network Systems. The executed BPO expired on December 31, 2013. The County relies on Johnson Controls' proprietary Metasys Network System, an information technology-based infrastructure with software and wireless capabilities, to ensure County facility subsystems, such as heating, cooling, and security, work together as a cohesive unit.

Johnson Controls offered the County three-year and one-year renewal options. Facility Services agreed to renew the BPO for three-years resulting in an overall cost savings of \$3,886. Purchasing Policy Manual Section 1.3(o) allows the renewal of contracts if it is deemed to be in the best interest of the County based on satisfactory service, reasonable prices, and if it makes good business sense.

Your Board's approval is required to proceed with a new three-year BPO in the maximum amount of \$194,320 and to authorize the Purchasing Manager to sign the resulting BPO.

FISCAL IMPACT

Upon your Board's approval, a new BPO will be awarded to Johnson Controls in the maximum amount of \$ \$194,320 for the period of January 1, 2014 through December 31, 2016. The Department has budgeted appropriately for this expense. Work is funded in the Building Maintenance Budget with no additional net county cost for FY 2013-14.

cc: Valerie Bayne, Administrative Services Manager - Facility Services
Dennis Salter, Building Maintenance Superintendent - Facility Services

