

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager *BW*

DATE: February 25, 2014

SUBJECT: Annual Vehicle Purchases – Future Ford, Albany Ford Subaru, and the California Governor's Office of Emergency Services 1122 Public Safety Procurement Program

ACTION REQUESTED

1. Approve the award of competitive Bid No. 10323 to Future Ford of Roseville and Albany Ford Subaru of Albany, CA for the purchase of various types of vehicles in the maximum aggregate amount of \$722,866, funded by revenue collected from replacement funds with no net County cost;
2. Approve the award of a purchase order using a cooperative agreement to the California Governor's Office of Emergency Services 1122 Public Safety Procurement Program of Mather, CA for the purchase of various types of vehicles in the maximum aggregate amount of \$222,666, sufficiently funded in the 2013/14 FY budget with no net County cost; and
3. Authorize the Purchasing Manager to sign the resulting purchase orders and related documents.

BACKGROUND

The Department of Public Works (DPW) Fleet Services Division and the District Attorney's Office (DA) submitted requests to purchase various types of vehicles. The Procurement Services Division developed Bid No. 10323 to solicit competitive bids for the vehicles requested by both departments. The bid requested pricing for various types of vehicles consisting of mid and full size, two and four-wheel drive pickup trucks, cab and chassis trucks, mini and full size cargo vans, mid and full size sport utility vehicles (SUV), and mid-size sedans. The bid was distributed via the County's e-Procurement system to 70 potential bidders and was also posted on the County's website. Thirty bidders viewed the bid and a total of seven (7) responsive bids were received.

The bids were evaluated on the unit pricing offered for each bid package, electronic filing charge to register and title each vehicle with the State of California, and compliance with the bid specifications, terms, and conditions. The bid evaluation illustrates that Future Ford of Roseville is the lowest responsive bidder for Bid Package 1 – two each ¾ Ton 4x4 Cab and Chassis Trucks, Bid Package 2 – one each ¾ Ton 4x4 Long Bed Pickup Truck, Bid Package 3 – four each ½ Ton 4x2 Extended Cab Pickup Trucks, Bid Package 6 – six each Enclosed Four Door 4x4 Mid-Size SUV, Bid Package 9 – nine each Mid-Size Five Passenger Sedans, Bid Package 12 – one each Mini Cargo Van, Bid Package 13 – one each Ford E-350 15 Passenger Jail Transport Van, and Bid Package 14 – four each ½ Ton 4x4 Extended Cab Pickup Trucks. Albany Ford Subaru of Albany, CA, is the lowest responsive bidder for Bid Package 4 – one each ¾ Ton Cargo Van.

An evaluation summary is provided as Attachment A. Prompt payment discounts and local vendor preference were considered during the award evaluation. The bid evaluation illustrates that Future Ford of Roseville is the lowest responsive bidder for 28 total vehicles in the total aggregate amount of \$700,819.

The DA requested that Bid Package 5 – two each Dodge Journey SXT Sport Utility Vehicles, Bid Package 7 – one each Dodge Charger SE Four Door Sedan, Bid Package 8 – two each Ford Fusion SE Four Door Sedans, Bid Package 10 – two each Chrysler 200 Touring Four Door Sedans, and Bid Package 11 – one each Chevrolet Tahoe LS 4x2 SUV not be awarded.

The DA has subsequently submitted a request to purchase the following vehicles utilizing the current California Governor's Office of Emergency Services (Cal OES) 1122 Public Safety Procurement Program (PSPP): one each Ford Expedition SUV, one each Dodge Durango SUV, two each Jeep Cherokee 4x4 SUV, two each Ford Taurus Sedans, and two each Dodge Charger Sedans. All equipment, supplies, and services purchased through the Cal OES 1122 PSPP have been properly documented and satisfy the requirements of the Competition in Contracting Act (Pub. Law 98-369) and Federal Acquisition Regulation (FAR) Part 5, Publicizing Contract Actions. The DA obtained authorization to purchase the vehicles from the Cal OES 1122 PSPP. Purchasing Policy Manual Section 1.3(e)(1) permits an exemption to the competitive bidding process for purchases made from other governmental agency agreements.

Therefore your Board's approval is required to proceed with purchase orders for these vehicles in the maximum aggregate amount of \$945,532 and authorize the Purchasing Manager to sign the resulting Purchase Orders and related documents.

FISCAL IMPACT

Upon your Board's approval, purchase orders will be awarded as follows (all amounts include sales tax and tire fees):

- Future Ford of Roseville in the total amount of \$700,819;
- Albany Ford Subaru in the total amount of \$22,047; and
- Cal OES 1122 PSPP in the total amount of \$222,666

Attachment: Bid No. 10323 Evaluation Summary

cc: Cynthia Taylor, Senior Administrative Services Officer - Public Works
Chuck Gordon, Manager-Fleet Operations - Public Works
Nancy Aplanalp, Administrative Services Officer - District Attorney
Troy Kenney, Chief Investigator - District Attorney

BID EVALUATION SUMMARY

(Ref. Price includes 7.50% Sales Tax, CA Tire Fees, Electronic Filing Charge for CA DMV Registration/Title, Local Vendor Preference and Prompt Payment Discounts. Extended Warranties and Optional Warranty Upgrades are not included.)

BID PACKAGE 1 - 3/4 TON 4X4 SRW EXTRA CAB AND CHASSIS TRUCK

Rank	Vendor Name/Location	Ref. Price
1	Future Ford Lincoln	\$ 54,466.16
2	Albany Ford Subaru	\$ 59,283.53
3	Winner Chevrolet	\$ 66,751.61
	Lasher Auto Group / Elk Grove Dodge	No Bid
	John L. Sullivan Chevrolet	No Bid
	Folsom Chevrolet	No Bid
	Roseville Toyota	No Bid

BID PACKAGE 2 - 3/4 TON 4X4 SRW LONG BED PICKUP TRUCK

Rank	Vendor Name/Location	Ref. Price	LVP
1	Future Ford Lincoln	\$ 26,481.54	
2	Albany Ford Subaru	\$ 28,359.29	
3	Winner Chevrolet	\$ 33,069.43	
	Lasher Auto Group / Elk Grove Dodge	No Bid	
	John L. Sullivan Chevrolet	No Bid	
	Folsom Chevrolet	No Bid	
	Roseville Toyota	No Bid	

BID PACKAGE 3 - 1/2 TON 4X2 SRW EXTENDED CAB PICKUP TRUCK

Rank	Vendor Name/Location	Ref. Price	LVP
1	Future Ford Lincoln	\$ 83,773.22	
2	Albany Ford Subaru	\$ 87,624.74	
3	John L. Sullivan Chevrolet	\$ 99,550.80	
4	Winner Chevrolet	\$ 100,708.30	
5	Folsom Chevrolet	\$ 109,341.00	
	Lasher Auto Group / Elk Grove Dodge	No Bid	
	Roseville Toyota	No Bid	

BID PACKAGE 4 - 3/4 TON CARGO VAN

Rank	Vendor Name/Location	Ref. Price
1	Albany Ford Subaru	\$ 22,046.47
2	Future Ford Lincoln	\$ 22,793.81
3	John L. Sullivan Chevrolet	\$ 23,247.83
4	Folsom Chevrolet	\$ 23,897.40
	Lasher Auto Group / Elk Grove Dodge	No Bid
	Winner Chevrolet	No Bid
	Roseville Toyota	No Bid

BID PACKAGE 5 - DODGE JOURNEY SXT SPORT UTILITY VEHICLES

Rank	Vendor Name/Location	Ref. Price
-	NOT RECOMMENDED FOR AWARD	-

BID PACKAGE 6 - ENCLOSED FOUR-DOOR 4X4 MID SIZE SUV

Rank	Vendor Name/Location	Ref. Price
1	Future Ford Lincoln	\$ 176,241.52
2	Albany Ford Subaru	\$ 185,995.92
	Lasher Auto Group / Elk Grove Dodge	No Bid
	John L. Sullivan Chevrolet	No Bid
	Winner Chevrolet	No Bid
	Folsom Chevrolet	No Bid
	Roseville Toyota	No Bid

BID PACKAGE 7 - DODGE CHARGER SE 4-DOOR SEDAN

Rank	Vendor Name/Location	Ref. Price
-	NOT RECOMMENDED FOR AWARD	-

BID PACKAGE 8 - FORD FUSION SE 4-DOOR SEDAN

Rank	Vendor Name/Location	Ref. Price
-	NOT RECOMMENDED FOR AWARD	-

BID PACKAGE 9 - MID-SIZE FIVE (5) PASSENGER SEDAN

Rank	Vendor Name/Location	Ref. Price
1	Future Ford Lincoln	\$ 167,204.45
2	John L. Sullivan Chevrolet	\$ 178,226.05
3	Winner Chevrolet	\$ 185,000.80
4	Albany Ford Subaru	\$ 206,929.64
5	Roseville Toyota	\$ 208,932.53
	Lasher Auto Group / Elk Grove Dodge	No Bid
	Folsom Chevrolet	No Bid

BID PACKAGE 10 - CHRYSLER 200 TOURING 4-DOOR SEDAN - OFF THE LOT

Rank	Vendor Name/Location	Ref. Price
	Albany Ford Subaru	No Bid
	Future Ford Lincoln	No Bid
	Lasher Auto Group / Elk Grove Dodge	No Bid
	John L. Sullivan Chevrolet	No Bid
	Winner Chevrolet	No Bid
	Folsom Chevrolet	No Bid
	Roseville Toyota	No Bid

BID PACKAGE 11 - CHEVROLET TAHOE LS 4X2 - OFF THE LOT

Rank	Vendor Name/Location	Ref. Price
-	NOT RECOMMENDED FOR AWARD	-

BID PACKAGE 12 - MINI CARGO VAN

Rank	Vendor Name/Location	Ref. Price
-	Lasher Auto Group / Elk Grove Dodge	-
1	Future Ford Lincoln	\$ 22,681.47
	Albany Ford Subaru	No Bid
	John L. Sullivan Chevrolet	No Bid
	Winner Chevrolet	No Bid
	Folsom Chevrolet	No Bid
	Roseville Toyota	No Bid

* - Bid was determined to be non-responsive

BID PACKAGE 13 - FORD E-350 15 PASSENGER JAIL TRANSPORT VAN

Rank	Vendor Name/Location	Ref. Price
1	Future Ford Lincoln	\$ 29,432.96
	Albany Ford Subaru	No Bid
	Lasher Auto Group / Elk Grove Dodge	No Bid
	John L. Sullivan Chevrolet	No Bid
	Winner Chevrolet	No Bid
	Folsom Chevrolet	No Bid
	Roseville Toyota	No Bid

BID PACKAGE 14 - 1/2 TON 4X4 SRW EXTENDED CAB PICKUP TRUCK

Rank	Vendor Name/Location	Ref. Price	LVP
1	Future Ford Lincoln	\$ 99,898.50	
2	Albany Ford Subaru	\$ 104,450.64	
3	John L. Sullivan Chevrolet	\$ 115,439.10	
4	Winner Chevrolet	\$ 119,615.40	
5	Folsom Chevrolet	\$ 121,849.70	
	Lasher Auto Group / Elk Grove Dodge	No Bid	
	Roseville Toyota	No Bid	

