

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager *Bmw*
DATE: March 11, 2014
SUBJECT: Truck Mounted Roadway Paint Striper – M-B Companies Inc.

ACTION REQUESTED

1. Approve the award of a purchase order, using a National Joint Powers Alliance competitively bid public agency contract, to M-B Companies Inc. of Salem, OR for one new truck-mounted roadway paint striper in the total amount of \$392,709, funded by Highway User Tax Agency revenue and Highway Safety Improvement Grant revenue with no net County cost, and authorize the Purchasing Manager to sign the resulting purchase order and related documents.

BACKGROUND

The National Joint Powers Alliance (NJPA) is a municipal government contracting agency operating under the laws of the State of Minnesota and governed by a board comprised of eight elected officials from sub-regions representing the NJPA member cities, counties, and other government agencies. The NJPA Board awards contracts, which are made available to local governments nationwide, by virtue of a public competitive process. On February 20, 2013, the NJPA Board awarded Request for Proposal No. 113012 to M-B Companies Inc. of Salem, OR. Contract No. 113012-MBC was awarded for the period of February 20, 2013 through February 20, 2015.

The Department of Public Works Fleet Services Division submitted a request to purchase one new truck-mounted roadway paint striper using the base pricing from the NJPA contract. M-B Companies Inc. provided a price quote under the terms of the NJPA contract in the total amount of \$392,709. Pricing includes vehicle options, NJPA Administrative Fee, freight, training, pre-build and production meetings, and applicable sales tax. Purchasing Policy Manual Section 1.3 (e)(3) permits contracting with a vendor that was awarded an agreement by another public agency as the result of a competitive process without further competitive bidding by Placer County.

Your Board's approval is required to proceed with a purchase order (PO) in the total amount of \$329,709 and to authorize the Purchasing Manager to sign the resulting PO.

FISCAL IMPACT

Upon your Board's approval, a PO will be awarded to M-B Companies Inc. in the total amount of \$392,709. This purchase is funded by Highway User Tax Agency and Highway Safety Improvement Grant revenues with no net County cost.

cc: Cynthia Taylor, Senior Administrative Services Officer - Public Works
Chuck Gordon, Manager-Fleet Operations - Public Works
Kevin Taber, Manager-Road Maintenance - Public Works

